

TMC ITEXPO®

August 26-29, 2013
Mandalay Bay Convention Center
Las Vegas, Nevada
www.itexpo.com



#ITEXPO



Show Guide

Win A Brand New Jeep!



Details on Page 4

Featured Keynote Speaker
Steve Wozniak
Thursday August 29

#SeeTheWoz @ITEXPO



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Mark your calendar for the following speaking sessions:

Presented by Alan Percy, Senior Director of Marketing

Tuesday, August 27th from 2:45-3:30pm

"Microsoft Lync: Why You Need to Develop a Migration Strategy Now"

Thursday, August 29 from 1:00-2:45pm

"SBCs - A Must for Your Enterprise IP Network"

Visit AudioCodes in booth **#419** and in the Lync Solution Pavilion pedestal **#412A**





Dear Colleague,

It is my great pleasure to welcome you to ITEXPO at the Mandalay Bay in Las Vegas, Nevada. I would like to thank you for making ITEXPO the premier event within the technology and communications field.

ITEXPO is well known as the "business technology event" due to its history of fostering true business opportunities. ITEXPO is the world's largest and longest-running B2B communications and technology trade show. This iteration of the conference in Las Vegas features educational tracks that cover the issues and opportunities that users and providers of today's sophisticated communications solutions face.

Throughout the three-day event, hundreds of industry thought leaders and true practitioners will share their insights on cloud computing and communications, customer engagement, enterprise, mobility, unified communications, service providers and more.

This is the first time ITEXPO will be in Las Vegas, and we are certain you will enjoy the venue, the hotels, the dining and entertainment, and of course, the extraordinary content featured in ITEXPO programs.

There are lots of exciting events collocated with this edition of ITEXPO:

- ChannelVision (CVx) Expo
- Cloud4SMB Expo
- LatinComm Conference and Expo
- M2M Evolution Conference & Expo
- Software Defined Networking Precon
- Super Wi-Fi Conference & Shared Spectrum Summit
- Synopsis Under IP/Patents Telecom Sourcing Conference.

You can attend a variety of educational workshops (ITEXPO's FREE Workshops include: Asterisk 1-2-3: The Essential 1-Day Asterisk Training Course, Ingate's SIP Trunking-Unified Communications Seminars, Microsoft Lync Partner Solutions Pavilion, StartupCamp8: Comms Edition, Telecom Reseller Week, Sangoma's SBC & Lync Express Workshops, FreePBX World, Grandstream's UCM6100 series IP PBX Training Workshop and more), engage with amazing speakers, and participate in informative sessions for communications technology users, experts and suppliers.

Thank you for committing your time and resources to join us, and are confident you will find the ITEXPO experience extremely worthwhile.

There are many activities taking place over the next few days. Please take a moment to review and use this directory as a guide to make sure you don't miss what's most important to you. For times and locations, please see the Agenda-At-A-Glance on pages 12-14.

Once again, I'm very pleased that you're here to experience and contribute to ITEXPO. As always, please contact myself or a member of the TMC staff to let us know what you think of the event. You'll see us around all week and you can also stop by the Registration Desk to give us your valued feedback. Enjoy ITEXPO!

Rich Tehrani

Rich Tehrani
CEO and Conference Chairman
TMC

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Must Attend Keynotes & Panels - South Pacific Ballroom E

Tuesday, August 27, 2013

Tuesday, August 27, 9:00-10:00am

Panel Session:

Special Technology Innovation Panel / Q&A

Featured speakers from:  COMPASS INTELLIGENCE



Tuesday, August 27, 4:30pm



Jeff Bonforte

VP of Product & Multi-Exit Entrepreneur



Thursday, August 29, 2013

Thursday, August 29, 9:00am-10:00am

Panel Session:

5 Technologies Critical to the Future of Business

Featured speakers from:



Thursday, August 29, 10:00am

Steve Wozniak

Co-founder of Apple



Wednesday, August 28, 2013

Wednesday, August 28, 2:00pm

Panel Session: Battle in the Clouds

Featured speakers from:  IBM  Microsoft

Wednesday, August 28, 3:00pm-4:00

Panel Session: Service Providers: Smart Ecosystem Facilitators or Dumb Pipes?

Featured speakers from:



Sonus



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Thursday, August 29, 2013 - 4:45pm - Exhibit Hall -

(MUST BE PRESENT TO WIN, ALL ATTENDEES ELIGIBLE)

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— Vince Lombardi



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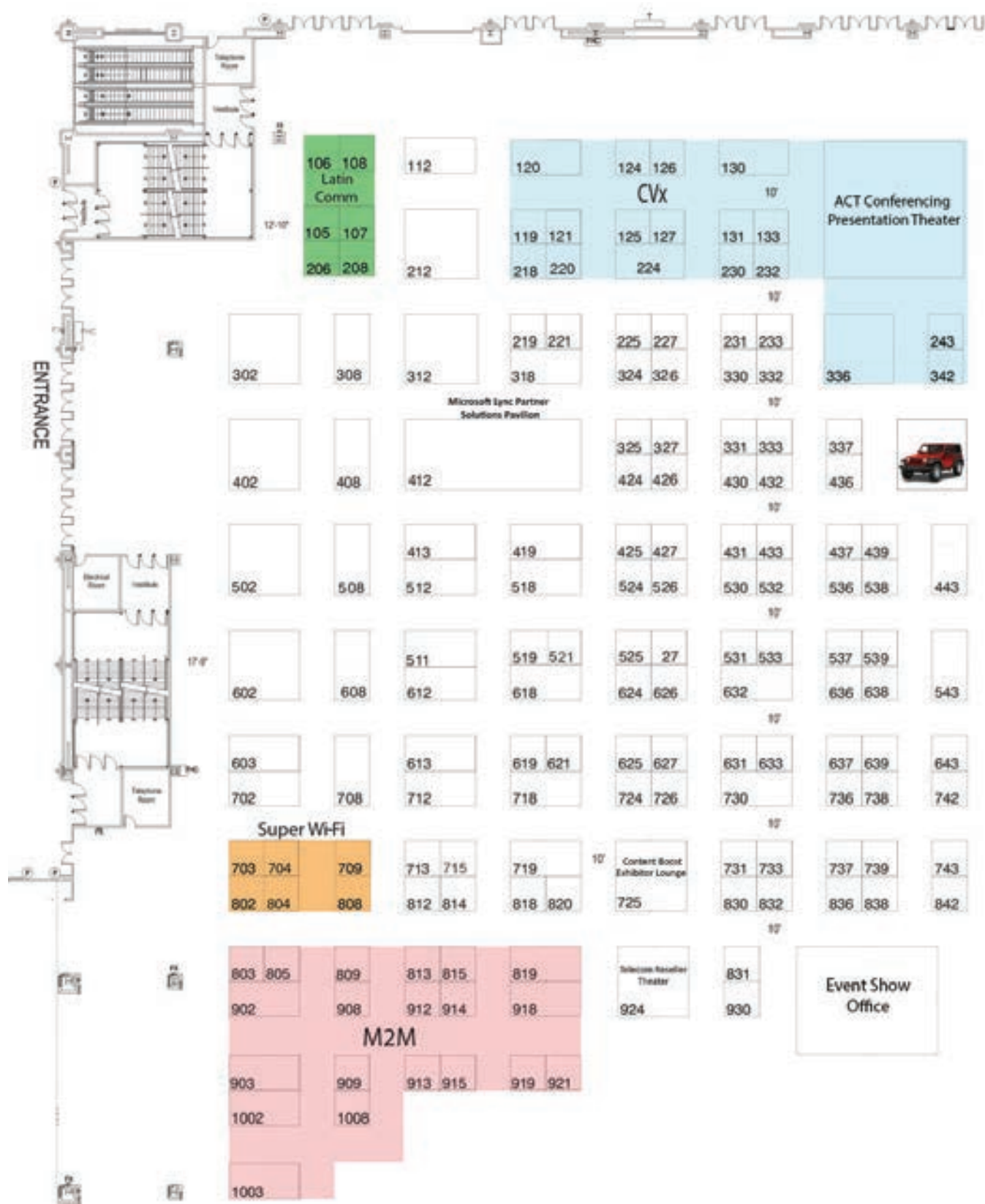


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Endstream Communications326	Phonesuite624	Wolfe Internet Services818
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Agenda At-A-Glance

Tuesday, August 27, 2013

TRACK	Customer Interaction	Case Study U	Enterprise	Mobility	Next Gen Service Provider
ROOM	South Pacific Ballroom B	Islander Ballroom I	South Pacific Ballroom A	South Pacific Ballroom D	South Pacific Ballroom C
8:00am	CONTINENTAL BREAKFAST - PAID ATTENDEES ONLY - South Pacific & Islander Ballroom Pre-function				
9:00am	KEYNOTE PANEL SESSION: INNOVATION - South Pacific Ballroom E				
10:00-10:45am	Solving the Customer Experience Equation	UC Deployments: Overcoming the Final Hurdles to Move Mainstream	Unified Communications: What You Need to Know and Why	When Trends Collide: Trends, Risks and Benefits of BYOD Strategies	Recurring Revenue: The Secret to Success
11:00-11:45am	Is Real Time the Right Time?	Cloud Computing 3.0 Unfurled	Becoming a Social Business	From Dumb Calling to Smart Voice	How to Start a Managed Services Business
11:45-12:45pm	CONFERENCE LUNCHEON - South Pacific Ballroom E				
12:45-1:30pm	Connecting Your Business to Your Mobile Customers	The Coming of the Mobile Enterprise	Enterprise Video: The Future is Here	The Multiple Personas of BYOD	Managed Security: The BYOD Opportunity
1:45-2:30pm	How to Build Stronger Customer Relationships Using the Cloud	Meet the New Chief Integration Officer (CIO)	Moving Beyond Interoperability—the Next Phase of UC	Transforming Your Mobile Workforce	Monetizing the Cloud with PaaS
2:45-3:30pm	Is WebRTC the Future of Customer Service?	Technology Rationalization and integration – Use Cases for Deploying Next-Gen Tech	Microsoft Lync: Why You Need to Develop a Migration Strategy Now	Stop Trying to Bring Mobile into Enterprise; Bring the Enterprise into Mobile Instead	QoS in the Cloud: Your Revenue Guarantee
3:45-4:30pm	The Next Generation Contact Center	Business Processes Get Social	Driving Adoption – The Last Inch of UC	How to Make Video Part of Your Mobile Strategy	Do Your Customers Trust Your Cloud?
4:30-5:30pm	NETWORKING RECEPTION - South Pacific Ballroom E				
5:30pm	STARTUPCAMP8: COMMS EDITION - South Pacific Ballroom E				

*Conference Agenda Subject To Change

Exhibit Hall Hours

Wednesday, August 28.....	4:00pm – 7:30pm
Thursday, August 29.....	11:00am – 5:00pm

Agenda At-A-Glance



Wednesday, August 28, 2013

	Customer Interaction	Enterprise	Mobility	Next Gen Service Provider
TRACK				
ROOM	South Pacific Ballroom B	South Pacific Ballroom A	South Pacific Ballroom D	South Pacific Ballroom C
8:00am	CONTINENTAL BREAKFAST - PAID ATTENDEES ONLY - South Pacific & Islander Ballroom Pre-function			
9:00-9:45am	What Every Executive Needs To Know about Social Media	Making Sense of the Options: Hosted vs. Cloud vs. On-premises	Business Benefits of Virtualized UC	Doubling Your Sales in Telecom
10:00-10:45am	Using the Power of Streaming to Engage Your Audience	Cloud Computing: Silver Lining or Hot Air?	Making Tablets a Part of Your Business Toolkit	Turning the Demand for Truly Unified Communications into Revenue
11:00-11:45am	How to Give Good Social Customer Service	Business Reasons for Creating and Adopting a Cloud Strategy	Extending Desktop Apps to Your Mobile Users	Enabling the Internet for Real-time Communications
11:45-12:30pm	NETWORKING LUNCHEON - South Pacific Ballroom E			
12:30-1:15pm	Successfully Implementing a Social Media Strategy for Better Customer Engagement	Keys to Avoiding Cloud Failure	Business Value of Mobile Cloud	Protecting Personal Identity in a Mobile Economy
1:15-2:00pm	Hyperlocal Marketing Driving Business Growth	VoIP Audio Quality	Why the Future of Business Communications is in the Cloud	The Evolution of Prepaid and How to Monetize It
2:00-3:00pm	KEYNOTE PANEL SESSION: Battle in the Clouds - South Pacific Ballroom E			
3:00pm	KEYNOTE PANEL SESSION: Service Providers: Smart Ecosystem Facilitators or Dumb Pipes? - South Pacific Ballroom E			
4:00-7:30pm	EXHIBITS OPEN/NETWORKING RECEPTION GRAND OPENING IN EXHIBIT HALL - Bayside B			

*Conference Agenda Subject To Change

**Steve Wozniak,
Co-Founder of Apple
Takes the Stage Tomorrow
Thursday, August 29 10:00am**

Apple Co-Founder
Steve Wozniak
To Keynote!

#SeeTheWoz @ITEXPO



Thursday, August 29, 2013

TRACK	Customer Interaction	Enterprise Case Study U	Mobility	Next Gen Service Provider
ROOM	South Pacific Ballroom B	South Pacific Ballroom A	South Pacific Ballroom D	South Pacific Ballroom C
8:00am	CONTINENTAL BREAKFAST - PAID ATTENDEES ONLY - South Pacific & Islander Ballroom Pre-function			
9:00-10:00am	KEYNOTE PANEL SESSION: Five Technologies Critical to the Future of Business - South Pacific Ballroom E			
10:00am	KEYNOTE PRESENTATION: Steve Wozniak, Co-Founder of Apple - South Pacific Ballroom E #SEETHEWOZ			
11:00am-5:00pm	EXHIBITS OPEN - Bayside B			
12:00pm	BOX LUNCHES IN SESSIONS			
12:00-12:45pm	Marketing 3.0: The Engagement Impact	How WebRTC Will Impact the Enterprise	A Holistic Approach to Security for Your Mobile Enterprise	Regaining Power: the Telco Ecosystem
1:00-1:45pm	Managing Customers in the Cloud	SBCs - A Must for Your Enterprise IP Network	Wearable Tech in the Enterprise	What is a Software Telco?
2:00-2:45pm	Turning Data into Customer Experience Excellence		Enterprise Mobility – What to Expect in the Next Five Years	
4:45pm	Jeep Giveaway – Exhibit Hall - Must Be Present to Win			

*Conference Agenda Subject To Change

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Thursday, August 29, 2013 - 4:45pm - Exhibit Hall -

(MUST BE PRESENT TO WIN, ALL ATTENDEES ELIGIBLE)

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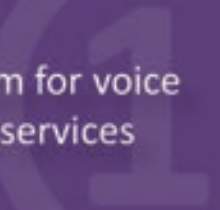


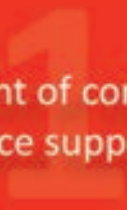
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The 2013 Battle of the Platforms

Watch and Learn How to Utilize
Network Platforms to Implement M2M Solutions

August 26 2013 • 2:00pm • Islander Ballroom G

Platform Categories Represented at Battle of the Platforms:

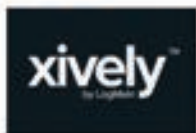
- Best Horizontal Implementation
- Best Vertical Implementation
- Best Provisioning
- Best Application Development Environment?
- Best Enabling Non-platform Technology or Offering
- Six winners will be selected, one winner in each category, plus the Overall Best Platform. All winners will be announced at the conclusion of the Battle of the Platforms event.

Judging Panel

- Carl Ford of Crossfire Media
- Josh Builta, Sr. Analyst at IHS Inc.
- Dan Shey, Practice Director at Abi Research
- James Brehm, Senior Strategist at Compass Intelligence
- Jennifer Kent, Research Analyst at Parks Associates
- Andy Castonguay, Principal Analyst at Machina Research
- Mike Saplen, Analyst at Ovum
- David Dines, Analyst at ACG Research
- Gary Kim, Founder, Spectrum Futures

The event is free but requires registration.
www.m2mevolution.com/conference

Battle of the Platforms Participants



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Free for All Attendees — Tuesday, August 27, 2013 | Free Registration Required**Sangoma Session Border
Controllers Workshop
Tuesday, August 27, 2013
Free for All Attendees**

Sangoma has introduced the most cost-effective, easiest-to-provision and easiest-to-manage line of enterprise SBCs on the market. The three available options deliver maximum flexibility when selecting a solution. The Vega Enterprise SBC Appliance can manage up to 500 simultaneous sessions. The Vega Enterprise SBC VM/Software can manage up to 200 simultaneous sessions with all the flexibility you would expect from a VM Ready solution. The Vega Enterprise SBC VM/Hybrid is a unique Sangoma solution that delivers the benefits of a VM solution, with the scalability of our competitors large hardware solutions. The Hybrid SBC can scale to manage 4,000 sessions in a single VM instance.

Attendees of this session will learn:

- Introduction to the Product
- Specification Review
- Features and Functions
- Configuration Tools
- Competitive Comparison

Who Should Attend:

- IT Managers
- Network Designers
- Technology Decision Makers
- Telcom Resellers

Agenda**9:00 — 10:15**

- Introduction to SBC's
- Use Cases for Service Provider Networks
- Use Cases for Enterprises
- Sangoma Product Line

Break**10:45 — 12:15**

- Live Product Walkthrough
- Configuration for Hosted PBX
- Configuration for SIP Trunking and IP-PBX

**Sangoma Lync Express Workshop
Tuesday, August 27, 2013
Free for All Attendees**

Analysts agree that Microsoft® Lync is quickly gaining traction not only as a Unified Communications platform, but as a complete IP-PBX replacement. The initial release of Lync squarely focused on the large enterprise with a complete staff of Microsoft Certified engineers or partners at their disposal. The complexity of a Lync implementation is beyond most small and medium-sized businesses (SMBs). This is further complicated when an installation requires that Lync be integrated with the PSTN, either through traditional telephony interfaces or with a SIP trunk.

Attendees of this session will learn:

- Introduction to the Product
- Specification Review
- Features and Functions
- Configuration Tools
- Competitive Comparison

Who Should Attend:

- IT Managers
- Network Designers
- Technology Decision Makers
- Telcom Resellers

Agenda**1:30 — 1:45**

- Introduction to UC
- Demystification of Lync
- Introduction to Lync Express
- Sample Use Cases

Break**3:15 — 5:00**

- Live Product Walkthrough
- Configuration of Active Directory Domain Controller
- Configuration of Lync 2013
- Configuration of NetBorder Express Gateway
- Basic End User and Dial Plan Set-up

Wireless, Wireline, and FMC?



Taqua Should Be On Your Mind

Convergence can mean different things – Legacy to VoIP, 2G/3G to VoLTE, or FMC. Regardless, Taqua's will ensure your convergence investment isn't close minded.

A Class 4/5 switch replacement leader, Taqua's T7000 delivers services over TDM or IP interfaces through hundreds of available access devices via GR303, SIP, MGCP, NCS, and H.248. The same compact softswitch can provide wireless media gateway control for Taqua's Small Cell Core to eliminates coverage holes and increases access capacity by enabling the deployment of picocell and femtocells.

To learn more about Taqua's wireline, wireless, and FMC convergence, stop by Taqua at **Booth #408 at ITExpo West 2013**. Additional information can be obtained by calling +1.972.692.1800, by email at simplify@taqua.com, or by browsing the website at www.taqua.com.



inGate

South Pacific Ballroom J

SIP TRUNKING-UC SEMINARS 2013 SCHEDULE



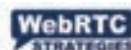
Guest Speakers:

David Byrd	- ANPI Solutions
Gary Audin	- Telecom Reseller
Max Schroeder	- FaxCore
Scott Beer	- Ingate
Steve Johnson	- Ingate
Karl Stähl	- Ingate
Thomas Roel	- NACR
Joel Maloff	- Phone.com
Phil Edholm	- PKE Consulting
Bernard Gutnick	- ShoreTel
Chris Vitek	- WebRTC Strategies
Quinn Corey	- etherFAX
Chris Trittin	- Grandstream
Phil Bowers	- Grandstream
Malachi Threadgill	- ANPI
Andrew Cook	- Microsoft
Skip Chilcott	- Microsoft
William Baumgartel	- Broadvox
Jim Mundy	- Broadvox

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Sponsors and Guest Speakers



Tuesday, August 27

SIP Trunking Academy (Certificate Program)

9:00am	Introduction and Welcome-Ingate Systems
9:10am	SIP Explained - Telecom Reseller
10:00am	Service Providers: An Overview - ANPI, Broadvox Telecom Reseller
11:00am	The IP-PBX - Grandstream
11:30am	Hosted SIP Trunking - ShoreTel, Broadvox, ANPI
1:00pm	SIP Trunking with Microsoft Lync - Microsoft
2:00pm	Managing FoIP Over SIP Trunks? - FaxCore
3:00pm	Case Study: Large Call Center Dials-Up - SIP Trunks, NACR, Ingate Systems
4:00pm	SIP Trunk Security with E-SBCs - Ingate Systems

Wednesday, August 28

Unified Communications (Certificate Program)

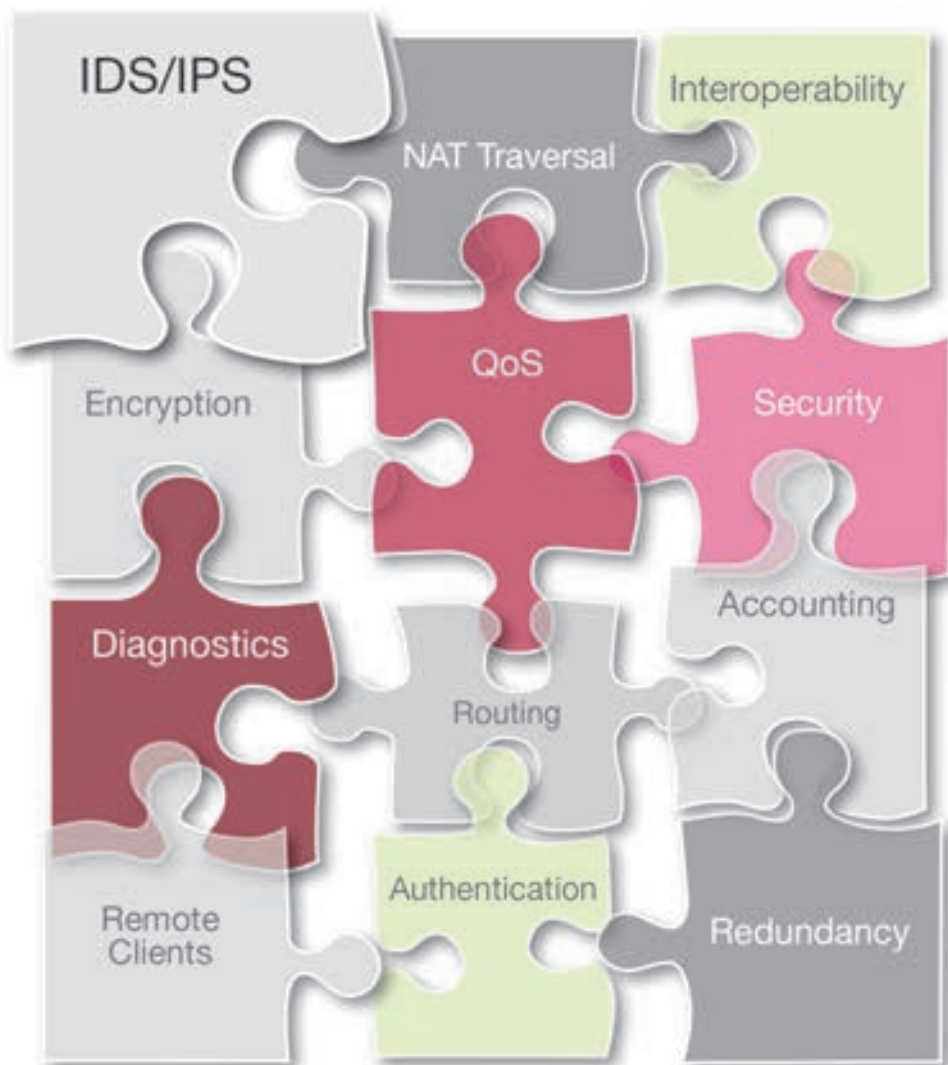
8:30am	WebRTC Introduction and Overview - WebRTC Strategies
10:00am	Enabling WebRTC in the Enterprise A) How Can WebRTC Enhance the PBX/UC Solution? B) Will SIP Trunking E-SBCs Include WebRTC Support? C) Can Carriers Provide a "WebRTC-Ready" Access? Ingate Systems
11:30am	TOWN HALL MEETING: SIP and Unified Communications, ANPI, Broadvox, Microsoft, Telecom Reseller, Ingate Systems
12:30pm	Making FoIP Work with RFC 6913 - FaxCore
1:30pm	Open-Source IP-PBX Software - Grandstream

Thursday, August 29

Boot Camp

9:00am	Building Your Business with SIP Trunking and Unified Communications-Phone.com
11:00am	Q-TURN: The Firewall Traversal TURN Server for WebRTC in the Firewall - Ingate Systems
11:30am	The Ingate WebRTC & SIP E-SBC Companion - Ingate Systems
12:00pm	SIP Trunk "Basic Training" with Ingate - Ingate Systems

Ingate E-SBC Solutions



Intrusion Detection System (IDS) Intrusion Prevention System (IPS)

Protect against attacks targeting SIP devices on the LAN (such as SIP phones) with Ingate IDS/IPS – advanced security bundled free with every Ingate E-SBC.



BRINGING IT ALL TOGETHER

SDNPrecon 2013 SCHEDULE - South Pacific Ballroom I

SDN Pre-Con at ITEXPO Las Vegas THE FOCUS:

Software-defined network is considered by many to be one of the most important, and potentially disruptive, developments in networking since the rise of the Internet. To date, networks and connectivity have come first, and applications have followed. SDN turns this model on its head, approaching networking from an apps-first standpoint.

Monday, August 26, 2013

12:00 - 12:15pm	Welcome & Introductory Remarks
12:15 - 12:45pm	SDN's Impact on Enterprise Services
12:45 - 1:00pm	Cisco's Take on SDN
1:00 - 1:15pm	Analyzing SDN
1:15 - 1:45pm	The Intersection of App Layer SDN and SDN
1:45 - 2:45pm	NFV and SDN
2:45 - 3:00pm	ONF SDN Update
3:00 - 3:15pm	SDN Network Programmability & Automation
3:30 - 4:30pm	SDN & Network Visualization
4:30 - 4:45pm	A Word from Startup Pica8
4:45 - 5:00pm	SDN & Network Virtualization in the Enterprise

Guest Speakers:

Charlie Ashton	-	6WIND
Sue Hares	-	ADARA
Shashi Kiran	-	Cisco
Lori Mac Vittie	-	F5 Networks
Ronald Gruia	-	Frost & Sullivan
Huy Nguyen	-	Gigamon
Mike McBride	-	Huawei
Steven Shalita	-	NetScout Systems, Inc.
John White	-	Netsocket
Houman Modarres	-	Nuage (An Alcatel-Lucent Enterprise)
Prasad Vellanki	-	OneConvergence
Mark Durrett	-	Overture
Mike Sapien	-	Ovum
Steve Garrison	-	Pica8
Travis Russell	-	Tekelec
Paula Bernier (Moderator)	-	TMC

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Participate in Telecom Reseller Week August 26-29, 2013 - Aisle 900 on the show floor

Participate in Telecom Reseller Week August 26-29, 2013 at ITEXPO

FREE ITEXPO Workshop for Resellers and Agents

Free Registration Required

Telecom Reseller Week provides you with a forum for you to learn about cutting edge new solutions you can represent, to meet with many new potential partners, and to study proven sales techniques to help improve your team's performance.

This seminar teaches attendees how to effectively sell IP Communications equipment & services, with proven tips and best practices for addressing the challenges resellers face in today's economy.

Learn about more new technologies, meet with even more potential partners, and gain valuable insight into how to increase sales right now. Prominent telecom vendors are coming to demonstrate their products, and present their solutions directly to you! Extensive Q&A opportunities are built into the program, to enable attendees to get the most out of their participation.



Featured Presenter and Moderator: Gary Audin

Telecom Reseller Week is presented and moderated by Gary Audin, President of Delphi, Inc. Audin has more than 40 years of computer, communications and security consulting and implementation experience.

He has planned, designed, specified, implemented, and operated data, LAN, WAN and telephone networks. These have included local area, national and international networks as well as VoIP and IP convergent networks in the U.S., Canada, Europe, Australia, Caribbean, and Asia.

Telecom Reseller Week Programming Includes:

Successful SIP Trunking

Wednesday, 4:30pm & Thursday, 1:00pm

Discussion in this session will address the need to reduce IT budgets through transitioning clients to successful SIP trunking methods.

WebRTC: Technology and Applications

Wednesday, 5:30pm & Thursday, 2:00pm

You have heard it, but what is it? How does it work? Where does it apply? These and other answers on WebRTC are presented in this session.

Is the Cloud Right for You?

Wednesday, 6:30pm & Thursday, 3:00pm

This session dives into the pros and cons of various cloud services and how they can be used to benefit any business in the areas of implementation, security, availability, control, and changing with the IT times.

Lync Migration

Thursday, 11:30pm & Thursday, 4:00pm

This session addresses how to make the implementation and transition to Microsoft Lync easy and beneficial by using SIP trunks and qualified devices.

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(*) 93% of customers recommend Voxbone to others

Annual customer satisfaction survey 02/2013 (n= 239)

Free for All Attendees - August 28 - 29, 2013 - Islander Ballroom D

Free Registration Required

The FreePBX Ecosystem has developed over the past decade to be the most widely deployed Open Source PBX platforms in use across the world today. The openness the project provides allows Users, Resellers, Enthusiast and Partners to utilize the FreePBX Ecosystem to build robust communication solutions that are powerful but at the same time easy to implement and support.

Listen to talks from the Project Managers about the FreePBX Ecosystem including its history, current feature set and roadmap for the future. We will also have additional vendors and speakers on hand that have partnered with FreePBX to build solutions that expand on the already powerful FreePBX platform or talk about how their products that anyone can purchase for their FreePBX system enhances the FreePBX experience.

FreePBX World is an event for all interested in selling, installing or using VoIP phone systems. whether you are installing on premise or in the cloud, targeting small businesses or enterprise users, FreePBX has a solution to fit your needs.

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FreePBX Agenda Day 1 - Wednesday, August 28

- 9:00am - 9:45am: What is FreePBX and its History
Philippe Lindheimer of FreePBX/Schmooze
- 10:00 - 10:30am: What are the plans for FreePBX in the next 12 months
Bryan Walter of FreePBX/Schmooze
- 10:30 - 11:00am: Overview of the FreePBX Ecosystem
Tony Lewis of FreePBX/Schmooze
- 11:00 - 11:45am: Preview of Asterisk 12- presented by Digium

Lunch

- 12:30pm - 1:15pm: Sangoma MCU into FreePBX- presented by Sangoma
- 1:15pm - 2:00pm: iSymphony Operator Panel- presented by i9 Technologies
- 3:00pm - 3:30pm: Allison Smith Observations of a Telephone Voice
Allison Smith the Voice of Asterisk
- 3:30pm - 4:00pm: SIPStation Trunking integration into FreePBX
Philippe Lindheimer of FreePBX/Schmooze
- 4:00pm - 4:45pm: CyberData Product Overview and integration into FreePBX - presented by CyberData

FreePBX Agenda Day 2 - Thursday, August 29

- 9:00am - 9:45am: How to present, sell and close FreePBX systems to your customers
Preston McNair of FreePBX/Schmooze
- 11:00am - 12:00 pm: FreePBX Developer Roundtable/Getting Involved
Community Q&A with the Core Development Team
- 12:00pm - 12:45pm: FreePBX Commercial Modules and How they Can Help your Business Succeed- Preston McNair of FreePBX/Schmooze
- 1:00pm - 1:30pm: Project Documentation- How to write and contribute back to the Project- Andrew Nagy of FreePBX/Schmooze
- 1:30pm - 2:00pm: Security as it relates to FreePBX and Asterisk
Scott Holtzman of Micro Advantage
- 2:00pm - 2:45pm: PAD Replacement to your Desktop Phone
presented by Mocet
- 3:00pm - 3:30pm: Yealink Advantage- Overview of Yealink Phones and FreePBX Integration- presented by Yealink.
- 3:45pm - 4:30pm: FreePBX Certified Reseller Program- requirements, features and benefits- Preston McNair of FreePBX/Schmooze

The FreePBX EcoSystem, Engineered to Make Your Life Easier!

No longer are you held captive to proprietary PBX vendors and their limited offerings driven by their own internal marketing pressures. The openness of the FreePBX EcoSystem allows input at every level into developing and building what has become the most widely deployed Open Source PBX platform in use across the world today.

You can relax knowing that phone and device manufacturers, system integrators, software developers, network and security professionals, third party application developers and even end users all contribute to improvements for the FreePBX platform. This allows users, resellers, enthusiasts and partners to utilize the FreePBX EcoSystem to build robust communications solutions that are powerful but at the same time secure and easy to implement and support.



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Asterisk 1-2-3: The Essential 1-Day Asterisk Training Course Free for All Attendees

Monday, August 26, 2013 - South Pacific Ballroom H



Free Registration Required

The Asterisk 123 Seminar is intended to provide a well rounded and informative introduction to the Asterisk Project. All are Welcome! Whether you are managing a team deploying an Asterisk implementation, evaluating potential replacements for a legacy telephony solution that's on its last leg, or just a general Asterisk "newbie" excited to learn what Asterisk is capable of, then this talk has something to offer you. This all-day seminar is broken into multiple sessions, beginning with background information such as the history of Asterisk, followed by methods of installing Asterisk and examples of fundamental configuration for call flow and features such as Voicemail and IVR. Lecture will immediately be followed by a Question and Answer Session..

Hosted By:



Asterisk 123 Agenda:

Session 1 (9:00am to 10:35am)

- What is Asterisk?
- Who created it, and why?
- What can Asterisk do?
- How does Asterisk get deployed?
- The architecture of Asterisk

BREAK

Session 2 (11:00am to 12:15pm)

- Three ways of installing Asterisk
- Compiling Asterisk from source code
- Getting around on the Asterisk command-line interface
- Starting and stopping Asterisk
- Introduction to the Asterisk dialplan
- A simple Hello World dialplan

Session 3 (1:45am to 3:00pm)

- Connecting SIP phones to Asterisk
- Dialing phones from the dialplan
- Dialplan application
- Voicemail
- Dial-by-name directories
- Auto-attendants, IVRs, and Voice Menus
- Recording audio prompts
- Audio conferencing

Session 4 (3:30pm to end)

- Adding logic to the system
- Variables
- Expressions
- Conditional Branching
- Question and Answer session

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Thursday, August 29, 2013 - 4:45pm - Exhibit Hall -

(MUST BE PRESENT TO WIN, ALL ATTENDEES ELIGIBLE)

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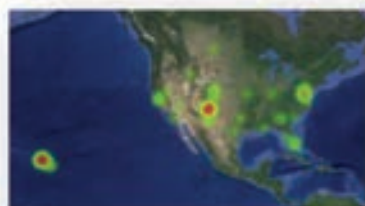
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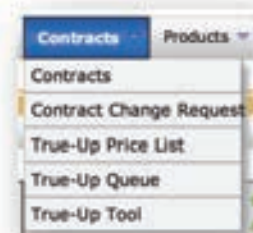
Wizards and Automated Imports

System View with Parent - Child Assets

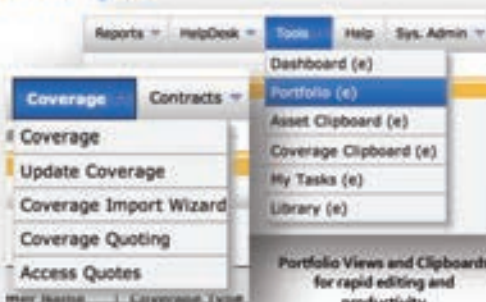
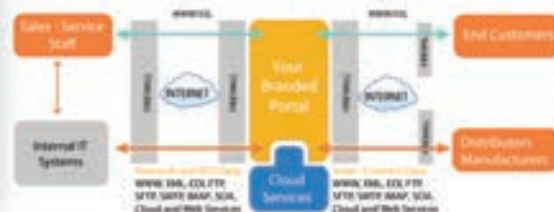
Parent Asset	Child Asset	Parent Asset	Child Asset
1000001	1000002	1000001	1000002
1000001	1000003	1000001	1000003
1000001	1000004	1000001	1000004

System View with Parent - Child Assets

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Contracts, Change Tracking Workflows and True-Up Tools

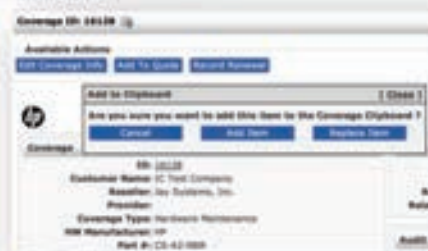


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**On Thursday morning, Content Boost
is serving up a complimentary breakfast
with a side of content strategy,
at 8AM in South Pacific E.**

Lync Solution Pavilion Theater - Aisle 400 Presentation Schedule

Each presenter has 20 minutes for their presentation, followed by 10 minutes of Q/A

Wednesday, August 28th

Expo Open for Networking Reception - 4:00 - 7:30 PM

4:30 PM	Sennheiser	Tori Seliokas , Channel Manager Sennheiser Premium Headsets for Microsoft Lync
5:00 PM	Microsoft	Andrew Cook , Sr. Product Manager, Lync 2013 - A Demonstration
5:30 PM	AudioCodes	Alan Percy , Sr. Director of Marketing Lync in the Enterprise
6:00 PM	Zeacom	John Cray , Director of Marketing and Product Mgmt Contact Centers on Lync: Success Stories and Best Practices

Thursday, August 29th

Expo Open 11:00 AM - 5:00 PM

11:00 AM	Polycom	Richard Fann Microsoft Optimized HD Telepresence and Video
11:30 AM	ScanSource Comm	Dave Cassone Preferred Hardware Distributor
12:00 PM	Plantronics	Susan Gibbs Smart Presence with Plantronics and Microsoft Lync 2013/Voyager Legend UC
12:30 PM	AudioCodes	Paul Friedman , Director of Global Channels Call Recording for Compliance with Lync
1:00 PM	Sonus	Darrin Lord
1:30 PM	Broadconnect	Ravi Prasher
2:00 PM	Acqueon Technologies	Mark Hosage – Sales Engineer Acqueon Technologies AiQ Contact Center for Lync
2:30 PM	IntelePeer	Tim Holve , Director, Enterprise Channel Mgmt Lync SIP Trunking
3:00 PM	Connect Solutions	Bob Barnes

Pavilion Participants Include:





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IP Technology Distribution

Tuesday, August 27, 2013, 5:30pm

Free for All Attendees • South Pacific Ballroom E

StartupCamp8: Comms Edition

Prepare To Be Impressed, Amazed, Inspired



Jeff Bonforte

Returns to Headline

YAHOO!

Yahoo VP of Product & Multi-Exit Entrepreneur headlines opening night at ITEXPO WEST

TMC and EMBRASE Business Consulting announced that Jeff Bonforte, who was recently named vice president of product at Yahoo!, will be the keynote speaker at StartupCamp8, being held August 27, 2013, at 4:30 p.m. PST at Mandalay Bay in Las Vegas.

This is your only chance to see these Startups before they take the world by storm — or their ideas fizzle. At the same time, strengthen relationships with your own colleagues and enjoy a fun evening.

The Pitches — Can't Miss Innovations, Or Pipe Dream Failures?

This year's startup presenters will then face intense scrutiny from you — along with a panel of judges — that will guide them and help determine if their path is just, and if their ideas will captivate or disappoint. Watch them pitch their concepts and try to convince you that you are witnessing the birth of the next amazing technology.

Engage with colleagues as you share in an evening where some of today's boldest entrepreneurs put their ideas — and perhaps their life savings — to the test.

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Synopsis Under IP Patents Telecom Sourcing Conference (SUITS)



SUITS 2013 Las Vegas Schedule - South Pacific Ballroom G

Monday, August 26, 2013

9:00am	CLE Training 2013 IP Law and Policy changes surround the "Art Work"
10:00 - 10:45am	Overcoming Challenges in the Rocket Dockets.
11:00 - 11:45am	Patents and Licensing: How to develop Licensing and monetization models
11:45 - 12:45pm	Conference Luncheon (lunch not provided)
12:45 - 1:30pm	Infringement- Understanding if you're a middleware process or product
1:45 - 2:30pm	What are the 2013 Leahy-Smith Act changes: How do they affect your business model and roadmap?
2:45 - 3:30pm	The 1,2,3 of how to develop a patent surrounding your technology
3:45 - 4:30pm	CLE Training completed
4:30 - 5:30pm	Networking Reception

Tuesday, August 27, 2013

8:00am	Continental Breakfast
9:00 - 10:00am	Special Technology Innovation Panel
10:00 - 10:45am	Telco and Mobile Top 10 Patent and IP Challenges and Opportunities
11:00 - 11:45am	Protecting Patents and IP: A round table for Questions and Answers
11:45 - 12:45pm	Conference Luncheon (lunch not provided)
12:45 - 1:30pm	Game Changers of Picking the Low Hanging Fruit, Strategies of Being the Trollers Fruit or Foul
1:45 - 2:30pm	Mobile Texting Rules for Patents and Licensing and Distribution (MMA)
2:45 - 3:30pm	Patents - Mobile Device Deploying - Overcoming Licensing Challenges
3:45 - 4:30pm	Successful Business Models in Mobile Apps and Tablet Apps
4:30 - 5:00pm	Networking Reception
5:30pm	StartupCamp8: Comms Editions

Welcome to SUITS Conference

The SUITS Conference is launched to advance the knowledge innovators of telecommunications including developers, implementers, licenses, licensors, end users, carriers and enterprise patents. Learn how to be aware and prepare to protect your most valuable assets - individual and company patents and intellectual property stored in the Patent Eco system or being held for security.





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EXHIBITOR DESCRIPTIONS

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P: 954-606-6604
www.2n.cz/en/

2N USA is a manufacturer of IP based Video Intercoms and IP Paging solutions. Our devices are SIP based and are designed to work in a range of different vertical applications. Based in the Czech Republic, 2N has offices in Europe, Africa and the USA.

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ABP Technology is a Dallas, TX based, value-added distributor of IP Communications products and services marketed throughout North America, Latin America and the Caribbean. The ABP portfolio includes IP phones and IP-PBXs, IP peripherals, Mobility solutions with WiFi, DECT and Dual mode technology, engineering consultation services, technical support, IP training, provisioning and configuration services. ABP sells and supports proven interoperable IP products based on Open Standards offering connectivity, security and mobility at optimal TCO with ease of deployment and high functionality. ABP's clients include channel partners, specialized VARs, Service Providers, government entities and educational institutions.

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AGT offers service providers a variety of turnkey managed and cloud video solutions that make video conferencing simple, affordable and scalable. AGT's services and technology focus on delivering partners a Video-as-a-Service platform, which extends video communication beyond the limitations of the traditional conference room to any location, device or endpoint.

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AT&T Inc. is a premier communications holding company and one of the most honored companies in the world. With a powerful array of network resources that includes the nation's largest 4G network, AT&T is a leading provider of wireless, Wi-Fi, high speed Internet, voice and cloud-based services.

AudioCodes (Booth: 419, 412A)
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www.audiocodes.com

AudioCodes designs, develops and sells advanced Voice over IP (VoIP) and converged VoIP and Data networking products and applications to Service Providers and Enterprises. AudioCodes is a VoIP technology market leader focused on converged VoIP & data communications and its products are deployed globally in Broadband, Mobile, Cable, and Enterprise networks. AudioCodes' product range includes Media Gateways, Multi-Service Business Gateways, Session Border Controllers (SBC), Residential Gateways, IP Phones, Media Servers, and Value Added Applications. AudioCodes High Definition (HD) VoIP technologies and products provide enhanced intelligibility and a better end user communication experience in emerging Voice communications.

Aver Information Inc. (Booth: 602)
668 Mission Court
Fremont, CA 94539
P/F: 408-263-3828 / 408-263-8132
www.averusa.com

Aver is an award-winning provider of visual collaboration solutions that improve productivity and enrich lives. From increasing competitive advantage for businesses to accelerating learning in the classroom, Aver solutions leverage the power of visual communications to help people connect with one another to achieve great things. Our product portfolio includes Wireless streaming camera, iPad Sync and Charge Cart, Video Conferencing, Surveillance and Document Cameras along with industry leading service and support that exceeds our customer's expectations. We are deeply committed to our community and the environment and employ stringent green processes in all we do.

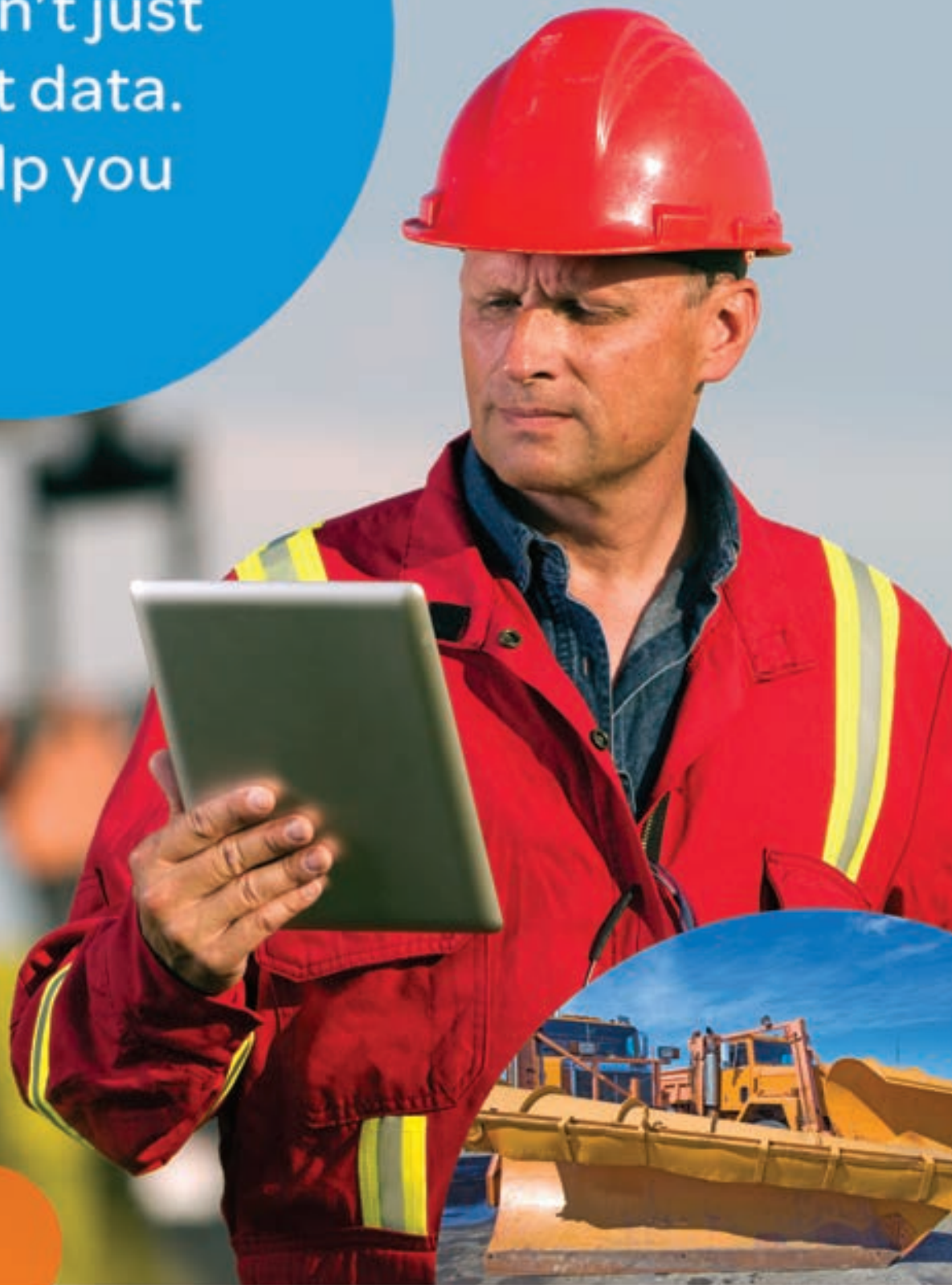
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Bolder Thinking (Booth: 433)
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Fargo, ND 58102
P: 888-677-8730
www.bolderthinking.com

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With over two decades of experience in the telecommunications industry, we at BroadConnect are committed to delivering quality and sustainable communications solutions to businesses of all sizes. With presence in both the United States and Canada we excel at delivering seamless integrated multi-location operations, and cost-effective VoIP migration services.

CallTower, Inc (Booth: 232)
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South Jordan, UT 84095
P: 866-586-5900
www.calltower.com

CallTower provides integrated communication solutions utilizing best-of-breed technologies to organizations of all sizes and industries. CallTower offers IP Voice Services, Mobility, Unified Communications, Conferencing and Collaboration, Contact Center, and Cloud Service Solutions. CallTower has a passion for excellence and delivers the best solutions to our customers. CallTower's integration with best-of-breed technologies provides organizations a one-stop shop for their communication needs, including Cisco end-to-end, Microsoft Lync 2013, LiveOps Contact Center, and more.

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www.carriertermination.com

Carrier Termination Inc. specializes in solutions for the sip voice completion applications by providing high-quality, cost-effective voice and sms termination. Our products include wholesale domestic and international voice termination, toll-free termination, and wireless termination to Licensed carriers, VoIP carriers, Enterprises and application developers.

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CDMA Certification Forum (CCF) (Booth: Sponsor)
12750 High Bluff Drive, Suite 190
San Diego, CA 92130
P/F: 303-828-7232 / 858-408-4454
www.globalccf.org

The CDMA Certification Forum (CCF) is an international partnership between Network Operators and Device Vendors that developed and maintains a core device certification process to help improve quality through consistent interoperability, conformance and performance testing. The CCF also addresses the testing and certification of new/emerging technologies such as M2M. www.globalccf.org The CCF and its Members are dedicated to improving the quality and time-to-market of all CDMA devices by using a common test process that ensures that they all conform to the same quality and performance standards established by the industry participants and standards bodies. It is recognized by the industry as the official authority governing CDMA Device certification. The CCF also addresses the testing and certification of new/emerging technologies such as M2M. CCF Members are organized in working groups that develop processes that help vendors and operators to successfully and rapidly get their devices through certification.

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CEO Space is a business growth conference that is held 5 times per year in Lake Las Vegas, Henderson, NV. A global entrepreneurial association organization in our third decade of serving business professionals, executives, and entrepreneurs.

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
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Computer Telephony Distributing (CTD) is a value-added distributor of Allworx, NetGear, Zultys and many other telecommunications products. CTD provides complete telecommunication solutions for your business while offering 30 years of Unified Communications experience. Along with our experience, our team supplies resellers with full-service sales and technical support, warehousing and fulfillment, and reseller oriented professional services.

ConnectSolutions (Booth: 412N)

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CyberData - The IP Endpoint Company (Booth: 602)

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P/F: 831-373-2601 / 831-373-4193
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Cybozu, Inc. (Booth: 736)

**Koraku Mori Building 12F1-4-14 Koraku
Bunkyo-ku, Tokyo 112-0004, Japan
P/F: +81-3-6316-1156 / +81-3-5805-9036
kintone.cybozu.com**

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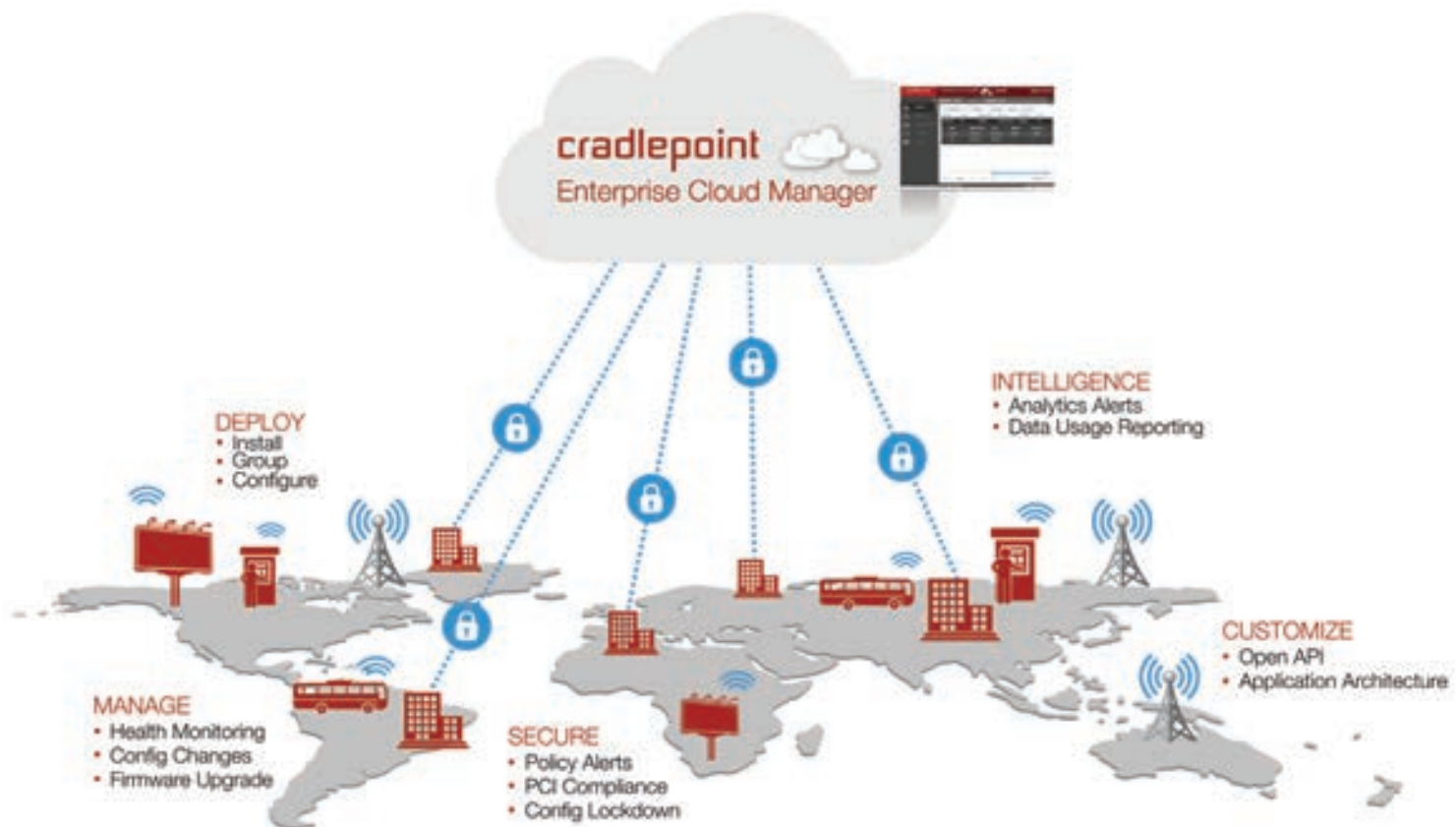
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www.denwaip.com

Denwa is the continued innovation in IP solutions, SBC, PBX, Collaboration, IP Phones, Video Phones, DECT IP Phones and Softswitch for NGN Operators move Denwa to the first level of the market and moving UP. Operators, Governments, banks and SMEs select our products. Complete Unified Communication EcoSystem.

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m2m.telekom.com

Deutsche Telekom AG is one of the world's leading telecommunication and information technology service companies with almost 200 million customers (fixed and mobile). Represented in around 50 countries across the globe, Deutsche Telekom is internationally focused and offers a wide range of products and services for connected life and work. So the DTAG M2M Competence Center is perfectly positioned to facilitate the development of the M2M market and provide M2M solutions.

DIDXchange (Booth: 636)
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Pensacola, FL 32504
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www.didx.net

DIDX marketplace of 25,000 members enhances wholesale telecommunications, wireless, mobile and IP communications organizations with domestic and international direct inward dialing buy, sell and trade services. In addition, it showcases and provides PR of the latest and most respected industry leaders, processes, conferences such as ITEXPO, and business opportunities via audio podcasts, video interviews, event participation, and online Techistan magazine.

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www.endstream.com

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Ericsson (Booth: 918)
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Eurotech (Booth: 1002)
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Genusys Inc. (Booth: 231)
209 State Highway 121 Bypass, Suite 31
Lewisville, TX 75067
P/F: 972-318-2900 / 775-416-6560
www.genusys.us

Genusys Inc. is a Dallas, Texas incorporated company founded in 2003. By now Genusys has established itself as a reputable technology based entities providing IT and telecom related services. Our services include, but not limited to, Wholesale voice carrier (CLI routes), VoIP soft-switch, Contact center solutions, Mobile dialer solutions, Cloud PBX, Home Phone services and Long distance calling service under brand name 'gTalk'.

Grandstream Networks (Booth: 730, 302)
126 Brookline Avenue 3rd Floor
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P/F: 617-566-9300 / 617-249-1987
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Telcordia Technologies, Inc., a wholly owned subsidiary of Ericsson, doing business as iconectiv, develops market leading solutions that enable operators to interconnect networks, devices, and applications critical to evolving the global telecommunications marketplace. Iconectiv's White Space Database solution enables you to get the best of two worlds: Access to spectrum with superior coverage capabilities, and interference free operation, enabling high quality and cost-effective wireless broadband access for a wide range of applications. Iconectiv is a FCC certified White Space database administrator, and is a leader in implementing commercial database solutions for communications service providers and regulators worldwide.

IDrive (Booth: 603)
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P/F: 866-748-0555 / 818-878-9208
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With over 2 million users, and more than 35 Petabytes of user data stored, IDrive is one of the leading cloud backup providers for consumers and small businesses. With its signature IDrive Express service, users can now have their initial backup completed securely, more easily and faster than ever before.

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P/F: 561-982-9898 / 561-982-8638
www.ilstechnology.com

ILS Technology provides the world's leading ready-to-use, off-the-shelf cloud platform to connect enterprise IT systems to the devices and machines on which businesses depend. ILS Technology solutions are easy to deploy to any device without the need for months of complex programming or development. ILS Technology offers unparalleled security to protect company and customer data and ensure regulatory compliance

Ingate Systems (Booth: South Pacific J)
7 Farley Road
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P/F: 603-883-6569 / 413-460-0414
www.ingate.com

Ingate® Systems develops firewall technology to enable global SIP- and WebRTC-based person-to-person communication such as IP telephony, presence, Instant Messaging, video conferencing, IP-PBX connections and Unified Communications. With a history in security, Ingate offers enterprises, service providers and carriers elegant solutions that make trusted real-time communications possible beyond the LAN. Ingate products are used by retail companies, financial institutions, industrial firms, government agencies and small-to-large enterprises throughout Europe, Asia and North America.

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www.inmarsat.com

Inmarsat is the leading provider of satellite M2M services. Inmarsat's global network provides ubiquitous, always-on coverage for remote installations, including pipeline SCADA systems, smart meter backhaul, environmental monitoring, ATM connectivity, fleet management and other remote monitoring applications. Through its portfolio of M2M services, Inmarsat offers a cost-effective and reliable alternative to terrestrial cellular networks for connecting these unmanned and remote locations around the globe. Inmarsat is the leading provider of satellite voice, broadband and M2M communication services on land, at sea and in the air.

InsynQ (Booth: 625)
3312 Rosedale St. NWSuite 203
Gig Harbor, WA 98335
P/F: 253-857-9400 / 253-857-9406
www.insynq.com

InsynQ has been providing businesses and professionals with customizable cloud computing solutions since 1997. By combining application hosting, virtual desktops and online IT management tools, InsynQ has developed a reputation for delivering an affordable alternative to managing IT in-house.

IntelPeer (Booth: 412M)
2855 Campus Dr
San Mateo, CA 94403
P/F: 650-525-9200 / 650-287-2628
www.intelpeer.com

The patented IntelPeer CloudWorx™ software platform, leveraging the scale and reach of the Cloud, delivers multi-modal communications, including voice, video, unified communications, and other rich-media with high quality and reliability. IntelPeer enables customers to rapidly and cost-effectively transition from legacy telecommunications networks to IP-based communications, with little or no additional capital expenditures. As a result, IntelPeer customers can improve their return on investment on communications equipment and services.

Interactive Intelligence (Booth: 318)
7601 Interactive Way
Indianapolis, IN 46278
P/F: 317-872-3000 / 317-872-3000
www.inin.com

Deliberately Innovative All-in-One Communications for Business. Most solutions for unified communications unify systems, applications and devices from multiple vendors. Interactive Intelligence takes a more intrinsic approach. With a standards-based IP platform we built from the ground up, and with our integrated application suites for the contact center, unified communications, and business process automation, we deliver true unified IP business communications. Complete with software, hardware, consulting, implementation, support and education, our on-premise and cloud-based solutions extend value that traditional "UC" can't. Our multichannel software platform is deployed on standard servers — simplifying infrastructure and administration. Manage calls, emails, faxes and chats, as well as SMS, business objects, and social media. Integrate to business systems and end-user devices, and do so broadly and reliably with a solid platform foundation. Move to IP networks, voice over IP (VoIP) and the cloud with a clear path architected on the SIP standard, and support remote locations and

mobile employees with ease. And by leveraging our platform to automate business processes, people and work together are brought together throughout an organization with pin-point precision. At Interactive Intelligence, it's what we do... and why enterprises worldwide have chosen us since 1994.

IPsmarx (Booth: 331)
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Toronto, ON M5J1T1, Canada
P/F: 416-665-6999 / 212-813-3277
www.ipsmarx.com

IPsmarx Technology Inc. (IPsmarx) founded in 2001, is a leading Softswitch and Billing Solutions provider for IP Service Providers, Carriers, Enterprises, VoIP Calling Card, Prepaid Calling Operators and ISPs. With fully proven integrated Turnkey Solutions in over 70 countries, The IPsmarx award-winning platform includes Class 4 and Class 5 softswitches, a SIP-based prepaid calling card and PINless platform, custom branded mobile applications, SIP trunking, and a multi-tenant IP-PBX platform with integrated billing and e-commerce.

Iron Mountain (Booth: 532)
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P: 1-800-962-0652
www.ironmountain.com

Iron Mountain is the leading global service provider of intellectual property management solutions specializing in technology escrow, data escrow and Software-as-a-Service continuity services. Having pioneered the information management industry, Iron Mountain bears the integrity, reputation, resources, and experience to ensure intellectual property is properly managed and protected.

Jenne, Inc. (Booth: 511)
33665 Chester Road
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P/F: 440-471-3140 / 440-471-3240
www.jenne.com

Jenne Inc., headquartered in Avon, Ohio, is a leading value-added distributor of business telephony, data, audio and video conferencing, and security technology products, including equipment and software for the SMB and Enterprise markets. Since the company's founding in 1986, Jenne is committed to providing installers, dealers and resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training. Jenne's strategic alliances insure its continuing ability to meet the resellers' growing needs. More than 150 major manufacturers partner with Jenne including Aastra, Extreme Networks, and Plantronics. Jenne is dedicated to tracking emerging technologies, offering fresh solutions, new equipment and related applications, accredited training and certification to better serve dealers and resellers.

JeraSoft (Booth: 325)
Office 11, 43 Bedford Street
London, London WC2E 9HA, UUK
P/F: +44 20 31299126 / +44 20 31299126
www.jerasoft.net

JeraSoft is an engineering company, the developer of a VCS carrier-grade Billing solution. In business since 2004, we are an established leader in Wholesale and Retail VoIP billing. Some of the features offered by JeraSoft carrier-grade Billing solution are: * Billing Scenarios: pre-paid and post-paid billing, wholesale and retail, calling cards and

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P/F: 678-389-3146 / 678-389-3147
www.koretelematics.com

KORE is the largest wireless network provider specializing on the global M2M market. Providing unified control and management for cellular and satellite network service delivery worldwide, KORE empowers its customers to efficiently deliver M2M solutions across the globe and ensures the greatest possible reliability and coverage.

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www.matrixcomsec.com

Established in 1991, Matrix is a leader in Telecom and Security solutions for modern businesses and enterprises. An innovative, technology driven and customer focused organization; the company is committed to keep pace with the revolutions in the telecom and security industries. With around 30% of its human resources dedicated to the development of new products, Matrix has launched cutting-edge products like IP-PBX, Universal Gateways, VoIP Gateways and Terminals, GSM Gateways, Access Control and Time-Attendance Systems, Video Surveillance System and Fire Alarm Systems. These solutions are feature-rich, reliable and conform to the international standards.

MERCHANT BULLY (Booth: 812)
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P: 855-692-8559
www.merchantbully.com

Merchant Bully is an Electronic Payments Consulting Firm committed to educating brick-and-mortar, card-not-present and mobile merchants the importance of interchange management and to provide the latest in payment processing automation technology solutions to create efficiencies and maximize profits.

Message Broadcast (Booth: 127)
4685 MacArthur Court Suite 250
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P/F: 949-428-4891 / 949-732-4901
www.messagebroadcast.com

MessageBroadcast automates our client's conversations with their customers, making it easier for customers to do business with them and resulting in greater loyalty. Our solutions enable cross-channel communications via voice, SMS, IVR, email, social media, push notifications and Print. Retailers, healthcare, utilities, banks, telecoms and government agencies use MessageBroadcast to reduce costs while improving engagement.

Microsoft Corporation (Booth: 412G)
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At Microsoft our mission and values are to help people and businesses throughout the world realize their full potential.

MicroTech (Booth: 632)
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Momentum is a seasoned, partner driven telecommunications provider with a focus primarily on the indirect sales channel. With a decade of experience in the telecom industry, Momentum knows what makes the ultimate solution. Momentum's advanced cloud-based technologies give our partners what they need to deliver and maintain customer-facing excellence.

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www.netsapiens.com

NetSapiens creates the best multi-tenant PBX on the planet. Built for service providers, the NetSapiens SNAPsolution is a mature and stable platform that scales from 100 to 100K+ users. It has modern intuitive portals and comprehensive feature support, and is the only platform with n-Share Always Active geo-redundancy.

NETXUSA, Inc (Booth: 302)

231 Beverly Rd

Greenville, SC 29609

P/F: 800-289-6389 / 864-233-4344

www.netxusa.com

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Nexge Technologies (P) Limited (Booth: 619)

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www.nexge.com

Nexge provides Class 4/5 Softswitch, Conferencing, Lawful Intercept and SMS Platforms to more than 150+ Service Providers in around 24 countries globally.

nexMatrix Telecom, Inc. (Booth: 227)

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Nampa, ID 83651

P/F: 208-697-5808 / 208-697-6287

nexmatrix.com

Full service provider including a range of full-featured premise PBX appliances that are scalable from SOHO to enterprise, business-class SIP, call center applications, CRM/SCM/ERP/MRP integration, hosted PBX and Softswitches including timesharing. We distribute exclusively through VARs, providing the products and knowledge to deliver customer solutions in today's converged environment.

nexVortex (Booth: 602)

510 Spring Street Suite 120

Herndon, VA 20170

P/F: 855-639-8888 / 616-588-6221

www.nexvortex.com

nexVortex is a premier provider of Business Grade IP services, offering SIP Trunking, WAN connectivity and audio conferencing to business users, resellers and wholesalers. Its services allow businesses of all sizes to realize significant operational savings, while gaining greater control and flexibility in managing their telecommunication services. nexVortex is committed to delivering superior products and services by achieving the highest levels of performance in everything we do. We adhere to open standards and work closely with the industry's leading manufacturers of VoIP equipment to ensure full compatibility.

Obihai Technology, Inc. (Booth: 208)

2105 South Bascom Avenue

Campbell, CA 95008

P/F: 408-890-6000 / 408-228-5962

www.obihai.com

Obihai is a Silicon Valley-based, California corporation rooted in the following technologies: Voice over IP, consumer and business-grade electronics and communication systems, semiconductor and integrated circuit design, audio and video DSP algorithm design, high-yield + low-cost manufacturing, global telecommunications compliance and mass-scale network deployment.

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www.ooma.com

Ooma offers consumer and business products that provide free and low-cost U.S. and Canadian telephone calling and advanced cloud-based telephony services to its global base of customers. Ooma delivers HD call quality and the reliability of traditional phone service at a fraction of the cost, in a sleek and innovative design. Ooma has been ranked the #1 home phone service for overall satisfaction and value for the past three years by a leading consumer research publication.

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Patton's SmartNode VoIP Gateways and Routers integrates IP and TDM communications for Enterprise and Carrier access networks, offering VoIP gateways combined with IP access routing, WAN transmission, and transcoding functionality. SmartNode scales from 1 to 2,048 VoIP or fax calls with various telephony interfaces including analog FXS/FXO and digital ISDN BRI, PRI, DS3 and STM-1. Award-winning SmartNode™ equipment delivers state-of-the art VoIP technology that integrates seamlessly with existing analog PSTN, digital ISDN, and IP infrastructures. Providing any-to-any multipath switching, SmartNode supports simultaneous SIP, H.323, ISDN and PSTN calling—plus T.38 SuperG3 FAX and modem over IP. SmartNode's proven interoperability with all major brands of softswitches and IP PBXs makes it easy for carriers and enterprises to deploy future-proof VoIP systems quickly and profitably. As VoIP Gateway pioneers since 1998, tens of thousands of SmartNode™ products are up and running in enterprise and carrier networks worldwide, and have proven interoperability with all major IP PBX, Softswitch and VoIP service providers

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PhoenixSoft, Inc. (Booth: 120)
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PhoenixSoft develops the Cirrus Softswitch for enhanced Class 4 and Class 5 SIP-based applications. Turnkey or Hosted solutions for IP PBX, iPhone and Android Softphones, Pinless dialing, Web Portals, Prepaid and Postpaid calling, SBC and Integrated Billing. Standalone Softswitch or feature server to legacy platforms. Outstanding customer support since 1985.

PhoneSuite (Booth: 624)
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PortaOne (Booth: 524)
Suite 408, 2963 Glen Drive
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www.pulsewan.com

Pulse Supply is a global supplier of enabling technologies for Next Generation Networks, offering wireless, WAN and VoIP solutions. Pulse focuses on products and services for carriers, ISPs, VARs, utilities, government agencies, and enterprise customers. Pulse Supply also supplies resellers, VARs, VADs and other organizations who benefit from our manufacturer relationships.

QNAP, Inc. (Booth: 908)
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Montreal, Quebec H4A 3S5, Canada
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www.xmediusfax.sagemcom.com

Sagemcom is a pioneer and global leader of IP fax server solutions supporting the T.38 Fax over IP (FoIP) protocol since 2002. Sagemcom has launched XMediusFAX Cloud, their latest offering in the FoIP market. XMediusFAX Cloud boosts profits by reducing hardware infrastructure costs and maintenance while promoting a green environment.

Sangoma Technologies (Booth: 413)
100 Renfrew Drive, Suite 100
Markham, ON L3R 9R6, Canada
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Sangoma is a leading provider of hardware and software that enable or enhance IP Communications Systems. Enterprises, SMBs and Carriers in over 150 countries rely on Sangoma's VoIP Gateways, Telephony Interface Boards and SBCs as part of their mission critical infrastructures. Sangoma delivers the industry's best engineered, highest quality products at prices that enhance customers' bottom line and ROI.

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Sansay is a leading provider of high performance IP communications infrastructure for session control applications. Sansay's global base of over 300 service provider customers include wholesale, prepaid, hosted business and residential, and wireless operators. Sansay's award-

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1-877-WHENEVER (943-6383)



SatellitePhoneStore.com is a global satellite voice and data communication solutions provider. We specialize in delivering end-to-end solutions, including custom data solutions, along with stellar support, making satellite communications accessible for any level of user.



Our suite of global machine-to-machine (M2M) services enables you to monitor and manage your remote assets. Whether you need full visibility of your transport fleet, or to backhaul data from a remote corner of your utility network, or simply to connect your SCADA applications, we have an M2M solution to help improve your operational efficiency.



Hughes 9502 M2M Terminal

The Hughes 9502 IP satellite terminal provides reliable connectivity over the Inmarsat Broadband Global Area Network (BGAN) for IP SCADA and machine-to-machine (M2M) applications.

The Hughes terminal delivers affordable, global, end-to-end IP data connectivity enabling IP SCADA applications in industry sectors such as environmental monitoring, SmartGrid, pipeline monitoring, compressor monitoring, well site automation, video surveillance, and of-band management to primary site communications.



Inmarsat IsatData Pro

The IsatData Pro is a rugged, environmentally sealed terminal which is shipped ready for use on mobile and fixed assets in both terrestrial and marine environments.

The land based terminals are ideal for such applications as asset tracking, personnel security, telemetry, SCADA, and remote monitoring. While the marine terminals are ideal for government compliance regulations, ship-to-shore communications, transferring weather and chart data, fleet management, and much more.



Iridium SBD 9601

The 9601 SBD Transceiver combines the global coverage of the Iridium satellite constellation with the low latency of the Iridium Short Burst Data Service (SBD) in a small, low cost transceiver design.



EXHIBITOR DESCRIPTIONS

portfolio—which includes headsets for mobile phones, contact centers, offices, unified communications, gaming, and VoIP—preserve users' hearing, maximize comfort and are adaptable to environments and ever-changing technology.

ShoreTel Sky (Booth: 702)
6500 River Place Blvd
Austin, TX 78730
P/F: 877-627-0344 / 408-331-3300
www.shoretelsky.com

ShoreTel Sky is a cloud-based phone system and unified communications solution. The ShoreTel Sky advantage comes from a combination of our own phone system software, integration with business applications and expert professionals focused on your success.

SIP Print Inc. (Booth: 713)
2481 Rutland Place
Thousand Oaks, CA 91362
P/F: 866-655-3555 / 805-241-7861
www.sipprint.com

SIP Print Inc. is a global leader in development of PURE VOIP/SIP Call Recording software and products that work agnostic-ally with every IP/PBX, SIP Hosted, VOIP provider. SIP Print Inc. provides "OEM/White Lable" programs as well for companies that wish to market their own solution of VOIP/SIP Call Recording. SIP Print Inc. is also a developer of Agent Scoring, Call Accounting and ACD Reporting software package solutions as well.

SIPRoutes (Booth: 724)
2505 Meridian Parkway Suite 250
Durham, NC 27713
P/F: 919-890-0000 / 919-400-4290
www.siproutes.com

What SIPRoutes is offering is a true window on the VoIP world, but with the controls to do a lot more than open and shut to avoid a draft. As a cloud-based carriers' carrier, SIPRoutes offers space and access in effect, the best of the hardware guys who make least cost routing and enhancements over other Least Cost Routing service providers using a Software-as-a-Service model.

Small Business Digest (Booth: 742)
PO Box 315
Ridgefield, NJ 07657
P/F: 201-242-0600 / 877-6265297
www.2sbdigest.com

Small Business Digest serves small business leaders (69% are owners and or presidents) with information, strategies and suggestions to increase profits, add sales, better manage cashflow, improve employee management and streamline operations. Our editorial content comes via email through weekly newsletters; in our magazine and via radio. All content is vetted by our editorial staff and comes from experts and other small business leaders.

SMARTCom (Booth: 913)
4455 Genesee Street
Buffalo, NY 14225
P/F: 855-762-7851 / 888-762-7819
www.smartcomsolutions.com

SMARTCom's reliable network gives you the flexibility to communicate with your machines virtually anywhere. With data plans priced to move,

SMARTCom is making wireless 3G control and communication easier and more affordable than ever before. We are proud to announce our partnership with Inference, our collaborator on the new SMARTCom line of cellular modems and gateways.

snom technology, Inc. (Booth: 715)
18 Commerce Way Suite 6000
Woburn, MA 01801
P/F: 781-569-2044 / 781-569-2045
www.snom.com

snom technology develops and manufactures VoIP telephones and related equipment based on the IETF open standard, SIP (Session Initiation Protocol). All of snom's products are designed to be fully interoperable with leading communications equipment vendors. snom customers benefit from the interoperability and flexibility that the snom telephones offer, including plug-and-play integration and universal compatibility with any SIP-based telephony platform. The snom 300, 821 were the first SIP phones, which were officially tested and qualified as interoperable with Microsoft Lync. In December 2012, the snom 7xx series was added to this list

Sonus Networks (Booth: 412H)
4 Technology Park Drive
Westford, MA 01886
P/F: 855-467-6687 / 978-614-8101
www.sonus.net

Sonus is a leader in IP networking with proven expertise in delivering secure, reliable and scalable next-generation infrastructure and subscriber solutions. With customers in over 50 countries across the globe and over a decade of experience in transforming networks to IP, Sonus has enabled service providers and enterprises to capture and retain users and generate significant ROI. Sonus products include session border controllers, policy/routing servers, subscriber feature servers and media and signaling gateways. Sonus products are supported by a global services team with experience in design, deployment and maintenance of some of the world's largest and most complex IP networks.

StarLeaf (Booth: 631)
333 W. El Camino Real Suite 250
Sunnyvale, CA 94087
P: 408-689-0448
www.starleaf.com

StarLeaf delivers cloud-based HD video calling and conferencing systems, that anyone can use and deploy without support. They're designed for today's workforce, and perfect for SMBs that want to lower costs , and improve productivity by bringing people together anytime and anywhere, all without the need for travel.

Synway (Booth: 225)
Synway R&D Building, No.3756, Nanhuan Rd
Hangzhou, Zhejiang 310053, China
P/F: +8657188860561 / +8657188850923
www.synway.net

Synway specializes in providing superior Media Processing & Signaling Technologies, Telephony Hardware and Integrated Multimedia Switch in use for convergence communications. Since 1995, over 1000 software developers and system integrators have integrated Synway's offerings to deliver a broad range of TDM and VoIP-based applications, for operators and enterprises worldwide.

Eurotech Assembles All the Building Blocks for M2M Solutions



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We can help you

- Get to Market fast
- Scale your M2M deployments
- Reduce network & operational costs
- Increase Revenues with new Services

**See us at
Booth #1002**



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www.eurotech.com



EXHIBITOR DESCRIPTIONS

Systech Corporation (Booth: 813)

10908 Technology Place

San Diego, CA 92127

P: 858-674-6500

www.systech.com

Systech Corporation is an industry leader in network conversion gateways, servers, and switches, supporting a wide variety of interfaces including Cellular, Ethernet, Wi-Fi, Analog Dial, Serial, Bluetooth, ZigBee, Z-Wave, and USB. Systech brings network connectivity to IP and non-IP based systems for a wide variety of applications.

T-Metrics, Inc. (Booth: 437)

4430 Stuart Andrew Blvd

Charlotte, NC 28217

P/F: 704-525-5551 / 704-525-4886

www.tmetrics.com

The T-Metrics Multi-Media Contact Center (voice, web chat, email, social, SMS and WebRTC) is designed to work with switches such as LYNC, Avaya, and Cisco etc. We can record all calls and screens while keeping credit cards within PCI scope. For a live demonstration see us at Booth #437.

Taqua (Booth: 408)

740 E. Campbell Rd.

Richardson, TX 75081

P/F: 972-692-1800 / 972-437-2762

taqua.com

Taqua provides next-generation mobile convergence switching, IP peering, and small cell site solutions. With a comprehensive set of fixed and mobile voice and video codecs and transcoding functionality, Taqua's T7000 can provide high-capacity IP peering, Class 4 and Class 5 services simultaneously over TDM, IP and wireless networks.

Technology Law Group, LLC (Booth: 126)

5335 Wisconsin Avenue, N.W. Suite 440

Washington, DC 20015

P/F: 202-895-1707 / 202-478-5074

www.tlgdc.com

Technology Law Group serves the distinctive strategic, regulatory, litigation, transactional and intellectual property issues faced by growing telecommunications and technology companies. Our extensive experience and our creative approach to problem solving provide our clients with a quality and consistency of outcome that is rarely found in today's legal marketplace.

Telarus, Inc. (Booth: 220)

45 W Sego Lily Dr, Suite 220

Sandy, UT 84070

P: 801-790-4902

www.telarus.com

Telarus, Inc., a value added distributor that holds contracts with the world's leading commercial telecommunication carriers, makes it easier and more profitable for solution providers, VARs, and MSPs to sell and source voice and data WAN solutions. Our patented GeoQuote platform combines real-time carrier pricing with advanced research features and branded proposals. Telarus' experienced Sales staff is strategically focused on enterprise WAN and high-capacity bandwidth solutions, making it easier to find the best offer, every time. For its part, Telarus has been named the top Master Agent by the members of the Telecom Association in each of the past three years, the first and only company

in the carrier channel to accomplish this feat. Whether you are a top producer or a voice-and-data expert just starting out on your own, there is a place for you in the Telarus community.

Telecom Consulting Group (Booth: 125)

230 NE 51st Street

Fort Lauderdale, FL 33334

P/F: 954-781-0884 / 954-449-0515

www.tcg-partners.com

TCG is one of the largest master agents in the country. We offer you the ability to sell the services of all of the telecom and cable carriers. We offer Comcast, Windstream, EarthLink, Cbeyond, AT&T, Momentum, TW Telecom, XO, FPL Fibernet, Peak 10, and many others. We provide hands on support and pay higher commissions than our peers. We also pass through 100% of the bonuses we receive from the carriers to our agents. We don't have sales quotas and pay for as long as the customer stays on service.

Teledynamics (Booth: 530)

2200 Wheless Lane

Austin, TX 78723

P/F: 512-928-1533 / 512-928-1575

www.teledynamics.com

Wholesale supplier of telecommunications products as well as a variety of consumer electronics.

Telepacific (Booth: 718)

515 S. Flower St. 47th Floor

Los Angeles, CA 90071

P: 866-699-8242

www.telepacific.com

TelePacific Communications provides comprehensive connectivity, cloud and continuity solutions to more than 40,000 small and medium sized businesses (SMBs). Headquartered in Los Angeles, the Company serves companies and organizations anchored in California, Nevada and Texas. Its multiple award-winning network and communications solutions and focus on customer service have earned it a spot on Inc. Magazine's Fastest Growing Private Companies list for six straight years. TelePacific's broad portfolio of customer solutions enables anywhere-to-anywhere communications, at any speed, helps businesses run more efficiently, improves collaboration and ensures against business interruptions.

Telispire (Booth: 230)

4245 Kemp Blvd Ste 220

Wichita Falls, TX 76308-2833

P/F: 940-397-9643 / 940-397-9628

telispire.com

Telispire will help your company grow revenue by enabling you to add a wireless product to your portfolio of services. Telispire's turnkey private label solution can be quickly implemented so you can focus on growing revenue. Telispire also provides MVNE services as well as Social Media and E-Commerce service solutions.

ThingWorx (Booth: 819)

350 Eagleview Blvd Suite 150

Exton, PA 19341

P/F: 610-594-6200 / 610-594-6200

www.thingworx.com

ThingWorx provides the first platform designed to efficiently build and run the M2M applications of today's connected world. Businesses use the ThingWorx platform to rapidly deliver innovative applications and

ONE M2M GATEWAY RULES THEM ALL



Provide your customers with a complete M2M solution. Start with a **SysLINK™** modular gateway supporting customizable solutions that evolve with your needs.

Control and Monitor your devices remotely with our easy to use **SysMAP™** cloud-based application. An intuitive interface provides a quick time-to-market advantage, allowing you to build custom control applications for your customers. All these features hosted on our secure **SysNET™** cloud-based server, or your own server.



Installation is easy and our array of supported interface technologies, such as cellular and Wi-Fi, allow you to place your solution wherever it is needed. As new communication protocols emerge, the **SysLINK** grows with you. Give your customer a modular, secure, and robust solution with SysTech.

MODULAR SECURE ROBUST

WE SPEAK:

ZigBee
Z-Wave
WiFi

Ethernet
Bluetooth
USB

2G/3G Cellular
4G Cellular
GPIO

GPS
Dial
Serial



LIVE DEMO BOOTH #813



EXHIBITOR DESCRIPTIONS

connected solutions across markets ranging from manufacturing, energy, medical, and food, as well as in emerging Internet of Things applications, including smart cities, smart grid, agriculture, and transportation.

Time Warner Cable Business Class (Booth: 219)
13820 Sunrise Valley Drive
Herndon, VA 20171
P: 919-573-7015
www.timewarnercable.com

Time Warner Cable Business Class, a division of Time Warner Cable, offers its sales partners a full complement of business communications tools to small-and medium-sized businesses and enterprise-sized companies. Its Phone, Internet, Ethernet, Cable TV and security solutions are enhanced by award-winning customer service and local support teams. The TWCBC Partner Program enables telecom agents, value-added resellers (VARs), and systems integrators to offer these competitively-priced IP-based data and voice communications solutions to businesses of all sizes.

Total Defense, Inc. (Booth: 543)
555 Twin Dolphin Drive Suite #610
Redwood City, California 94065
P/F: 650-412-4300 / 631-416-5010
cloud.totaldefense.com

Total Defense is a global leader in malware detection and anti-crimeware solutions. Over 50,000 businesses across a wide spectrum of industries have deployed the Company's solutions, including some of the most sophisticated buyers of security technology worldwide. Total Defense for Business is a unique, cloud-based technology that provides multi-layered malware protection across endpoint, web and email, delivering unparalleled protection against today's blended cybercrime and malware threats.

TransCertain, LLC (Booth: 432)
4740 Flintridge Dr. Ste. 130
Colorado Springs, Colorado 80918
P/F: 719-323-6680 / 888-344-6656
www.transcertain.com

TransCertain™ is an industry changing Cyber Security / Technology Company specifically focused on unique tokTransCertain™ is an industry changing Cyber Security / Technology Company specifically focused on unique tokenization platform integration, operating a revolutionary hybrid of data security management. Our uniqueness is in the deployment of newly developed "Disruptive" security protocols. Utilizing our proprietary methodologies and the strength at which they protect all forms of data is what separates our firm from others in the marketplace. Enization platform integration, operating a revolutionary hybrid of data security management. Our uniqueness is in the deployment of newly developed "Disruptive" security protocols. Utilizing our proprietary methodologies and the strength at which they protect all forms of data is what separates our firm from others in the marketplace.

TransNexus (Booth: 425)
75 5th Street NW Suite 313
Atlanta, GA 30075
P: 404-526-6060
www.transnexus.com

TransNexus is a software development company specializing in applications for managing wholesale VoIP networks. TransNexus provides its Operations and Billing Support System (OSS/BSS) software platform to major VoIP carriers worldwide. Important carrier features offered by TransNexus are least cost routing, number portability, fraud detection, profitability analysis and QoS controls.

Tribeca Cloud (Booth: 531)
580 Broadway 5th Floor
New York, NY 10012
P/F: 212-933-1105 / 212-933-4364
www.tribecacloud.com

TribecaCloud.com is an innovative service to help businesses get their websites and business applications off the ground and in the cloud quickly and easily. Built on top of Amazon Web Services, Tribeca Cloud simplifies and automates the process of deploying and managing open source platforms.

Unitas Global (Booth: 124)
453 S Spring Street 7th Floor
Los Angeles, CA 90013
P: 855-586-4827
www.unitasglobal.com

Unitas Global is the leading IaaS provider specializing in Enterprise Private Cloud, Datacenter Operations Management, and IT Outsourcing solutions. Unitas Global's expertise and services allow clients to increase efficiency by focusing on their core competencies.

Ustream (Booth: 537)
410 Townsend
San Francisco, CA 94107
P/F: 415-489-9289 / 415-489-9399
www.ustream.tv

Ustream is the leading video technology platform for live business communications, powered by the company's Ustream Cloud Platform. The company was founded in 2007 with a vision to bring live online broadcasting technology mainstream; Ustream was originally created to connect military service members to family and friends across the world. Since then, the company has established itself as a socially-fueled video platform for broadcasters of any size to easily reach an infinite audience and share experiences in real-time.

VaultLogix (Booth: 627)
75 Sylvan St Bldg B, Ste 101
Danvers, MA 01923
P/F: 978-777-7177 / 978-777-0096
www.vaultlogix.com

Since 2002, VaultLogix has provided online backup and recovery solutions to over 9,000 businesses across North America. Balancing simplicity and power with flexible options to meet specific business requirements, VaultLogix offers unique business-class services including offsite protection combined with local backup, web-based access to protected data, and agentless backup across multiple LAN-connected systems. Every VaultLogix customer can rest assured that their data is protected and secure, and can be quickly restored to meet business continuity needs.

Verizon Wireless (Booth: 902, 1003)
One Verizon Way
Basking Ridge, NJ 070920
P/F: 858-410-6503 / 908-766-3572
www.verizonenterprise.com

Verizon connects people, information and systems. Our technology and business solutions support global mobility and facilitate informed decision-making, by providing critical information across enterprises and geographies. Verizon 4G LTE, America's fastest, most reliable 4G network, is engineered to support the apps and devices of the future, while enabling better business outcomes today.

CooVox Series IP PBX

CooVox

U20/U50/U100

- >SIP Standard
- >No user license fee
- >Developed based on Asterisk 1.8x
- >Modular design, plug and play
- >Analog/GSM/BRI/E1/T1 combined
- >H.D.Voice Codec G.722 for perfect voice quality
- >Echo Cancellation Module for better communication
- >Virtual Fax(Fax to Email, Email to Fax) for green office
- >3G/LTE module for data transportation, and voice communication will be fulfilled in the future
- >Analog Lines Fail-over: analog PSTN lines(FXO) are routed directly to the predetermined analog extensions(FXS) in case of power off or malfunction



Applicable Telephony
Module Cards

4BRI



2GSM



4GSM



1E1/T1



2FXOS



4FXO



4FXS





EXHIBITOR DESCRIPTIONS

Vital Communications, Inc. (Booth: 525)

6151 McLeod Drive Suite G

Las Vegas, NV 89120

P/F: 702-795-8550 / 702-920-8046

www.vitalcomm.net

Vital Communications, Inc. was founded in 1996 and has been distributing IP Telecommunications and networking solutions to resellers for over 17 years. We are one of the fastest-Growing Value Added Distributors of IP Telephony and Network products in North America. We distribute solutions from over 20 different manufacturers, and supply thousands of telecom resellers, carriers, interconnects and integrators throughout North America. Our Mission is to provide the best solutions, support and customer service to our resellers making them as successful as possible and to remain the innovative Value Added Distribution leader.

Vitelity (Booth: 312)

317 Inverness Way South Suite 140

Englewood, CO 80112

P/F: 303-997-2300 / 720-446-3525

www.vitelity.com

Vitelity Communications is the largest DID aggregator in North America offering industry-leading Wholesale VoIP, vFax, and SMS services. Whether you have a SMB, residential or enterprise client base, we have the products and services businesses need, including: Local and Toll Free Origination, Global Termination, DIDs (11,600 + rate centers), vFAX, Hosted PBX, e911, and SMS. On top of all this, a full API and robust user portal give you what is needed to be successful.

Vocalocity (Booth: 719)

1375 Peachtree St. NE Suite 200

Atlanta, GA 30309

P: 888-238-8423

www.vocalocity.com

Vocalocity provides business-class hosted VOIP phone systems to small-to-medium companies. Offering easy-to-use, clear and reliable telephony systems, Vocalocity sells direct and engages with partners—from affiliate to channel to wholesale—offering a turnkey solution in the fast-growing hosted communication market. Our cloud-based platform lets customers work from anywhere while enjoying large enterprise visibility and functionality features. Fast growing and award winning, Vocalocity's proprietary technologies differentiate its service from traditional VoIP providers.

VoIP Innovations (Booth: 508)

8 Penn Center West

Robinson, PA 15276

P: 877-478-6471

www.voipinnovations.com

VoIP Innovations specializes in providing the largest VoIP DID origination and termination footprint. With over 500,000 DIDs in stock in over 8,500 rate centers. VoIP Innovations footprint includes DIDs in over 60 countries as well as A-Z termination. Add their E911 service and VoIP Innovations is the clear choice.

Voxbone (Booth: 212)

Ave Louise 489

Brussels, Belgium 1180

P/F: +3228080000 / +3228080001

www.voxbone.com

Voxbone is the market leader in providing worldwide geographical, toll-free and iNum® telephone numbers, enabling Internet communications services providers, global carriers, national operators and enterprises to extend the reach of their voice services internationally, rapidly and with minimal costs. The company delivers high-quality inbound communications (often referred to as direct inward dialing, or DID) from more than 50 countries and more than 4,000 cities around the world.

Voxvalley Technologies (Booth: 621)

**2nd Floor, Ashoka Hitech Chambers, Road No.2,
Banjara Hills**

Hyderabad, AP 500034, India

P/F: +91 40 23540882 / +91 40 40200617

www.voxvalley.com

Voxvalley Technologies provides VoIP based communication applications and customized solutions to SMBs, Enterprises and VoIP telecommunication providers worldwide. Founded in 2010 by Sajjan Mallik, an early stage VoIP Veteran, the company has engraved its name in the VoIP Communication Industry, as a 'Top Provider of Voice and Communication Solutions' with some of its leading brands like MoSIP, Vox PC, Vox IM, Vox Suite, Vox Con, Vox Bridge, and Vox Switch. Headquartered in Singapore, with its R&D center in Hyderabad, India, Voxvalley is known for its excellence in technology-leveraged products and client-focused services.

VTech Communications, Inc. (Booth: 521)

9590 SW Gemini Drive Suite 120

Beaverton, OR 97008

P/F: 888-916-2007 / 503-643-5506

www.vtech.com

VTech debuts SIP Endpoints, the newest addition to their portfolio of SMB phones. Keep your business connected with programmable feature buttons, dual Ethernet ports, Power over Ethernet and support for cordless accessories. Compatible with hosted and open-source PBX platforms, they're perfect for every SMB budget—and include two-year warranties too.

WhiteSpace Alliance (Booth: 802)

119 Drum Hill Road P. O. Box 369

Chelmsford, MA 01824

P: 404-819-0314

www.whitespacealliance.org

WhiteSpace Alliance (WSA)™ (www.WhiteSpaceAlliance.org) is an international trade association enabling the emerging worldwide WhiteSpace ecosystem to deliver products and services that use WhiteSpace Bands. WhiteSpace Alliance will collectively educate and seed the market to demonstrate the benefits of using WhiteSpaces. WSA has created the worldwide successful marketplace providing high efficiency spectrum sharing cognitive radio solutions. WhiteSpace Alliance solutions enable many new applications such as smart utility networks, internet of things, intelligent transportation and cognitive machine-to-machine. WSA specifications such as Wi-FAR™ that complement LTE-Advanced™, Wi-Fi™ and others, will demonstrate further enhancements in radio performance, interference mitigation and network capacity. WSA technologies promise high speed wireless access to many different market segments around the world.



Make the right connections

With VTech SIP Endpoints, you can

- Compatible with hosted and open-source PBX platforms
- Programmable feature buttons
- Dual Ethernet ports
- Power over Ethernet
- Support for cordless accessories
- Two-year warranties standard



Meet us at Cloud4SMB Expo!

Booth #521

smbphones.vtech.com

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EXHIBITOR DESCRIPTIONS

Wolfe (Booth: 818)
2019 3rd Ave Ste. 200
Seattle, WA 98121
P: 800-965-3363
www.wolfe.net

Wolfe provides high performance internet and Ethernet solutions to help meet business connection needs. Our service offers blazing fast speeds from 10 Mb/s to 10 Gb/s, a reliable, secure connection, and scalable, customized solutions. Visit www.wolfe.net for more information.

Wyless (Booth: 921)
60 Islad Street
Lawrence, MA 001840
P/F: +44 7515 586 283 / +44 1895 258 580
www.wyless.com

Wyless is the leading global M2M managed services provider. Our resilient platform, delivered in partnership with the world's largest network operators, provides secure, reliable communications with wireless devices in over 120 countries. Powerful management tools offer real-time reporting and control over all devices connected to our network. Wyless delivers a comprehensive suite of managed services with unrivalled expertise, professional support and competitive pricing. We enable our customers and partners to deploy M2M applications and services faster, cheaper and more effectively. The world's most advanced M2M Platform from the world's most trusted M2M partner. Wyless, It's good to be well connected.

Xorcom (Booth: 519)
145 S. Jefferson Ave. Suite G
Cookeville, TN 38501
P/F: 866-967-2661 / 931-854-9114
www.xorcom.com

Xorcom develops complete telephony solutions based on an open source platform for commercial installations. Products range from USB-powered telephony interfaces to all-in-one hybrid IP-PBX appliances that support both VoIP and traditional PSTN. CompletePBX™ is a complete VoIP telephony solution based on components that have been carefully selected, customized and bundled by Xorcom. A browser-based user-friendly interface customized for each role in the organization and advanced telephony features -- such as desktop call management, visual voicemail, and graphical call reporting -- are all included in the standard package, with no per user license fees! Xorcom designs enterprise-grade reliability into each of its products. A variety of utilities provide backup and restore, immediate recovery, and a full redundancy solution for the entire PBX to maximize uptime and complement the functionality of Xorcom's full-featured business telephony solutions. Xorcom sells its products via a worldwide distribution channel and OEM partners.

Yealink (Booth: 502)
4th-5th Floor, South Building, No.63 Wanghai Road, 2nd Software Park
Xiamen, Fujian 361008, China
P/F: 86-592-570-2000 / 86-592-570-2455
www.yealink.com

Founded in 2001, Yealink, the Global Top5 SIP Phone Provider and a leading provider of VoIP Phone and IP communication solutions, has been focusing on VoIP products characterized by reliable quality, easy deployment and affordable price for over a decade. Today, customers from over 140 countries rely on Yealink as the backbone of global collaboration to extend the value of network communications.

Zeacom (Booth: 412E)
18022 Cowan Suite 110
Irvine, CA 92614
P/F: 949-261-3580 / 949-252-0469
www.zeacom.com

Zeacom is a leader in communications solutions delivering Multi-Channel Contact Center and Business Process Automation functionality to over 4,000 sites worldwide. Zeacom Communications Center for Lync enables contact centers, help desks and customer service centers to efficiently manage large numbers of inquiries by phone, email, chat or SMS, and increase productivity by automating repetitive business processes.

Zultys, Inc (Booth: 613)
785 Lucerne Dr.
Sunnyvale, CA 94085
P/F: 408-328-0450 / 408-328-0450
www.zultys.com

Zultys is the global provider of a true all-in-one unified communications solution. Innovative, reliable and scalable, Zultys IP phone systems integrate voice, video, data and mobility in a single appliance, optimizing collaboration for businesses of all sizes. Zultys delivers a powerful, feature-rich communications system that is easy-to-use, deploy and maintain.





The leading global M2M managed services provider

It's good to be well connected.

Your M2M solution is more than just data connectivity. We understand that.

So we not only built the world's most advanced global M2M platform, we also built our business upon the most important connections of all – our relationships with our partners, carriers and customers.

That's why Wyleless is the trusted M2M partner of Fortune 500 companies and startups alike. We're the easiest company to work with. We listen to our customers and take pride in *every* connection.

Wyleless offers truly uncompromising M2M solutions, delivering worldwide wireless connectivity via the most secure and resilient network infrastructure. We provide unrivaled management tools and empower you with end-to-end managed services, technical expertise and dedicated support.

So connect with the experts and together we'll take your applications to the next level. You have found your true M2M partner.

We can't wait to discuss the possibilities.

Applications & Services

ATM

Telecom Consulting Group, ITEXPO, 125
WhiteSpace Alliance, Super WiFi, 802
WhiteSpace Alliance, ITEXPO, 802

Billing

BillSoft, Inc., ITEXPO, 431
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JeraSoft, ITEXPO, 325
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Nexge Technologies (P) Limited, ITEXPO, 619
nexMatrix Telecom, Inc., ITEXPO, 227
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Voxvalley Technologies, ITEXPO, 621
WhiteSpace Alliance, ITEXPO, 802
WhiteSpace Alliance, Super WiFi, 802

Cable Telephony

ConnectSolutions, ITEXPO, 412N
Denwa Technology Corp., ITEXPO, 618
Nexge Technologies (P) Limited, ITEXPO, 619
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Broadband Wireless

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WhiteSpace Alliance, ITEXPO, 802
WhiteSpace Alliance, Super WiFi, 802

PRODUCT/SERVICE IDENTIFIER



PDAs

BlackBerry, ITEXPO, 708
Verizon Wireless, ITEXPO, 902, 1003
Verizon Wireless, M2M, 902, 1003

Third-Generation Wireless (3G)

Emerson Network Power, ITEXPO, Coral C
KORE Telematics, M2M, 809
KORE Telematics, ITEXPO, 809
Matrix Comsec, ITEXPO, 527
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Overgroup, Cloud, 536
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Sansay, ITEXPO, 608
SMARTCom/ Inference- M2M Wireless Solutions, M2M, 913
Verizon Wireless, M2M, 902, 1003
Verizon Wireless, ITEXPO, 902, 1003
WhiteSpace Alliance, ITEXPO, 802
WhiteSpace Alliance, Super WiFi, 802

Wireless Data/Internet/WAP

Adaptrum, ITEXPO, 704
Adaptrum, Super WiFi, 704
Emerson Network Power, ITEXPO, Coral C
KORE Telematics, M2M, 809
KORE Telematics, ITEXPO, 809
Matrix Comsec, ITEXPO, 527
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Verizon Wireless, ITEXPO, 902, 1003
Verizon Wireless, M2M, 902, 1003
WhiteSpace Alliance, ITEXPO, 802
WhiteSpace Alliance, Super WiFi, 802

Wireless Internet Telephony

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BlackBerry, ITEXPO, 708
ConnectSolutions, ITEXPO, 412N
Denwa Technology Corp., ITEXPO, 618
Emerson Network Power, ITEXPO, Coral C
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KORE Telematics, ITEXPO, 809
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Overgroup, Cloud, 536
Sansay, ITEXPO, 608
Schmooze Com/FreePBX, ITEXPO, 112
Sennheiser Communications, ITEXPO, 412P
SIP Print Inc., ITEXPO, 713
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Verizon Wireless, M2M, 902, 1003
Verizon Wireless, ITEXPO, 902, 1003
WhiteSpace Alliance, ITEXPO, 802

WhiteSpace Alliance, Super WiFi, 802

Wireless Internet Telephony Handsets

BlackBerry, ITEXPO, 708
Emerson Network Power, ITEXPO, Coral C
MicroTech, ITEXPO, 632
MicroTech, Cloud, 632
NETXUSA, Inc, ITEXPO, 302
Sennheiser Communications, ITEXPO, 412P
Verizon Wireless, ITEXPO, 902, 1003
Verizon Wireless, M2M, 902, 1003
WhiteSpace Alliance, Super WiFi, 802
WhiteSpace Alliance, ITEXPO, 802

Wireless LAN

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Adaptrum, Super WiFi, 704
Adaptrum, ITEXPO, 704
Emerson Network Power, ITEXPO, Coral C
Eurotech, ITEXPO, 1002
Eurotech, M2M, 1002
FaxSIPit Services Inc., ITEXPO, 426
Jenne, Inc., ITEXPO, 511
Matrix Comsec, ITEXPO, 527
MicroTech, Cloud, 632
MicroTech, ITEXPO, 632
NETXUSA, Inc, ITEXPO, 302
Verizon Wireless, M2M, 902, 1003
Verizon Wireless, ITEXPO, 902, 1003
Vital Communications, Inc., ITEXPO, 525
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Agenda-At-A-Glance

Monday, August 26, 2013

Agenda At-A-Glance

2:00pm

Battle of the M2M Platforms - Islander Ballroom C

Tuesday, August 27, 2013

8:00am

Continental Breakfast - Paid Attendees Only

9:00am

Special Technology Innovation Panel - South Pacific Ballroom E

10:00-10:45am

 FCC's White Spaces Delivers: Spectrum Sharing, Databases, TV Incentive Auction and Cognitive Radios
 Islander Ballroom F

11:00-11:45am

 Commercial Rollout of White Spaces in Kenya, South Africa, U.S., India, Brazil, Nigeria, and Kazakhstan
 Islander Ballroom F

11:45am

Conference Luncheon - South Pacific Ballroom E

12:45-1:30pm

White Spaces International Standards Harmonization - Islander Ballroom F

1:45-2:30pm

Is Super Wi-Fi in Your Tablet or Smartphone Somewhere in the Future? - Islander Ballroom F

2:45-3:30pm

 White Spaces Moves Up Stream - Seizing the 3.550-3.700 GHz and 5 GHz Shared Spectrum Opportunity -
 Technologies and Applications - Islander Ballroom F

3:45-4:30pm

Bring on the New White Space Radios: Battle of the Devices: Show & Tell Round One - Islander Ballroom F

4:30pm

Networking Reception - South Pacific Ballroom E

Wednesday, August 28, 2013

8:00am

Continental Breakfast - Paid Attendees Only

9:00-9:45am

Legal Gabfest: Spectrum Sharing: TV Incentive Auction, 3.5GHZ, 5GHz - South Pacific Ballroom E

10:00-10:45am

TV White Spaces Rolls Out in High Visibility Projects: Air.U. and Gigabit Libraries Network - Islander Ballroom F

11:00-11:45am

Incentive Auction Debate - Are the Stakes too High for Broadcasters? - Islander Ballroom F

11:45am

Conference Luncheon - South Pacific Ballroom E

12:30-1:15pm

If You Can't Beat Them Join Them: White Spaces and LTE Play Together - Islander Ballroom F

1:15-2:00pm

VC's and Investors Buying into White Spaces

2:00pm

Interactive Panel Discussion: Battle in the Clouds - Islander Ballroom F

3:00pm

Keynote Panel Session: Service Providers Smart Ecosystem Facilitators or Dumb Pipes? - South Pacific Ballroom E

4:00-7:30pm

Exhibits Open/Networking Reception Grand Opening in Exhibit Hall - Bayside B

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Agenda-At-A-Glance

Thursday, August 29, 2013	
8:00am	Continental Breakfast - Paid Attendees Only
9:00-9:45am	Special Keynote Panel: Five Technologies Critical to the Future of Business - South Pacific Ballroom E
10:00am	Steve Wozniak - Apple Co-Founder, Tech Innovator and Entrepreneur - South Pacific Ballroom E
11:00-11:45am	Receivers- What's in and What's Out? Spectrum Sensing is In and Out of Band is Out - Islander Ballroom F
12:00pm	Box Lunches in Sessions
12:00-12:45	White Space Radios Deliver 50Mbps - Islander Ballroom F
1:00-1:45pm	U.S. White Spaces Industry Report: Where Is the Industry? - Islander Ballroom F
2:00-2:45pm	Window of Opportunity The WISPS Moving Past the Trials - Islander Ballroom F

***Conference Sessions Subject to Change**

Exhibit Hall Hours	
Wednesday, August 28.....	4:00pm – 7:30pm
Thursday, August 29.....	11:00am – 5:00pm

Thursday, August 29, 2013
10:00am - South Pacific Ballroom E

Apple Co-Founder
Steve Wozniak
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- ☒ Independent Networks
- ☒ In Home / Enterprise Networks
- ☒ Content Providers
- ☒ WiFi/Cellular “Backhaul”
- ☒ Public Safety (Alternate LTE Strategy)
- ☒ Utilities (Smart Grid)
- ☒ Federal Agencies (NTIA Spectrum Sharing Test Bed Participant)
- ☒ Temporary or Emergency Networks
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August 27-29, 2013 - Conference Sessions & Exhibit Hall

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Agenda-At-A-Glance

Monday, August 26, 2013

2:00pm Battle of the M2M Platforms - Islander Ballroom G

Tuesday, August 27, 2013

8:00am Continental Breakfast - Paid Attendees Only

9:00am Keynote Panel Session: Special Innovation - South Pacific Ballroom E

10:00-11:00am Perspectives on the M2M Industry - Islander Ballroom G

11:00-11:45am Analyze This - Islander Ballroom G

11:45am Conference Luncheon with Case Study Presentations - South Pacific Ballroom E

TRACK ROOM

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M2M FOR THE ENTERPRISE

Islander Ballroom G

Islander Ballroom H

12:45-1:30pm Retail POS

How Low To Go? (Low Data Rate)

1:45-2:30pm Innovation and M2M – the Next Generation of Services

Remote Monitoring and Control

2:45-3:30pm Retail - Vending, Kiosks and More

M2M Managing Energy Solutions for Buildings

3:45-4:30pm 4G LTE Drive New Generation of M2M Applications - Islander Ballroom G

4:30-5:15 The Evolving Role of Operators in Delivering M2M - Islander Ballroom G

5:15-5:30 The Machine of the Future- Islander Ballroom G

*Conference sessions/speakers are subject to change.

Registration Hours

Monday, August 26.....12:00 - 5:00pm

Tuesday, August 27.....7:00am – 7:00pm

Wednesday, August 28....7:00am – 5:00pm

Thursday, August 29.....7:00am – 2:00pm

Exhibit Hall Hours

Wednesday, August 28....4:00pm – 7:30pm

Thursday, August 29.....11:00am – 5:00pm



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Agenda-At-A-Glance

Wednesday, August 28, 2013	
Continental Breakfast - Paid Attendees Only	
Subscribing to the New Paradigm of M2M - Islander Ballroom G	
One M2M - Islander Ballroom G	
Beyond Traditional M2M to the Internet of Things - Islander Ballroom G	
Using Device Data to Become the Ultimate Customer Company - Islander Ballroom G	
Conference Luncheon with Special Presentation: Evolving Monetization Opportunities South Asia Pacific Ballroom E	
Data Security and Privacy: A Holistic Approach - Islander Ballroom G	
Consumer Focused M2M Solutions	M2M FOR THE ENTERPRISE
Island Pacific Ballroom G	Island Pacific Ballroom H
Connected Health and Wellness	A Framework for "Plug and Play" Industrial M2M Cellular Solutions
Digital Life: Security, Surveillance, Monitoring and Home Automation	Manage and Secure Your Mobile Enterprise: Delivering Visibility and Confidence
Service Provider Performance Panel - South Pacific E	
Exhibits Open/Networking Reception Grand Opening in Exhibit Hall - Bayside B	
Thursday, August 29, 2013	
Continental Breakfast - Paid Attendees Only	
5 Technologies Critical to the Future of Business - Islander Ballroom G	
Keynote Presentation: Steve Wozniak, Co-Founder of Apple - South Pacific Ballroom E #SEETHEWOZ	
Moving Beyond Connected Machines to a “Connected Marketplace” - Islander Ballroom G	
Conference Luncheon Presentation: Simplifying the Complex Process of Wireless Certification for M2M - Islander Ballroom G	
Conference Luncheon Presentation: Going to BAT for M2M Adoption - Islander Ballroom G	
Big Data – Unique Ways M2M is Enabling the Enterprise - Islander Ballroom G	
M2M\$...Making Commerce Mobile: Strategy and Trends of Mobile Commerce - Islander Ballroom G	
Ten Times the Value of M2M Fleet Data with Simple Back Office Integration - Islander Ballroom G	

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A night-time photograph of the Golden Gate Bridge in San Francisco. The bridge's iconic orange-red towers and suspension cables are illuminated. The roadway is filled with light trails from cars, creating a bright, streaky path that leads from the bottom left towards the right side of the frame. The background shows the dark water of the bay and the city lights of San Francisco under a deep blue night sky.

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Flexera Software (Booth: 803)
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P: 847-466-4300
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Gemalto (Booth: 815)
9442 N. Capital of Texas Highway Plaza 2, Suite 400
Austin, TX 78759 USA
P/F: 512-758-8924 / 512-257-3881
www.gemalto.com

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ILS Technology (Booth: 914)
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ORBCOMM Inc. (Booth: 912)
395 W. Passaic St. Suite 325
Rochelle Park, NJ 07662 USA
P/F: 703-433-6300 / 703-433-6400
www.orbcomm.com

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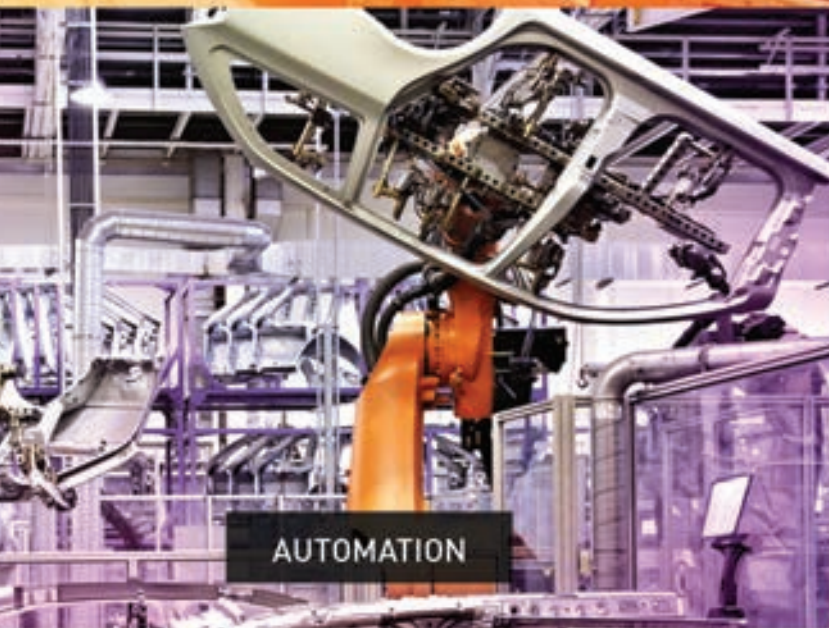
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CVx Presentation Theatre - Located in aisle 200 on the show floor

Highlighting CVx is a series of free educational sessions held in the CVx Presentation Theatre, located directly on the IT EXPO show floor. Conference sessions cover both traditional lines of business as well as emerging opportunities to provide channel partners with a the most up-to-date perspective on how to adapt, what to sell and how to sell it within the ever-evolving communications ecosystem. Some of the sessions taking place at the upcoming CVx @ IT EXPO West in Las Vegas include:

Wednesday, August 28, 4:30 - 5:15 p.m.

Cloud and Mobility: Fueling the New Wave of Enterprise Technology

This session will draw on four separate research studies conducted among end users, IT channel firms, and telecom agents to explore the overlapping systems of mobility and cloud computing. With these systems changing the way that infrastructure is built and content is delivered, there are many challenges to the IT model, both for internal IT departments and solution providers. This session will describe

some of the areas of greatest disruption, with suggestions on ways to provide value and a view toward the future of these markets.

Presenter: Seth Robinson; Director, Technology Analysis; CompTIA



Wednesday, August 28, 5:30 - 6:15 p.m.

Enabling the Nomadic Workforce

With the growing number of nomadic employees these days working is no longer defined by being in the office. These workers are not a certain type of employee in a specific role either. The nomadic work style is infiltrating throughout enterprises bringing with it new expectations and challenges for IT managers. However, unified communications and collaboration (UC&C) technology supports this anywhere, anytime work style, helping to overcome IT challenges and meet these employees' expectations. In this session we will explore the different aspects related to this nomadic workforce and how UC&C enables them to be more productive and competitive in a global economy.

Presenter: Todd Landry; Senior Vice President, Product Management and Marketing; NEC



Thursday, August 29, 11:30 a.m. - 12:15 p.m.

CVx Keynote Big Account Sales Accelerator (BASA); Win More Big Deals in Less Time

Looking to win more big deals in less time? Learn to get attention, influence decision makers and improve your sales performance on big, complex sales through proven methods that enable sales teams to land their dream prospects. *Tim Basa, Vice President of Sales at BullsEye Telecom*, returns to the CVx stage to once again

advise and empower sales and marketing leaders with proven sales strategies and practical instruction. If you're want to double your company's sales or simply improve your win ratio, this powerful session is a must attend.



Tim Basa, Vice President of Sales at BullsEye Telecom

Thursday, August 29, 12:30 - 1:30 p.m.

The BYO[what] Generation

This panel will explore and expand upon the multiple variances that comprise the BYO phenomenon as well as the goals for increasing awareness. Panelists also will present expert opinions on overall impact, growth and solutions for the enterprise.

Moderator: Matt Milhauser, Director of Business Development, Advantix Solutions Group

Panelist: Michael Bremmer, CEO, TelecomQuotes.com; Bryan Merckling, CTO & Founder, KloudNation; Robert Butler, Vice President of Sale, Telarus

Thursday, August 29, 1:45 - 2:30 p.m.

Sifting through the Cloud Soup: Channel Partners' Recipes for Success via Virtual Technology

According to Cbeyond's Winter 2012 Small Business Snapshot, more than 80 percent of SMBs believe the cloud will be important to their operations in 2013; however, in the same study, only 38 percent anticipated investing more resources in the cloud this year. Although the cloud has reached its promise as "the next big thing," it's likely that some businesses are holding off on expanding cloud dedication because they lack the resources or knowledge to maximize their investment. In these cases, business IT teams may recognize a need to move to the cloud, but are unsure where to start. This vendor-neutral session will highlight five vital tips to help businesses sift through the ingredients that have formed the modern-day "cloud soup," determine if they are, in fact, cloud-ready, and begin simmering a recipe that can be delivered at a hearty cost - possibly with leftovers - for business users.



Presenter: Jeff Uphues; Vice President, Business Development, Cloud Services; Cbeyond

Thursday, August 29, 2:45 - 3:30 p.m.

CompTIA Quick Start to Entering a New Vertical

What does it take to tackle a niche market? The first thing most people ask when considering whether to focus on vertical or niche markets is, of course, what are the benefits? In this session, learn 10 steps to help you build an effective plan to assist your organization and become a dominant provider of IT solutions for your chosen vertical market. You'll hear best practices on selecting a target vertical market and creating a profile for clients in that market, as well as identifying key influencers in the market and creating a positioning statement. This is a must-attend session if you're looking to expand your business into a new vertical and want to minimize obstacles to entry. Session attendees also receive the CompTIA Quick Start Guide to Entering a New Vertical Market.



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CallTower, Inc (Booth: 232)

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CVx ChannelVision (Booth: 130)

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Technology Law Group, LLC (Booth: 126)

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Conference Program At-A-Glance

Tuesday, August 27, 2013

ROOM	South Pacific Ballroom H
8:00am	CONTINENTAL BREAKFAST - PAID ATTENDEES ONLY
9:00-9:45am	KEYNOTE PANEL: Special Innovation - South Pacific Ballroom E
10:00-10:45am	Latin America Communications Market 101
11:00-11:45am	Morning SuperSession: Keys to Establishing Latin American Partnerships
11:45am	CONFERENCE LUNCHEON - South Pacific Ballroom E
12:45-1:30pm	The Latin American Regulatory and Legal Landscape
1:45-2:30pm	DISTRIBUTION: The Key to Success in Latin America
2:45-3:30pm	Afternoon SuperSession: Latin American Operator and MVNO Discussion
3:45-4:30	Technology Innovation Coming Out of Latin America
4:30-5:30pm	NETWORKING RECEPTION IN EXHIBIT HALL - South Pacific Ballroom E
5:30pm	STARTUPCAMP8: COMMS EDITION - South Pacific Ballroom E

*Conference sessions are subject to change.

Exhibit Hall Hours

Wednesday, August 28.....	4:00pm – 7:30pm
Thursday, August 29.....	11:00am – 5:00pm

Conference Program At-A-Glance

Wednesday, August 28, 2013

ROOM	South Pacific Ballroom H
8:00am	CONTINENTAL BREAKFAST - PAID ATTENDEES ONLY
9:00am	LatinComm Morning Keynote Session
10:00-10:45am	SuperSession Success Stories Roundtable: A Panel Discussion of Successful Deployments and Lessons Learned
11:00-11:45am	Latin America and the Cloud
11:45am	NETWORKING LUNCHEON - South Pacific Ballroom E
12:30-1:15pm	The VoIP Opportunities South of the Border
1:15-2:00pm	Next-Gen Networking and Internet Services
2:00-3:00pm	KEYNOTE SESSION PRESENTATION: BATTLE IN THE CLOUDS - South Pacific Ballroom E
3:00pm	KEYNOTE SESSION PRESENTATION: Service Providers: Smart Ecosystem Facilitators or Dumb Pipes?
4:00-7:30pm	NETWORKING RECEPTION GRAND OPENING IN EXHIBIT HALL - Bayside B

*Conference sessions are subject to change.

Thursday, August 29 10:00am
South Pacific Ballroom E



Apple Co-Founder
Steve Wozniak
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	Tuesday, August 27, 2013	South Pacific Ballroom J	Agenda-At-A-Glance
8:00am	Continental Breakfast - Paid Attendees Only		
9:00-10:00am	Special Technology Innovation Panel - South Pacific Ballroom E		
10:00-10:45am	Cloud and the SMB: Pros, Cons, and Everything in Between		
11:00-11:45am	Cloud-based Phone Service for SMB Growth		
11:45-12:45pm	Conference Luncheon - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - South Pacific Ballroom E		
12:45-1:30pm	Business Continuity Strategies Leveraging Cloud		
1:45-2:30pm	Prioritizing Flexibility in the Cloud: A Tracky Success Story		
2:45-3:30pm	Cloud Computing: It's Not the Technology, It's the Business		
3:45-4:30pm	The Evolution of the Cloud: What SMBs are Doing and Why		
4:30-5:30pm	Networking Reception in Exhibit Hall - South Pacific Ballroom E		
5:30pm	StartupCamp8: Comms Edition - South Pacific Ballroom E		

*Conference sessions/speakers are subject to change.

Registration Hours

Monday, August 26.....	12:00 - 5:00pm
Tuesday, August 27.....	7:00am - 7:00pm
Wednesday, August 28.....	7:00am - 5:00pm
Thursday, August 29.....	7:00am - 2:00pm

Exhibit Hall Hours

Wednesday, August 28....	4:00pm - 7:30pm
Thursday, August 29.....	11:00am - 5:00pm

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	Wednesday, August 28, 2013	South Pacific Ballroom J	Agenda-At-A-Glance
8:00am	Continental Breakfast - Paid Attendees Only		
9:00-9:45am	What, Where, Why, and How: Choosing the Right Cloud Who		
10:00-10:45am	10 Ways Hosted PBX Will Benefit Your Business		
11:00-11:45am	Preparing Your Business for Cloud "What Ifs"		
11:45am	Networking Luncheon - South Pacific Ballroom E		
12:30-1:15pm	Check onsite addendum for update		
1:15-2:30pm	The New IT Paradigm: SMBs in the Age of Cloud		
2:00- 3:00pm	Keynote Panel Session: Battle in the Clouds - South Pacific Ballroom E		
3:00-4:00pm	Keynote Panel: Session: Service Providers - Smart Ecosystem Facilitators or Dumb Pipes? South Pacific Ballroom E		
4:00-7:30pm	Exhibits Open/Networking Reception Grand Opening in Exhibit Hall - Bayside B		

	Thursday, August 29, 2013	South Pacific Ballroom J	Agenda-At-A-Glance
8:00am	Continental Breakfast - Paid Attendees Only		
9:00-10:00am	Special Keynote Panel: Five Technologies Critical to the Future of Business - South Pacific Ballroom E		
10:00am	Special Keynote Presentation by Apple Co-Founder Steve Wozniak - South Pacific Ballroom E		
12:00pm	Boxed Lunches in Sessions		
12:00-12:45pm	UCaaS: Making UC Work for SMBs		
1:00-1:45pm	VaaS: Leveling the Playing Field for SMBs		
2:00-2:45pm	Benchmarking the Cloud: Price vs. Performance		

Steve Wozniak,
Co-Founder Apple
Takes the Stage,
Thursday 10:00am

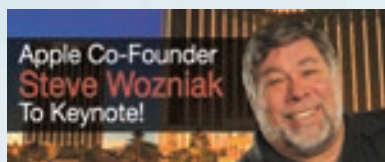


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Thursday, August 29.....11:00am – 5:00pm



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