

Top 10 Benefits of the Broadvox VAR Partner Program



1 Competitive Compensation

With residuals of up to 25%, Partners have the ability to transform customer contracts with limited financial potential into ongoing service contracts, turning existing customers into new profit centers.

2 Customizable Product Solutions

Partners can mix and match the GO! SIP Trunking products utilizing the customer's IP PBX or deliver a fully managed cloud solution.

3 Interoperable with More OEMs than any Other ITSP

Broadvox has certified interoperability with more IP PBXs, IADs and routers than any other carrier, testing the industry's finest IP appliances and hardware systems to ensure the broadest range of IP communications solutions.

4 Carrier Grade IP Communication Network

Broadvox gained its reputation as a carrier's carrier by building a private nationwide network. Through partnerships with international carriers, Broadvox can provide global calling at discounted rates. The robust protocol agnostic network supports, HD voice, MPLS, and private peering.

6 Education

Quarterly eNewsletters and online training webinars are provided for Partner Program members. In addition, expert thought leadership is regularly disseminated through published interviews, articles, blogs, social media, white papers and case studies.

9 Customer Experience

Broadvox's award winning customer service team employs the industry's leading experts on SIP technology and service delivery.

5 Dependable Service

The 24x7x365 Network Operations Center (NOC) monitors over 15 billion minutes of voice and data traffic annually delivering the reliability, security and quality of service necessary for the world's most discriminating business customers.

7 Tools

The Broadvox Partner Portal enables VARs to generate proposals, proactively manage client projects, and access marketing materials.

8 Support

VAR Partners receive unrivaled support from designated territory Channel Directors.

10 Certification

Broadvox Authorized Agents are eligible for a 30% discount at The SIP School and, upon completion of the SSCA training program, are awarded Broadvox Certified Agent status.



Build monthly recurring revenue, join our award-winning program!

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