TMC ITEXPO®

January 30-February 1, 2013
Miami Beach Convention Center
Miami, Florida
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#ITEXPO

Show Guide

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Details on Page 4

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Miami Convention Center

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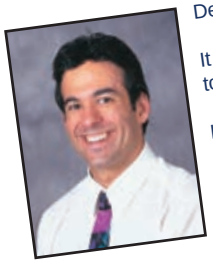

Dear Colleague,

It is my great pleasure to welcome you to ITEXPO at the Miami Beach Convention Center. I would like to thank you for making ITEXPO the premier event within the technology and communications field.

ITEXPO is well known as the "communications and technology marketplace" due to its history of fostering true business opportunities. ITEXPO is the world's largest and longest-running B2B communications and technology trade show. This iteration of the conference in Miami features educational tracks that cover the issues and opportunities that users and providers of today's sophisticated communications solutions face.

Throughout the three-day event, hundreds of industry thought leaders and true practitioners will share their insights on cloud computing and communications, customer engagement, mobility, unified communications and more.

We're extremely excited to return to Miami, Florida, and we are certain you will enjoy the venue, the hotels, the dining and entertainment, and of course, the extraordinary content featured in ITEXPO programs.

There are lots of exciting events collocated with this edition of ITEXPO: Asterisk World, ChannelVision Expo (CVx), Cloud4SMB Expo, LatinComm Conference and Expo, M2M Evolution, and Super Wi-Fi Conference.

You can attend a variety of educational workshops (ITEXPO's FREE Workshops include: Asterisk 1-2-3: The Essential 1-Day Asterisk Training Course, Ingate's SIP Trunking-Unified Communications Seminars, Microsoft Lyn Partner Solutions Pavilion, StartupCamp7: Comms Edition, Telecom Reseller Week and Telefónica's Data Center Tour), engage with amazing speakers, and participate in informative sessions for communications technology users, experts and suppliers.

We are very grateful to you for committing your time and resources to join us, and are confident you will find the ITEXPO experience extremely worthwhile.

There are many activities taking place over the next few days. Please take a moment to review and use this directory as a guide to make sure you don't miss what's most important to you. For times and locations, please seen the Agenda-At-A-Glance on pages 12-14.

Once again, I'm very pleased that you're here to experience and contribute to ITEXPO. As always, please contact myself or a member of the TMC staff know what you think of the event. You'll see us around all week and you can also stop by the Registration Desk to give us your valued feedback. Enjoy ITEXPO!

Rich Tehrani
CEO and Conference Chairman
TMC

Join Me for a Special Panel Discussion:
2013 "Age of Acceleration: Tipping Point"
Thursday January 31, 9:00am - Room B217/B218
This year is already shaping up as a tipping point, where long term success or failure is likely to be determined, and a new normal is emerging, characterized by one constant: accelerating change.

Join Carl Ford, Larry Lisser, Phil Edholm, Erik Linask and myself for a lively interactive session that covers what you would like to know about this constant evolution: BYOD, ubiquitous mobility, big data, impact of cloud, the customer experience imperative, business process automation and optimization, security, emerging technologies like WebRTC, pervasive video, and HTML5, and anything else you have questions about.

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Must Attend Keynotes & Panels - Room B217/B218

Wednesday, January 30, 2013

Wednesday, January 30, 12:55pm
Payam Maveddat
EVP, Product Management

TAQUA

Wednesday, January 30, 3:30pm
Tim Marsden
Director, Cloud Vertical

Telefónica

Wednesday, January 30, 4:00pm
Panel Session: Battle for the Cloud: The Future of Cloud Computing
Featured speakers from:

Gartner · cisco · IBM · hp Cloud Services · Microsoft · CITRIX

Thursday, January 31, 2013

Thursday, January 31, 9:30 am
Charles Vogt
President & CEO

GENBAND

Thursday, January 31, 4:00 pm
John Sculley
Former CEO of Apple,
Former President of Pepsi

Thursday, January 31, 9:00am
Panel Session: 2013 "Age of Acceleration: Tipping Point"
Featured speakers from:

EMBRASE Business Consulting · PKE Consulting LLC · TMC

Thursday, January 31, 10:00am
Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders
Featured speakers from:

tw telecom · inGate · sansay · Alcatel·Lucent · Sonus · uberconference

Win A Brand New Jeep!

Visit the Exhibit Hall. Find Solutions and You Could Win a New Jeep!

1. Pick up your entry card at the registration counter when you arrive.
2. Visit each booth listed on the card, review their offerings, and receive a stamp from each booth.
3. Collect all stamps, then drop your completed card into the entry bin in the exhibit hall.

Friday, February 1, 2013
1:45pm in The Exhibit Hall

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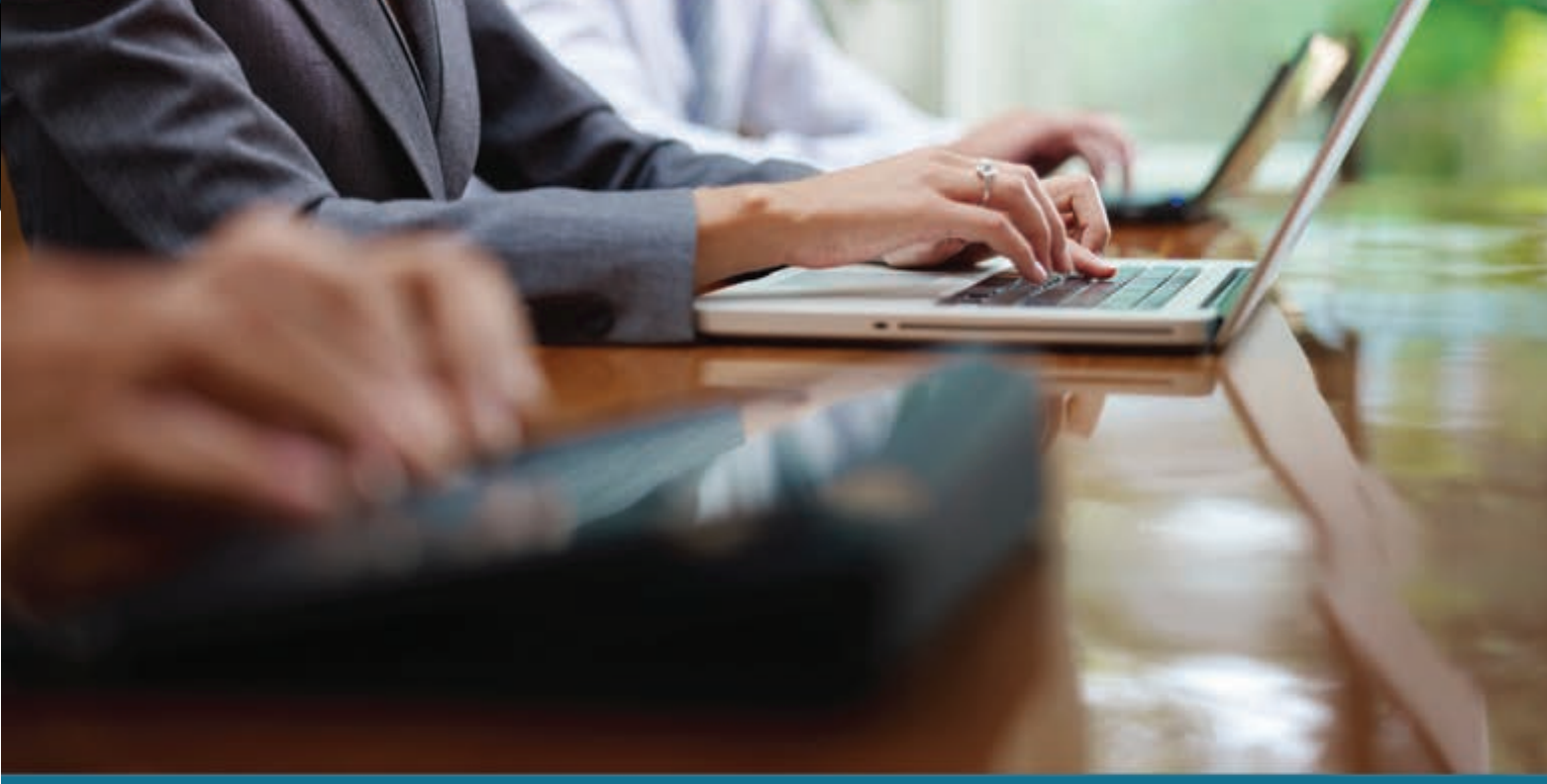
You must be present to win



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ADTRAN solutions target industry trends, driving the way businesses communicate. Our portfolio of **Enterprise Communications** solutions deliver advanced IP communications, enabling businesses to become more productive and efficient. We have achieved industry leadership in service provider bundles for the growing demand in **Cloud Connectivity** that reduce CAPEX and OPEX for providers and customers alike. Innovation through virtualization drives integration of wireless and wire line networking for **Virtual Mobility** providing global scalability and the ultimate in end-user freedom.

Visit us at Booth #300

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Mark your calendars for the following speaking sessions presented by Alan Percy

Wednesday, 1/30/2013

9:00-9:45am, *Enterprise Program - Why Your Enterprise Network Needs an SBC*

Friday, February 01, 2013

10:00-10:45am, *Is Microsoft Lync Living up to its Hype?*

Visit AudioCodes in **Booth: 522** and At the Lync Solution Pavilion **Booth: 516**

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BusinessSolutions Growth Strategies For The IT Channel

CompactPCI and AdvancedTCA Systems

Cloud Computing

Current Analysis

TelecomReseller UCNetworks The Voice of Unified Communications and Collaboration

CHANNEL VISION

The Miami Herald

iAgentNetwork Targeted Telecom Marketing

GLOBALVISION magazine

ANALYST Partners

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SIP FORUM

NGN FORUM WWW.NGNFORUM.ORG

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Wednesday, January 30, 2013

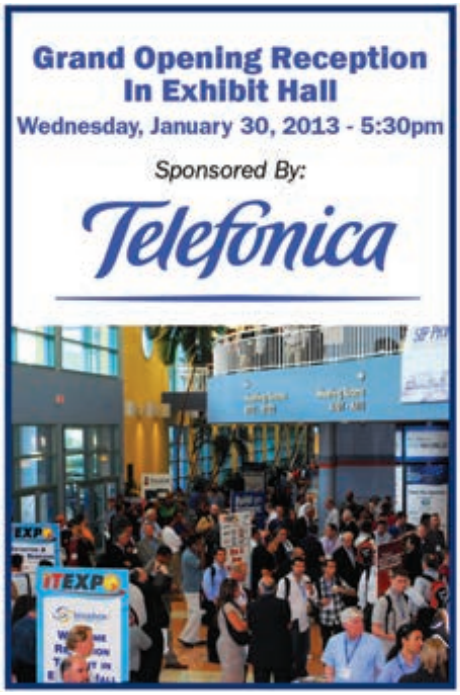
	Customer Interaction	Enterprise Solutions	Mobility	Service Provider Solutions
Room	B210	B211	B212	B116
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conference Badges - Outside Room B217/B218 Sponsored By Digium			
9:00-9:45am	Contact Center Customer Experience: More than "Can You Hear Me Now?"	Why Your Enterprise Network Needs an SBC	When Trends Collide: Trends, Risks and Benefits of BYOD Strategies	Accelerating Managed Unified Communications Adoption
10:00-10:45am	Turning Customer Service into a Brand Experience	Making Sense of the Options: Hosted vs. Cloud vs. On-Premises Solutions	Mobile Apps: Security Trends and Directions	Collaboration Beyond Boundaries
11:00-11:45am	Transform the Customer Experience in the Identity Economy	UC and Collaboration: How to Take Good Network QoS and Make it Great	Moving Beyond Devices – Capitalizing on Opportunities Today to Meet Mobility Challenges in the Future	Recurring Revenue: The Secret to Success
12:00-12:45pm	Customer Engagement and Loyalty: How Personalization Impacts a Call to Action	Audio Quality in VoIP: Quo Vadis?	Bring Your Own What? BYOI vs BYOD	CSPs in the Next Decade
12:45pm	Conference Luncheon - Paid Attendees, Speakers, Press, Exhibitor/Conference Badges - Room B217/B218 Sponsored By Taqua			
12:55pm	Keynote Presentation Featuring Taqua - Room B217/B218			
1:30-2:15pm	The Real Business Value of an Optimal Customer Experience	Cloud Costs You Can Count On: Understanding the Economics of the Cloud	How to Securely Mobilize Your Workforce	Owning the Customer
2:30-3:15pm	Mobile Virtual Agents/Assistants: Creating a Consistent Customer Experience	Time to Rethink Performance Management	Communications Madness on the Move: Keeping Up with the Mobility Trend	Store and Analyze Big Data at Lowest Possible Cost – Your Growth Rates Demand It!
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218			
4:00pm	Panel Session — Battle for the Cloud: The Future of Cloud Computing - Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft & TMC			
5:30pm	Grand Opening Reception in Exhibit Hall - Sponsored By Telefonica Exhibits Open 5:00pm - 7:30pm			

Thursday, January 31, 2013

Customer Interaction	Enterprise Solutions	Mobility	Service Provider Solutions	Room
B210	B211	B212	B116	
Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conference Badges- Outside Room B217/B218 Sponsored By Digium				8:00am
Panel Session: 2013 "Age of Acceleration: Tipping Point" - Room B217/B218 Featuring: Crossfire Media, Ebrase, PKE Consulting & TMC				9:00am
Keynote Presentation Featuring Genband - Room B217/B218				9:30am
Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? - Room B217/B218 Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom & TMC				10:00am
Visit the Exhibit Hall				11:00am-4:00pm
Lunch Vouchers Provided to Paid Attendees, Speakers, Press, Exhibitor/Conference Badges				12:00pm
Your Customers are Your Champions of Growth	Making UC and Collaboration More Business Relevant to Individual Users	4G and Beyond: What's Really Necessary to Deliver on Expectations	88 Lines About 44 Clouds	12:30-1:15pm
How to Give Good Social Customer Service	Unified Communications: What's Really Going on and Why	Voice-Enabled Applications: The Next Great Mobile Opportunity	Software Defined Networking - the Meat Behind the Hype	1:30-2:15pm
What's Cloud Have to do with Customer Experience?	Why Enterprise Video Will Explode in 2013	Creating an Unbeatable Mobile UC Experience	The Big Challenge with Small Cells	2:30-3:15pm
Bringing Big Data to Life	What WebRTC Means for Enterprise Communications	How Consumer Demand Drives Video Adoption Across Devices and UC Platforms	Turning the Demand for Truly Unified Communications into Revenue	3:30-4:15pm
Networking Reception for All Attendees - Room B217/B218 Sponsored By: Momentum				4:15pm
StartupCamp7: Comms Edition - Keynote Presentation by John Sculley - Room B217/B218 Sponsored By: Cbeyond, Momentum, Phone.com, Twillio & Uber Conference				4:45pm
ITEXPO Party - Beachside at the Loews Miami Beach Resort Sponsored By: Interactive Intelligence, Taqua, Time Warner Cable				9:00pm

Friday, February 1, 2013

	Customer Interaction	Enterprise Solutions
Room	B210	B211
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conference Badges - Outside Room B217/B218 Sponsored By Digium	
9:00-9:45am	Customer Service: The Organizational Imperative	Is Microsoft Lync Living up to its Hype?
10:00-10:45am	Using Gamification to Drive Behavior	Surviving Sandy: Business Continuity Strategies that Work
11:00-11:45am	What Your Marketing Team Needs to Know About Social Media	The Future of Desktop Communications and Collaboration
11:00am-2:00pm	Visit the Exhibit Hall	
1:45pm	ITEXPO Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win	



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The 2013 Battle of the Platforms

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Tuesday, January 29, 2013 • 2:00pm • Room B118

Miami Beach Convention Center, Miami, Florida

9:00am - 2:00pm - ILS Technology Workshop

2:00pm - Battle of the Platforms

5:00pm - Cocktail Reception Sponsored by ILS

Battle of the Platforms Participants

- Axēda
- GURTAM
- ILS technology
- MODUS
- mnilink
- Spireon
- ThingWorx
- ZOHO Work. Online

Judging Panel

Mike Sapien
Principal Analyst of Ovum

Carl Ford
Co-founder of Crossfire Media

James Brehm
Senior strategist with Compass Intelligence

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Booth #806

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January 30 - February 1, 2013 • Free for All Attendees • Room B114/B115

SIP Trunking-UC Seminars @ ITEXPO

Get the Facts About SIP Trunking and Unified Communications. Learn everything you need to know from the industry's top experts at these educational seminars, free for all ITEXPO attendees.

Guest Speakers:

David Byrd	-	ANPI Solutions
Earl Wright	-	Bandwidth
Max Schroeder	-	FaxCore
Jorge Otero	-	Grandstream
Scott Beer	-	Ingate
Steve Johnson	-	Ingate
Thomas Roel	-	NACR
Joel Maloff	-	Phone.com
Graham Francis	-	The SIP School (a Vocale Ltd company)

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SIP TRUNKING-UC SEMINARS 2013 SCHEDULE

Moderator: Joel Maloff, Phone.com

January 30

SIP Trunking Academy (Certificate Program)

9:00am **Introduction & Welcome** Ingate Systems
9:15am **The State of SIP** The SIP School
10:00am **The Role of the E-SBC** Ingate Systems
10:30am **Hosted SIP Trunking** ANPI, Bandwidth.com
11:30am **Case Study: Large-Scale SIP Trunking** NACR
12:00pm **SIP Trunking: The Service Provider Perspective** ANPI, Bandwidth.com
1:30pm **FoIP-Over-SIP Trunks: "Real-World Examples"** FaxCore
3:15pm **SIP Trunking Security** Ingate Systems

January 31

Unified Communications (Certificate Program)

9:00am **TOWN HALL MEETING: State of Unified Communications** ANPI, Bandwidth.com, FaxCore, Grandstream, Ingate Systems
12:00pm **WebRTC** ANPI, Bandwidth.com, Ingate Systems
2:00pm **The Power of Android on Your IP Phone** Grandstream
3:00pm **SIP Forum Task Group Update** FaxCore

February 1

SIP Trunking-UC Boot Camp

9:00am **Building Your Business with SIP Trunking and Unified Communications** Phone.com
10:00am **SIP Trunk "Basic Training" with Ingate** Ingate Systems

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Featured Presenter: Gary Audin

Gary Audin has more than 40 years of computer, communications and security consulting and implementation experience. He has planned, designed, specified, implemented and operated data, LAN, WAN, and telephone networks. These have included local area, national and international networks as well as VoIP and IP convergent networks in the U.S., Canada, Europe, Australia, Caribbean and Asia.

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The Voice of Unified Communications and Collaboration

Moving to Lync
January 30 – 5:30 PM • January 31 – 12:30 PM

Many enterprises have or are looking to implement Microsoft Lync. Or the enterprise may be upgrading from Office Communications Server (OCS) to Lync. No matter the path taken, Lync has its promoters and detractors who blog on the ease and difficulties of implementing a Lync system, software and services. Connecting Microsoft's Lync to SIP trunks and SIP qualified devices is a matter of interoperability. Both Microsoft and the SIP vendors/providers need to participate in a thorough structured test to validate their interoperability.

Successful SIP Trunking
January 30 – 6:30 PM • January 31 – 1:30 PM

If there is any theme in IT today, it is a flat or reduced the IT budget. One budget candidate is using SIP trunking and retiring the old T1 and PRI carrier connections. SIP trunking can in most cases produce enough savings to warrant the change. The proliferation of SIP trunking makes the bandwidth calculations for those SIP trunks an issue that the IT organization must resolve. Too much capacity and money is wasted. Too little capacity and calls will be blocked, callers will abandon the call, the enterprise agents will be less productive, and the enterprise's reputation for service may be harmed.

Moving Beyond UC Project Barriers
January 30 – 7:00 PM • January 31 – 2:30 PM

You are ready to consider Unified Communications. Will it be plug-and-play or will there be barriers to be surmounted before a successful implementation can occur? Many technologists focus on the products and services, but this does not get at the heart of UC. UC is a change in the way business is done. It is not technology delivered to the user with the user imagining how to be productive with UC. Many other non-technical factors must be dealt with before UC will deliver its promise.

Is the Cloud Right for You?
January 30 – 6:00 PM • January 31 – 3:30 PM

You are ready to consider Unified Communications. Will it be plug-a nd-play or will there be barriers to be surmounted before a successful implementation can occur? Many technologists focus on the products and services, but this does not get at the heart of UC. UC is a change in the way business is done. It is not technology delivered to the user with the user imagining how to be productive with UC. Many other non-technical factors must be dealt with before UC will deliver its promise.

* Sessions, times and speakers are subject to change without notice.

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Tuesday, January 29, 2013

Asterisk 1-2-3: The Essential 1-Day Asterisk Training Course – Free for All Attendees

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The Asterisk 123 Seminar is intended to provide a well rounded and informative introduction to the Asterisk Project. All are welcome! Whether you are managing a team deploying an Asterisk implementation, evaluating potential replacements for a legacy telephony solution that's on its last leg, or just a general Asterisk "newbie" excited to learn what Asterisk is capable of, then this talk has something to offer you. This all-day seminar is broken into multiple sessions, beginning with background information such as the history of Asterisk, followed by methods of installing Asterisk and examples of fundamental configuration for call flow and features such as Voicemail and IVR. The lecture will immediately be followed by a Question and Answer Session.

Room B117

Asterisk 1-2-3 Agenda:

Session 1 (9:00am to 10:35am)

- What is Asterisk?
- Who created it, and why?
- What can Asterisk do?
- How does Asterisk get deployed?
- The architecture of Asterisk

Session 2 (11:00am to 12:15pm)

- Three ways of installing Asterisk
- Compiling Asterisk from source code
- Getting around on the Asterisk command-line interface
- Starting and stopping Asterisk
  Introduction to the Asterisk dialplan
- A simple Hello World dialplan

BREAK

Session 3 (1:45pm to 3:00pm)

- Connecting SIP phones to Asterisk
- Dialing phones from the dialplan
- Dialplan application
- Voicemail
- Dial-by-name directories
- Auto-attendands, IVRs, and Voice Menus
- Recording audio prompts
- Audio conferencing

Session 4 (3:30pm to end)

- Adding logic to the system
- Variables
- Expressions
- Conditional Branching
- Question and Answer session

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Thursday, January 31, 2013 • Free for All Attendees • Room B217/B218

StartupCamp7: Comms Edition

John Sculley
Former President of Pepsi, CEO of Apple kicks off evening of next-generation ideas & business models.

StartupCamp7 Judging Panel
Moderator: Gary Pudles

Craig Walker uberconference
CEO Firespotter Labs (creator of Google Voice)

Jeff Uphues CBEYOND
SVP CBeyond

Gerry Dehaven Q Advisors
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The free networking and early stage startup event is an intimate gathering connecting early stage startups with potential collaborators, investors and clients. StartupCamp is a unique program that offers insight and buzz generation for early stage startups, new business opportunities or investors, and allows the audience to participate in seeing what new products and services they can take advantage of. It is the place to discover the companies that are set to change how business and employees connect, communicate and achieve goals.

The event's fast-paced, "ready, set, pitch" format brings early-stage communications companies, developers, industry leaders and investors together to network and validate entrepreneurial pitches in real time.

4:00PM: Networking Reception

4:45PM: Introduction/Event Kickoff by Larry Lisser

5:00PM: Keynote Presentation By John Sculley

5:45PM: Startup Presentations and Judging

6:30PM: Networking

Networking Reception Begins At 4:00pm Sponsored By MOMENTUM

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Unified Communications 2010

Unified Communications 2011

Cloud Computing is More Reality than Hype

by Erik Linask

Despite the hype, media attention, and adoption to date, the cloud is still a relatively new technology with many questions still to be answered. Nevertheless, the concept of moving sensitive business information and applications into an off-premises environment managed by a third party is profoundly changing how businesses think about, purchase, and manage technology. That change has led technology leaders to invest in new strategies, both in their internal operational environments, and in how they approach their customers, with many of the leading technology vendors leading the charge.

ITEXPO Miami 2013 will host a Battle for the Cloud superpanel, including some of the biggest names in technology today, discussing the future of cloud computing and how it will impact the future of businesses. HP's representative on the panel, Director of Product Marketing Kiran Bellare, spoke with TMC in advance of ITEXPO to offer a sense of how the growth of cloud computing is changing the way businesses operate.

TMC: What is the most significant technology trend impacting the way businesses conduct operations today?
Kiran Bellare: Businesses increasingly need to accelerate the time to test, deploy and scale online applications. Globally distributed teams are also driving a need for increased collaboration and new, innovative applications. The ability to access these applications from mobile and tablet devices is now essential. All of these trends are driving increased usage of the public cloud.

TMC: How is cloud computing changing the way you operate your business?
KB: Moving production workloads to the public cloud and supporting the rapid deployment of new applications on an open source foundation has required us to build a new, much more agile and responsive organization.

TMC: Have security concerns around cloud computing been effectively addressed by the market, or is security still impediment to adoption?
KB: I don't think the cloud is necessarily any less secure than traditional hosting, although there are unique areas that need to be addressed. Well-known security compliance standards and monitoring tools apply to the cloud, but due diligence should include a cloud provider's proactive and reactive security plan. Security in the cloud should remain a priority, but does not need to be an impediment to adoption.

TMC: How has the unprecedented growth of social media changed the way you manage your customers?
KB: Social media has required us to have a more matrix-oriented approach to interacting with customers anytime, anywhere. More individuals across every job function are now more directly engaged with customers and potential customers to answer questions and incorporate feedback.

TMC: "Customer Experience" has become buzzword and 2013 may well become characterized as the Year of Customer Experience. What is your business doing to improve your customers' experiences?
KB: We are striving to provide our customers flexibility in development tools, an environment that fuels innovation and the expertise to help them accomplish their goals for the public cloud, regardless of complexity.

TMC: Keeping in mind that BYOD is now pervasive and no longer a phenomenon, will BYOD heavily influence your business in 2013 (whether from a security, policy or device or app management perspective) or have we moved beyond BYOD?
KB: I believe the industry has moved beyond BYOD as a policy decision given that it is now a de facto requirement for organizations rather than an option, but it will remain an ongoing concern with respect to security and app management.

TMC: BYOS – Bring Your Own Storage (or rather, Bring Your Own Cloud-based Storage) – may, in fact, now be the new major issue most enterprises and solutions providers need to deal with. Is your company prepared to deal with it, either at the carrier level or through independent vendors?
KB: Yes, HP has network and security management systems that can address BYOS as well as enterprise oriented partner solutions that can serve as alternatives to consumer cloud storage.

TMC: Should enterprises look to pre-empt BYOS issues by moving to carefully controlled cloud storage in 2013?
KB: This would certainly help, but like BYOD, organizations will still have to implement security measures, policies and solutions to address BYOS.

TMC: Unified Communications and VoIP have moved beyond the early adopter phase into the mainstream. What significant issues still remain that businesses must contend with as they determine when and how to migrate to IP-based communications?
KB: Like any business critical application, security, uptime and quality of service will be key factors.

TMC: Will 2013 be the year the laptop dies? Why or why not?
KB: Of course not. A well-designed laptop will continue to offer the best balance of performance, productivity and mobility for the widest range of applications. More people will own a laptop, tablet and smartphone device and choose which one to use based on where and how they wish to access their work and entertainment.

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Wednesday, January 30, 2013

SIP Trunk Academy

- 9:00am - Introduction & Welcome
- 9:15am - The State of SIP
- 10:00 - The Role of the E-SBC
- 10.30 - Hosted SIP Trunking
- 11.30 - Case Study: Large-Scale SIP Trunking Deployment
- 12:00pm - SIP Trunking: The Service Provider Perspective
- 1:30pm - FoIP-Over-SIP Trunks "Real-World Examples"
- 2:30pm - SIP Trunking with Microsoft Lync
- 3:15pm - SIP Trunk Security

Thursday, January 31, 2013

Unified Communications

- 9:00am - Town Hall Meeting: The State of Unified Communications
- 12:00pm - WebRTC
- 2:00pm - The Power of Android on you IP Phone
- 3:00pm - SIP Forum FOIP Task Group Update

Friday, February 1, 2013

SIP Trunking-UC Boot Camp

- 9:00am - Building Your Business with SIP Trunking and Unified Communications
- 10:00am - SIP Trunk "Basic Training" with Ingate

Miami Beach Convention Center, ITEXPO, Room B114/115

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Ben Bronston is a nationally recognized expert in the field of telecommunications and related technology law and regulation. For over 20 years, Ben has developed an extensive knowledge of legal and regulatory issues affecting a wide variety of telecommunications and technology companies, including agents, master agents, carriers, resellers, data centers, managed service providers, cloud service companies, hosted VoIP companies and information service providers. He has provided legal advice and counsel to many of the most highly regarded agencies, master agencies and service providers in the industry and has served as counsel in numerous transactions with an aggregate value of several billion dollars. Ben received the Top Telecom Lawyer Award in the Telecom Association Members Choice Awards in 2010 and was named a 2012 Telecom Association Recommended Vendor in the Legal Services Category. He also enjoys the highest rating possible for legal ability and ethics issued by Martindale-Hubbell.

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CloudConnect is a virtual desktop and server cloud designed for SMB. CloudConnect replaces traditional PCs with hosted virtual desktops, enhancing information security and flexibility while drastically reducing IT costs.

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CloudTC, a silicon valley-based software innovator in business applications and IP telephony, enables powerful business communications through its award-winning Glass platform. CloudTC develops and manufactures Android-based media phones, delivering the first truly smart IP phone that is customizable and easily expandable for both voice and data communications. Our solution is available worldwide through leading resellers and service providers. For more information, visit: www.cloudtc.com

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Are you a VoIP service provider or carrier with FoIP problems? If so, Commetrex has the end-to-end solution you need: Smart ATA™ and BladeWare™, both based on Smart FoIP®, patent-pending technology from Commetrex. Smart ATA is the industry's only ATA with T.38 that actually has a call-success rate over carrier networks that's on a par with PSTN fax. Smart ATA will allow you to stop saying to your subscribers, "Keep your POTS lines for fax." Instead, they will press send, walk away, and when they return, the fax has been sent … no ifs, ands, or buts. In addition, we're introducing a new product, FaxTap for SIP™. This is the tool you've been waiting for to effectively diagnose your FoIP-network problems. Commetrex, the inventor of terminating T.38, is the industry's leading developer of fax technologies. Commetrex serves telecom developers, enterprise-fax OEMs, and VoIP service providers with its array of products, including T.38 Fax Relay, TerminatingT38™, Multi-Modal Terminating Fax, BladeWare, and now with Smart FoIP.

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www.commlogik.com

CommLogik is a value-added distributor of Unified Communications (UC) solutions and related services to the Americas. Our mission is to enhance our Partners' service delivery capabilities by enabling them to integrate UC components and optimize business communications for their customers. We achieve this through our expertise in UC technology disciplines, providing exceptional commercial, technical and financial support to accelerate business. We deliver best-in-breed products and proven interoperability to Integrators, VAR's and Carriers through our dedicated technology practices including; Videoconferencing, Contact Center, Connectivity, Telephony and IP-Endpoints. CommLogik is a Microsoft Lync Gold Communications Partner, with headquarters in Miami, FL (USA) and subsidiaries in Brazil, Mexico, Argentina, Colombia and Ecuador, enabling partners across the region to deliver exceptional UC customer experiences.

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COMPTEL is the leading industry association representing communications service providers and their supplier partners. COMPTEL members are entrepreneurial companies building and deploying next-generation networks to provide competitive voice, data, and video services. COMPTEL members create economic growth and improve the quality of life of all Americans through technological innovation, new services, affordable prices and customer choice.

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Computer Telephony Distributing (CTD) is a value-added distributor providing complete telecommunication solutions to businesses while offering 30+ years of traditional telecommunications and networking experience. We supply resellers resellers with Allworx, Surf, and Zultys products, along with full service sales and technical support, product warehousing and fulfillment, and reseller oriented professional services.

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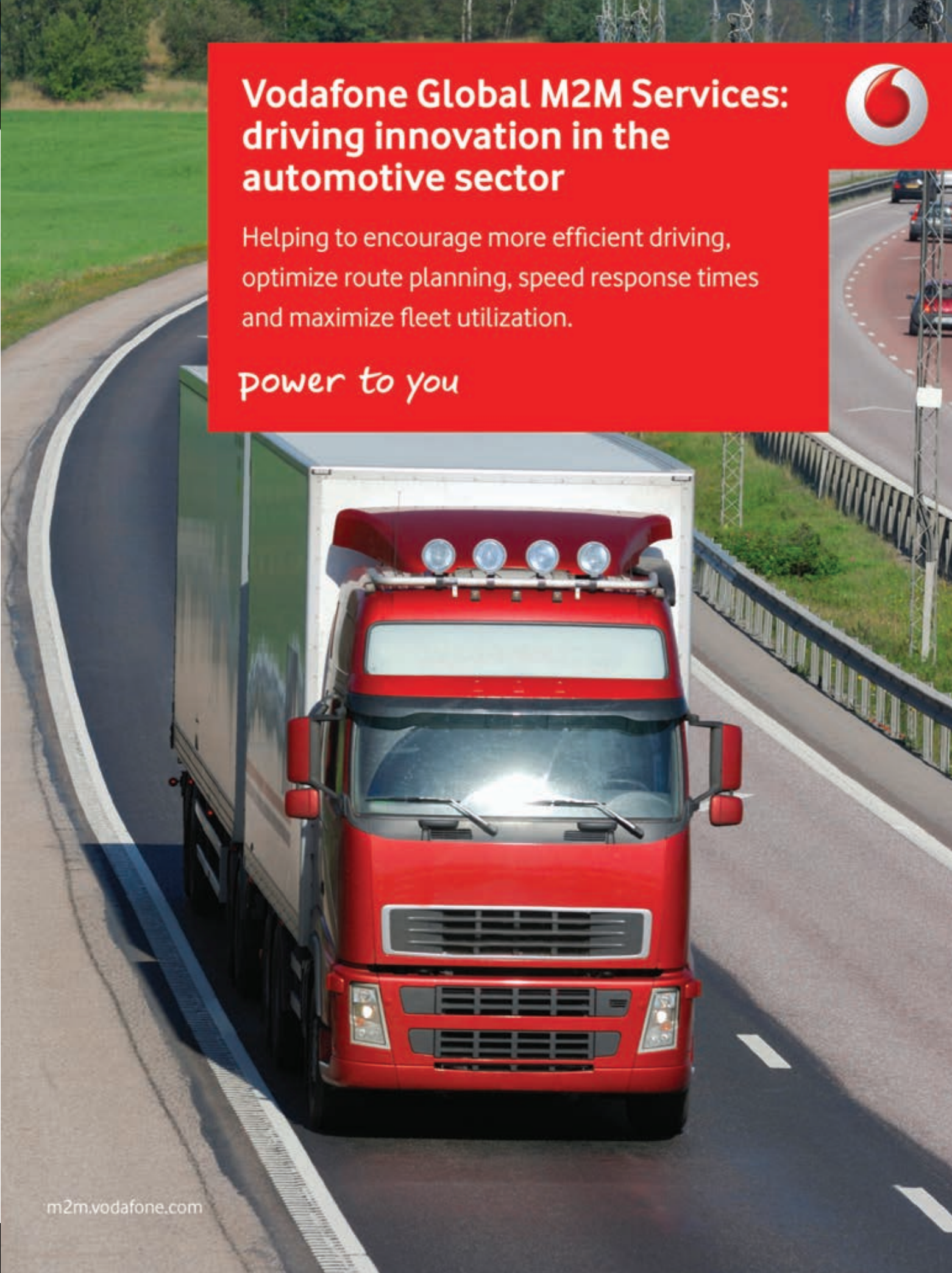
Cortelco is a leading manufacturer and supplier of analog business and VoIP telephones through our distributor partners. Cortelco and 2N,Miami, FL have recently partnered to distribute the 2N IP Paging and Security products throughout the USA and Canada.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ChannelVision Magazine is a bi-monthly trade publication providing industry analysis and market research to telecomminications agents, dealers, vallue-added resellers and their partnering vendors and suppliers. Its mission is to help channel partners navigate the ongoing shifts in the product sets and skills required to sell to business customers. ChannelVision us a highly focused and efficient way for service providers and hardware and software companies to reach experienced channel partners targeting the small/medium business space.

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DIGITALK offers Carrier, Consumer and Mobile platforms and applications to retail and wholesale service providers worldwide. Our solutions include SBC VoIP Peering for optimised carrier routing, Prepaid Cards for NGN prepaid services, Broadband Telephony for residential VoIP, and Prepaid Mobile for MVNOs and MVNA/Es. DIGITALK offers complete, highly scalable service solutions with integrated management that enable our customers to deploy and roll out services rapidly and profitably.

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www.endstream.com

Endstream Communications, LLC is a next-generation carrier providing high-quality, cost-effective telecommunications solutions including US/UK/Israel domestic interconnections, wholesale VoIP termination, direct inbound dialing (DID), toll-free origination and termination, calling card services, carrier information services, and its proprietary mobile VoIP application to carriers, enterprise customers and medium-sized businesses.

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Ericsson-LG is a global leader in providing innovative technology and business communications solutions. Ericsson-LG enables small and large enterprises to boost revenue, reduce costs, enhance customer service, and increase productivity with its portfolio ranging from mobile, fixed network infrastructure, voice and data solutions.

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GLOBALINX® is an innovative VoIP services provider to business clients, agents and resellers. With a simple approach and vast product portfolio, GLOBALINX provides Hosted PBX, SIP Trunking, SIP Interconnect, and Mobile Video Applications, and supports a full suite of voice and data services. In 2012 GLOBALINX's parent company 5LINX made the Inc. 500/5000 list of fastest growing privately-held companies and was named #1 on Rochester's Top 100.

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iQsim is the leader for Mobile Communication Routers and SIM Server. The IRON Suite provides SIM management features such SIM card life cycle control and call/SMS intelligent routing. iQsim addresses solutions to service providers, SME and large enterprises for cost-reduction, mobile automation and fixed-mobile convergence services.

JeraSoft (Booth: 530)
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JeraSoft a UK-based company, is a leading developer and integrator of high-quality billing software. JeraSoft VCS is a stable and high-performance product, which has proved itself to be one of the most reliable solutions on the VoIP market. This multi-faceted product provides advanced features and a number of VoIP retail services, such as call shops and prepaid top-up cards, profit margin control, active call monitoring, partitioning, and quality and capacity control for dynamic routing.

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KORE is the largest M2M network service provider offering unified control and management for cellular and satellite network services in 180+ countries worldwide. KORE empowers application solution and enterprise customers to efficiently deliver M2M solutions globally. KORE offers a range of technologies — including GSM, CDMA and satellite services — ensuring the greatest possible reliability and coverage.

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P/F: 866-324-6717 / 866-324-6717
www.miarec.com

MiaRec is a global provider of Call Recording and Workforce optimization solutions. MiaRec's product portfolio includes solutions for Contact Centers, VoIP Service Providers, Financial Institutions and other organizations. More than 800 companies worldwide use MiaRec to improve workforce performance, increase customer satisfaction and ensure legal compliance.

Microsoft Corporation (Booth: 516)
P: 800-642-7676
www.microsoft.com

Microsoft Lync is an enterprise-ready unified communications platform. Lync connects people everywhere, on Windows 8 and other devices, as part of their everyday productivity experience. Lync provides a consistent, single client experience for presence, instant messaging, voice, video and a great meeting experience. Lync 2013 users can connect to anyone on Skype, enabling rich communication with hundreds of millions of people around the world.

Momentum (Booth: 828)
P/F: 800-791-7480 / 205-547-2629
www.gomomentum.com

Momentum is a seasoned, partner driven telecommunications provider with a focus primarily on the indirect sales channel. With a decade of experience in the telecom industry, Momentum knows what makes the ultimate solution. Momentum's advanced cloud-based technologies give our partners what they need to deliver and maintain customer-facing excellence.

NACT (Booth: 431)
P/F: 801-802-3000 / 631-789-6662
www.nact.com

NACT is the world's leading provider of prepaid application solutions, having sold and installed more than 650 switching platforms - in 26 countries - that control more than 12 billion minutes of traffic annually. NACT's prepaid solutions represent the industry standard for highly reliable and cost effective Class 4 hardware and software solutions, and are used by many industry leaders. NACT's Vinci – Prepaid solution and Vinci Softswitch Carrier Solutions insure that service providers can deliver the latest in VoIP and Next Generation network services, reducing owner cost, while maximizing profits using real-time billing, routing and rating.

Netsapiens (Booth: 311)
Phone: 858-764-5203
www.netsapiens.com

NetSapiens simplifies the delivery of IP voice and multimedia business communication services by providing turnkey solutions. NetSapiens' SNAPsolution™ integrates applications software, hardware, and services that enable competitive providers to quickly deploy services for increased revenue. These applications range from pre-paid calling, hosted PBX, to unified messaging, conferencing, and call center solutions. NetSapiens developed the IP multimedia platform (applications software) and integrates the technology and services needed, thereby eliminating interoperability issues that are often present in multi-vendor VoIP networks.

NETXUSA, INC (Booth: 401)
P/F: 800-289-6389 / 864-233-4344
www.netxusa.com

If true value added service is what you are looking for in a distribution partner, NETXUSA is the distributor of choice. Our patent pending universal provisioning system, ChannelWare®, simplifies and enhances every aspect of your business to reduce the costs associated with staging, installation, configuration, branding and maintaining equipment.

New Rock Technologies,Inc. (Booth: 909)
P/F: 0086-21-61202700-205 / 0086-21-61202704
www.newrocktech.com

New Rock is one of the most respected and largest manufacturers of voip gateways and IPPBX, targeting on SMB market. Our voip gateway products have been widely deployed by China mobile in IMS based IP telephony network. As an original manufacturer and designer, New Rock's voip products provide competitive advantages in the quality, the cost, and the critical features and functions that is important to the applications in carrier and enterprise system integrations.

Nexge Technologies (P) Ltd (Booth: 406)
P/F: +914465271155 / +914442121710
www.nexge.com

Nexge provides diverse range of NGN / VoIP / VAS / SMS / MMS based Telecom Solutions to Service Providers globally. Our products are installed with more than 140 large and medium size operators in 23 countries. Currently Nege products cumulatively handle around 20 Billion minutes per annum which is around 3.4% of Annual International Terminated Traffic.

Noble Systems Corporation (Booth: 635)
P/F: 404-851-1331 / 404-851-1421
www.noblesys.com

Noble Systems Corporation is a global leader in unified contact center technology, offering innovative platforms for inbound/outbound/blended contacts with ACD and predictive dialing. Founded in 1989, Noble was the first vendor to offer an open, scalable, fully-distributed environment. Noble's technology solutions are used at over 4,000 client sites worldwide.

Obihai Technology, Inc. (Booth: 917)
P/F: 408-890-6000 / 408-228-5962
www.obihai.com

Obihai is bringing its VoIP endpoint products and technology together with the offerings of its reseller, service provider and system integrator partners to evolve today's end-user or service provider customer into tomorrow's super-loyal subscriber. Through partnering with Obihai Technology, a service provider or telecommunications equipment reseller can extend the many useful and powerful advantages associated with OBi hardware and software. New features and services with a greater return on investment are realized by both the service provider and their subscribers resulting in greater savings, profits and in general, a more long-standing relationship.

OpenText (Booth: Sponsor)
P/F: 425-455-6000 / 425-638-1500
faxsolutions.opentext.com

As part of the OpenText Information Exchange portfolio, the Fax and Document Distribution Group (FDDG) provides market-leading document exchange, messaging, and notification services for businesses ranging from the smallest offices to the largest enterprises. No matter who you need to communicate with, or what you need to send them, FDDG can deliver even the largest files swiftly, securely, and reliably in the format of your choice. At your office or in the cloud, FDDG has a solution for you.

ORBCOMM (Booth: 212)
P/F: 703-433-6300 / 703-433-6400
www.orbcomm.com

ORBCOMM is a leading global satellite data communications company focused on M2M communications. By means of a global network of low-earth orbit (LEO) satellites and accompanying ground infrastructure, ORBCOMM's low-cost and reliable two-way data communication services track, monitor and control mobile and fixed assets in four core markets: commercial transportation; heavy equipment; industrial fixed assets; and marine/homeland security.

OrecX (Booth: 902)
P/F: 312-945-7622 / 312-895-5220
www.orecx.com

OrecX provides open source VoIP recording solutions at a fraction of the cost of proprietary recording applications. OrecX is the primary developer/sponsor of the Oreka open source call recording project (www.oreka.org) – with over 110,000 users across 160-plus countries. OrecX is used by contact centers and financial institutions (for customer service and compliance), and business VoIP providers (for revenue generation). http://www.orecx.com/.

Patton (Booth: 322)
P/F: 240-912-1239 / 301-869-9293
www.patton.com

Patton is all about connections—from inception the company has connected generations in a family-owned-and-operated business. Since incorporating in 1984, Patton has built everything from micro-sized widgets for connecting "this-with-that," to carrier-grade Telecom gear that connects end-customers to service-provider networks. Now headquartered in Gaithersburg, MD, USA, Patton markets a catalog of over 1,000 products, with a focus on VoIP and Ethernet extension technologies. Today, Patton equipment is up-and-running in carrier, enterprise and industrial networks all over the world.

PhoenixSoft (Booth: 1029)
P/F: 602-788-6100 / 602-279-8933
www.phoenixsoft.com

PhoenixSoft develops the Cirrus Softswitch to support comprehensive Class 4 and Class 5 SIP-based applications. Turnkey or Hosted solutions for IP PBX, Mobile SIP Applications, Pinless dialing, Web Portals, Prepaid and Postpaid calling, SBC and Integrated Billing. Operate as Standalone Softswitch or feature server to legacy platforms. Outstanding customer support since 1985

Plantronics (Booth: 516)
P/F: 831-426-5858 / 831-458-7597
www.plantronics.com

Plantronics: Simply Smarter Communications Plantronics is a global leader in audio communications for business and consumers. For 50 years we've pioneered innovations in audio technology, creating solutions that combine superior call clarity and noise reduction with uncompromising quality and service. From unified communications to Bluetooth headsets, our products allow you to simply communicate.

Polycom (Booth: 516)
P/F: 877-847-7000 / 864-286-4405
www.polycom.com

For years, Polycom has led the industry in setting the standard for enterprise class communications. From immersive telepresence systems to video desktops to conference phones, Polycom technology is an integral part of the way businesses around the world do business. As Polycom's largest distributor, ScanSource Communications offers partners exceptional sales and technical support, industry-leading education and training opportunities, customer configuration services, and more.

prairieFyre Software (Booth: 516)
P/F: 613-599-0045 / 613-599-7677
www.prairiefyre.com

prairieFyre Software is a Microsoft® Gold Partner and creator of the prairieFyre Contact Center for Microsoft Lync, an integrated software suite that offers sophisticated contact center functionality at an affordable price for the Microsoft Lync voice platform. Over 7,000 customers worldwide have chosen prairieFyre for their contact center solution.

Pulse Supply (Booth: 812)
P/F: 410-583-1701 / 410-583-1704
www.pulsewan.com

Pulse Supply is a supplier of enabling technologies for next generation networks. Pulse Supply is a leader in solutions for IP, VoIP, Wireless, SONET, Frame Relay, Signaling and Interface Conversion, Voice Compression and last mile extension. We utilize these technology standards with time proven methodologies to enhance our customers' competitive capability.

Reve Systems (Booth: 430)
P/F: +65 6502 7880 / +65 6491 5550
www.revesoft.com

REVE Systems is a leading provider of IP Telephony solutions. REVE offers Mobile VoIP solutions with its flagship product iTel Mobile Dialer Express being used by 1450 service providers in 70+ countries. The company is headquartered in Singapore with development centers in Bangladesh and India and presence in UK and USA. We are a Symbian foundation member, part of iPhone developer community and Nokia developer forum. Our Product portfolio includes a range of VoIP products such as: iTel Mobile Dialer Express (software for making VoIP calls / SMS from mobile phones), iTel Mobile Call back Dialer (makes call back usage simpler), iTel Mobile Call Through Dialer (makes calling card usage experience easier) and iTel Switch Plus – a carrier grade softswitch, ideal for retail and wholesale VoIP business; iTel Billing – the most versatile billing solution for IP carriers and iTel Byte Saver – best VoIP tunnelling product with added benefit of bandwidth saving feature.

RingCentral (Booth: 716)
P/F: 650-595-8110 / 650-595-8110
www.ringcentral.com

RingCentral is the #1 provider of cloud business phone systems designed for today's mobile and distributed workforce. By combining a hosted, multi-extension business phone system with advanced voice and fax functionality, RingCentral delivers ease of use, flexibility and mobility, which cannot be provided by complex and expensive on-premise legacy phone systems. Headquartered in San Mateo, California, RingCentral is privately held with backing from Sequoia Capital, Khosla Ventures, Cisco, Scale Ventures, and DAG Ventures.

Sagemcom (Booth: 706)
P/F: 514-787-2100 / 514-787-2111
www.sagemcom.com

Sagemcom's XMediusFAX is a fast, secure and robust IP fax server solution that has proven its market leadership in boardless (software-only) T.38 Fax over IP. For five consecutive years, it has ranked #1 in the global IP fax market (a market pioneered by Sagemcom in 2002), and garnered numerous IP telephony awards. By leveraging your VoIP investment you can realize productivity gains immediately with secure, real-time IP fax delivered directly to employee inboxes, while also protecting document privacy and facilitating compliance with regulations such as HIPAA and the Sarbanes-Oxley Act.

Sangoma Technologies (Booth: 501)
P/F: 905-474-1990 x2 / 905-474-9223
www.sangoma.com

Sangoma is a leading provider of hardware and software that enable or enhance IP Communications Systems. Enterprises, SMBs and Carriers in over 150 countries rely on Sangoma's VoIP Gateways, Telephony Interface Boards and SBCs as part of their mission critical infrastructures. Sangoma delivers the industry's best engineered, highest quality products at prices that enhance customers' bottom line and ROI. www.sangoma.com.

Sansay, Inc. (Booth: 307)
P/F: 858-754-2200 / 858-550-2044
www.sansay.com

Sansay is a leading provider of high performance IP communications infrastructure for session control applications. Sansay's global base of over 300 service provider customers include wholesale, prepaid, hosted business and residential, and wireless operators. Sansay's award-winning VSXi product delivers superior efficiency and flexibility via highly sophisticated routing capabilities, high performance switching, and the combination of high available (HA) redundancy with network-wide licensing. Sansay was founded in 2002 and is headquartered in San Diego, CA, USA.

ScanSource Communications (Booth: 516)
P/F: 877-847-7000 / 864-286-4405
www.scansourcecommunications.com

ScanSource Communications is a value-added distributor of total communications solutions, including video and audio conferencing products; telephony solutions, including Voice over IP (VoIP); and computer telephony building blocks. ScanSource Communications delivers the industry-leading video conferencing and telephony products and high-quality communications products and services resellers rely on. What's more, resellers have access to exceptional sales and technical support consultation, industry-leading education and training opportunities, custom configuration services, marketing support, and much more. ScanSource Communications is a sales unit of international specialty technology distributor, ScanSource, Inc.

Sencommunications, Inc. (Booth: 323)
P: 800-654-2993
www.sencomm.com

Sencomm, a division of Sencommunications, Inc., is an innovative technology solutions company, and the only Premium Plantronics Distributor that is also a certified Women's Business Enterprise. Sencomm excels in design, support and implementation of end-to-end voice, video, network, and application solutions. Sencomm provides critical communication technology to businesses who can't afford any downtime, including 20% of Fortune 100 companies.

SIP Print Inc. (Booth: 513)
P/F: 866-655-3555 / 805-241-7861
www.sipprint.com
SIP Print is the Global Leader in providing PURE VOIP/SIP based Call Recording to the SMB and SME market. SIP Print products are agnostic to ALL IP/PBX Manufacturers and Hosted IP providers enabling business of all facets to ustilze Call Recording for Legal, Quality Assurance and Regulatory issues.

Smart Network Solutions (Booth: 730)
P/F: 305-269-4142 / 305-402-5940
www.smartisvoip.com
SMART NETWORK SOLUTIONS is a leading Distributor and Turn Key Solutions Integrator for IP. Videoconferencing, GSM & Sim Management, Session Border Controller, IP-PBX, SS7 and IP Gateways, Softswitches, Asterisk, Contact Center Solutions, IP Phones and Hosted Services like SS7 Signaling, SSW Partitions, Collocation, 1800 international numbers, DID's and more.

snom technology, Inc. (Booth: 429)
P/F: 781-569-2044 / 781-569-2045
www.snom.com
snom technology develops and manufactures standards-based VoIP telephones and related IP communications equipment for businesses, designed to be fully interoperable with leading communications equipment vendors. Headquartered in Germany, snom has offices around the world and distributes its products through more than 60 authorized reseller partners in 200 countries.

Spiceworks (Booth: 440)
P: 512-600-9604
www.spiceworks.com
Called "the future of media" by Forbes, Spiceworks connects over 2 million IT professionals with 1,300 technology brands. An IT application, community and marketplace all rolled into one, Spiceworks helps technology vendors reach IT pros as they're managing their networks, collaborating with each other, and researching the products and services they'll spend more than $400 billion on each year.

Spireon (Booth: Sponsor)
P: 949-422-7103
www.spireon.com
Spireon connects companies to their mobile assets and workforce through game changing MRM platforms, giving them the power to manage actionable business intelligence. Spireon's revolutionary, new multi-vertical M2M intelligence platform – called NSpire - provides real time analytics, through a scalable architecture and supports over 1.5 million active subscribers today. The NSpire intelligence platform collects rich data from its patented array of GPS products and delivers actionable business intelligence through industry brand for automotive dealers, lender services and delivery fleets, healthcare and transportation and logistics customers.

SURF Communication Solutions (Booth: 319)
P/F: +972-73-714-0700 / +972-4-959-4055
www.surfsolutions.com
SURF Communication Solutions (SURF) is an industry leader in high-capacity processing solutions for real-time multimedia communication systems and applications. Since 1996, SURF's products have delivered the integral technology behind many of the leading vendors' multimedia applications. SURF multimedia applications are delivering next-gen multimedia services to millions of end-users every day.

Taqua (Booth: 316)
P: 972-692-1800
www.taqua.com
Taqua is a leading supplier of switching, LTE/IMS applications, and backhaul solutions. These products include IP-based switching and applications for Class 4/5 and high-density IPX, a small cell convergence core for Femtocell, VoWiFi, VoLTE and LTE internetworking applications, and non-line-of-sight point to multipoint backhaul. Hundreds of wireline, cable and wireless carriers have utilized Taqua's IP-based solutions for over a decade.

Technical System Integrators (Booth: 724)
P/F: 407-339-4874 / 407-339-5763
www.tsieda.com
TSI has been providing engineering software and services for 25 years. TSI's focus is on hardware test lab automation, test resource provisioning and scheduling, telecom protocol simulation, and product lifecycle management (PLM). Markets include Telecom, Cable Providers, Equipment Resellers, System Integrators, and others. TSI also offers printed circuit board (PCB) design and wiring harness/cabling products. TSI is proud to represent leading edge vendors such as QualiSystems, GL Communications, Zuken, and Downstream Technologies.

Telcordia Interconnection Solutions (Booth: Demo Pavil)
P/F: 732-699-7192 / 732-336-4122
www.telcordia.com
Telcordia, the global leader in clearinghouse database solutions, will demonstrate its Dynamic Spectrum Access Solutions for TV White Spaces. The Telcordia TV White Spaces Geolocation database is one of only two certified for operation in U.S. by the FCC and supports multiple policies from various regulators worldwide. For more information stop by the Demonstration Pavilion or visit www.telcordia.com/whitespaces. Telcordia is a wholly owned subsidiary of Ericsson (NASDAQ:ERIC)

Telefield North America (Booth: 634)
P/F: 503-646-6345 / 503-626-6349
www.rca4business.com
Oregon-based Telefield is the licensee for RCA-brand office telephone systems. Widely available at office supply stores throughout the U.S., RCA business telephone are available in a variety of configurations to handle VoIP and traditional landline connectivity.

Telefonica USA (Booth: 529)
P: 305-925-5460
www.telefonica.com
Telefónica is one of the world's leading integrated telecommunications operators, providing communication, information and entertainment solutions, with presence in Europe, Latin America, USA and Asia Pacific. It operates in 25 countries. With more than 315 million customers, Telefónica has one of the most international profiles in the sector with more than 75% of its business outside its home market and a reference point in the Spanish and Portuguese speaking market. Telefónica has been a top player in the international connectivity industry where we operate in 44 countries with 21 full networks allowing us to provide one of the most complete state of the art international MPLS networks with more than 300 destinations in all continents. Much like we are doing with our digital services, Telefonica has put a vast effort into developing solutions aligned to our customer's demand for cloud computing services, offerings focused on leveraging the infrastructure, M2M platform, security services, financial services and the development of our new content delivery methods that will

allows us to meet customer demands for access to video content. Telefónica has more than two decades in the data center business, from managed hosted services to today's cloud computing solutions. Our Miami-based 176,500 square-foot data center (as part of our fully-owned worldwide Data Center network) was deployed in September 2001. Today we service multinational corporations headquartered around the world because they trust in us their IT and cloud needs.

Telinta, Inc. (Booth: 728)
P/F: 973-467-3364 / 973-467-5998
www.telinta.com

Since 2002 Telinta offers the most reliable, flexible, secure, and cost-effective telecom solutions around the globe. Telinta's hosted private-label class 4/5 Softswitch is a complete turnkey platform to run Wholesale VoIP Traffic Exchange, Calling Cards, Pinless, Callback, Callshop, IP PBX, IP Centrex, SIP Trunking, and many more profitable telecom solutions.

Telispire (Booth: 928)
P/F: 940-397-9600 / 940-397-9628
www.telispire.com

Telispire will help your company grow revenue by enabling you to add a wireless product to your portfolio of services. Telispire's turnkey private label solution can be quickly implemented so you can focus on growing revenue. Telispire also provides MVNE services as well as Social Media and E-Commerce service solutions.

ThingWorx (Booth: 119)
P/F: 610-594-6200 / 610-594-6200
www.thingworx.com

ThingWorx provides the first platform designed to efficiently build and run the M2M applications of today's connected world. Businesses use the ThingWorx platform to rapidly deliver innovative applications and connected solutions across markets ranging from manufacturing, energy, medical, and food, as well as in emerging Internet of Things applications, including smart cities, smart grid, agriculture, and transportation.

Time Warner Cable Business Class (Booth: 935)
P: 919-573-7015
www.twcbc.com

Time Warner Cable Business Class, a division of Time Warner Cable (NYSE: TWC), offers a full complement of business communications tools to small-and medium-sized businesses and enterprise-sized companies. Its phone, Internet, Ethernet, cable TV and security solutions are enhanced by award-winning customer service and local support teams. Through its NaviSite subsidiary, the Company also offers managed and outsourced information technology solutions and cloud services. Time Warner Cable Business Class was founded in 1998. Today, it serves approximately 550,000 business customers throughout Time Warner Cable's markets.

Toga Customer Services (Booth: 523)
P/F: +525514505050 / +525514505050
www.togasoluciones.com

Toga Customer Services as a pioneer/leader in the Hosting Contact Center solutions offering IP PBX, Social Media, CRM applications, being one of the main Elastix distributor and of course, our offer includes several levels of support and maintenance. Our goal is to create the best contact center environment to operate ,manage and control in order to be in the wave with the enterprise moment , focused on personalized attention to customers and citizens.

TransNexus (Booth: 512)
P/F: 404-526-6060 / 678-348-7510
www.transnexus.com

TransNexus is a software development company specializing in applications for managing VoIP networks. TransNexus provides Routing, Operations and Billing Support System (OSS/BSS) software to major VoIP carriers worldwide. Important carrier features offered are least cost routing, fraud detection, number portability, profitability analysis and quality of service controls.

tw telecom (Booth: 535)
P/F: 303-566-1000 / 303-566-1000
www.twtelecom.com

(Nasdaq: TWTC), is a leading provider of managed services including Business Ethernet, converged and IP VPN solutions for enterprises and large organizations throughout the U.S. and globally. Employing a resilient fiber network infrastructure, robust product portfolio and its own Intelligent Network capabilities, tw telecom delivers customers an industry-leading quality service experience and improved business productivity. Visit www.twtelecom.com.

UNSi (Booth: 923)
P/F: 855-UNSi-999 / 215-340-1732
www.unsi.net

UNSi is a next generation carrier and provider of intelligent Internet and managed services delivering extensive MPLS and Ethernet solutions for businesses with multiple locations. UNSi is the ONE provider that offers multiple Internet access methods to accommodate various budgets, speeds and geographic locations all on ONE bill. UNSi has 18 POPs, over 100,000 lit buildings, 150+ NNI's, and the largest broadband aggregation database.

Verizon (Booth: 217)
P/F: 240-568-1528 / 240-568-2528
www.verizonwireless.com

Verizon connects people, information and systems. Our technology and business solutions support global mobility and facilitate informed decision-making, by providing critical information across enterprises and geographies. Verizon 4G LTE, America's fastest, most reliable 4G network, is engineered to support the apps and devices of the future, while enabling better business outcomes today.

VICIdial (Booth: 818)
P/F: 727-245-1970 / 727-577-7470
www.vicidial.org

VICIdial is an enterprise class, open source, call center suite used by thousands of call centers worldwide. Whether for hosted services or premise based solutions, The VICIdial Group provides enterprise level service and support. VICIdial is a full featured predictive dialer capable of inbound, outbound, and blended call handling for on-site or remote agents.

Vital Communications, Inc. (Booth: 424)
P/F: 702-795-8550 / 702-920-8046
www.vitalcomm.net

Vital Communications, Inc. was founded in 1996 and has been distributing IP Telecommunications and networking solutions to resellers for over 16 years. We are one of the fastest-Growing Value Added Distributors of IP Telephony and Network products in North America. We distribute solutions from over 20 different manufacturers, and supply thousands of telecom resellers, carriers,

interconnects and integrators throughout North America. Our Mission is to provide the best solutions, support and customer service to our resellers making them as successful as possible and to remain the innovative Value Added Distribution leader.

Vitelity (Booth: 301)
P/F: 888-898-4835 / 303-991-7977
www.vitelity.com

Vitelity Communications is leader in Wholesale VoIP, vFax, SMS, and PBX hosting services. Whether you are servicing business or residential, we have the products and services your customers want, including: Local and Toll Free Origination, Global Termination, DIDs, vFAX, Hosted PBX, e911, and SMS. We also offer a full API and robust user portal.

Vodafone (Booth: 211)
m2m.vodafone.com

Vodafone Machine to Machine connects previously isolated machines or devices wirelessly to the internet delivering new functionality and enhanced services without the need for human intervention. M2M technology makes common appliances more intelligent by enabling them to feed useful data back to the service provider or manufacturer to achieve a better customer experience. Supported by 20 years' experience and 250 dedicated staff, Vodafone's global M2M platform makes it easy for businesses to centrally manage M2M deployments across multiple territories, with greater control and at a lower cost than previously possible. Vodafone's M2M solutions operate principally in the automotive, healthcare, logistics, utilities, and remote maintenance and security sectors

VoIP Innovations (Booth: 507)
P/F: 877-478-6471 / 412-379-1009
www.voipinnovations.com

VoIP Innovations is the industry's leading Wholesale and Private Label VoIP provider, managed by the industry's leading BackOffice, Titanium III. VoIP Innovations delivers unprecedented aggregation, automation, and innovation to the ITSP and reseller communities.

VoIPshield Systems Inc (Booth: 640)
P/F: 613-591-6589 / 613-482-8543
www.voipshield.com

VoIPshield Systems (www.voipshield.com) secures telecommunication infrastructure by providing specialized products, services, and engineering solutions for Telephony Fraud Prevention and Unified Communications Security. VoIPshield is a Go-To Company for ensuring the security of your telephony network and preventing financial losses due to PBX hacking and other abuses. Based on a decade of pioneering effort in VoIP security, the Company offers leading edge products, know-how and expertise to protect your operations. VoIPshield: "Assess – Protect – Monitor" for your peace of mind.

Voipswitch (Booth: 436)
P/F: 442081366000 / 442079002207
voipswitch.com

VoipSwitch softphones are multi functional VoIP applications for PCs and cover all mobile platforms. The software is an ideal solution for an established telecom providers planning to extend their offering, as well as for those who just enter the VoIP business. The softphones can be seamlessly integrated with any Class 5 or IMS platform including Voipswitch. With the assistance of VoipSwitch Engineers the implementation of mobile and PC softphones becomes extremely easy and time-efficient. VoipSwitch softphones have excellent video and voice quality, and a multitude of functions with clear design and ease of use for end-users. The applications are constantly updated, and enriched with the latest features, which makes them the most competitive products in the VoIP market. Our softphones solutions can be white-labeled, and branded with the customer's logo and design.

Voxbone (Booth: 717)
P/F: +3228080000 / +3228080001
www.voxbone.com

Voxbone is the market leader in providing worldwide geographical, toll-free and iNum® telephone numbers, enabling Internet communications services providers, global carriers, national operators and enterprises to extend the reach of their voice services internationally, rapidly and with minimal costs. The company delivers high-quality inbound communications (often referred to as direct inward dialing, or DID) from more than 50 countries and more than 4,000 cities around the world.

Voxvalley Technologies (Booth: 408)
P/F: +9140 27811023 / +9140 27811023
www.voxvalley.com

VoxValley is a B2B company started in 2009, which caters to the global VoIP industry through its outstanding range of Mobile VoIP Dialers, SIP Soft switches and other remarkable VoIP applications. The company offers VoxDialer- an application to make VoIP calls from mobile, MoSIP- Mobile VoIP Dialer, VoxPC - a PC2Phone dialer application; and VoxBridge- a tunneling and bandwidth saver product for VoIP blocked areas. Presently, the company caters to the global VoIP Industry through its resellers spread across 25 countries including Japan, Malaysia, Singapore, Germany, France, U.K. and India.

Wilson Electronics (Booth: 210)
P/F: 435-673-5021 / 435-656-2432
www.wilsonelectronics.com

Wilson Electronics-Improving your cellular signal! Wilson Electronics, Inc., has been a leader in the wireless communications industry for more than 40 years. The company designs and manufactures a wide variety of cellular signal boosters, antennas and related components designed to significantly improve cellular communication in mobile, indoor, and machine-to-machine(M2M)applications.

Windstream (Booth: 506)
P/F: 866-445-5882 / 585-340-2507
www.windstreambusiness.com

Windstream Corp. (Nasdaq: WIN) is a nationwide, enterprise-focused communications and technology service provider, offering data, voice, network and cloud services. Windstream has more than $6 billion in annual revenues and is listed on the S&P 500 index. For more information, visit www.windstream.com.

Xorcom (Booth: 707)
P/F: +972 4 995-1999 / +972 4 995-1988
www.xorcom.com

Xorcom develops complete telephony solutions based on an open source platform for commercial installations. Products range from USB-powered telephony interfaces to all-in-one hybrid IP-PBX appliances that support both VoIP and traditional PSTN. Our multi-point video conferencing capability, available as a stand-alone MCU or embedded in our IP-PBX, makes this technology affordable to small and medium-sized businesses. We also offer the only MICROS-Fidelio certified Property Management System (PMS) interface for Asterisk. Xorcom designs enterprise-grade reliability into each of its products. A variety of utilities provide backup and

restore, immediate recovery, and a full redundancy solution for the entire PBX to maximize uptime and complement the functionality of Xorcom's full-featured business telephony solutions.

Yealink Network Technology Co.,Ltd. (Booth: 701)
P/F: 86-592-570-2000 / 86-592-570-2455
www.yealink.com

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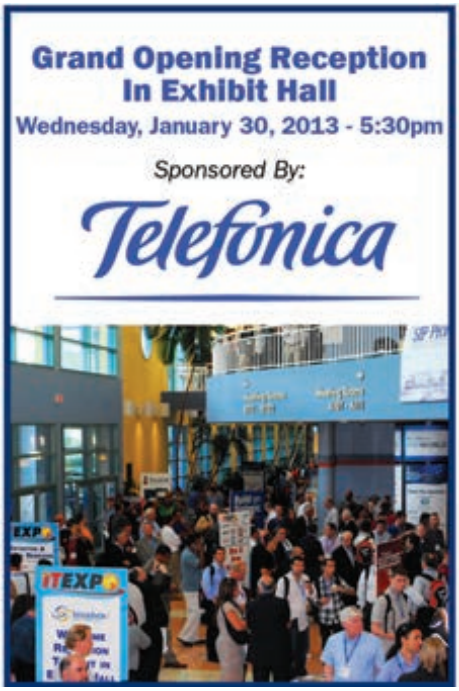
Yeastar specializes in the development and manufacture of IP-PBX products and is committed to provide new generation technology products in the field of enterprise communications. Yeastar also provides cost-effective solutions from small SOHO up to SME PBX devices, and also provides products for ITSPs to penetrate the enterprise market. With a professional and high quality engineering team, Yeastar designs products for worldwide applications and guarantees long-term reliability and stability. Yeastar constantly follows users' requirements and reacts to demands for implementing new features and options in their products. Yeastar welcomes cooperation requests in the IP telephony market and will strive to obtain a win-win situation for all. Yeastar is committed to a high quality office communication experience for all users.



Applications & Services

ATM
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Toga Customer Services ,ITEXPO,523

Billing
ALOE Systems,ITEXPO,629
Avanzada 7,ITEXPO,523
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Toga Customer Services ,ITEXPO,523
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Globalinx,ITEXPO,410
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Voxvalley Technologies,ITEXPO,408
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Denwa Technology Corp.,ITEXPO,723
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ABP Technology,ITEXPO,322
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AVer,ITEXPO,806
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Denwa Technology Corp.,ITEXPO,723
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HP,ITEXPO,202
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ABP Technology,ITEXPO,322
ADTRAN,ITEXPO,300
Avanzada 7,ITEXPO,523
Broadview Networks,ITEXPO,929
Cbeyond,ITEXPO,1035
Denwa Technology Corp.,ITEXPO,723
DrayTek Corp. ,ITEXPO,322
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Telefonica USA,ITEXPO,529
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Genuity Systems Ltd.,ITEXPO,422
iQsim,ITEXPO,731
KG Electronics,ITEXPO,712
Matrix Comsec ,ITEXPO,329
New Rock Technologies,Inc.,ITEXPO,909
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SURF Communication Solutions,ITEXPO,319
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Aheeva Technology,ITEXPO,908
Asteria Solutions Group,ITEXPO,1009
Broadview Networks,ITEXPO,929

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Denwa Technology Corp.,ITEXPO,723
Digium, Inc,ITEXPO,901
DrayTek Corp. ,ITEXPO,322
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Genuity Systems Ltd.,ITEXPO,422
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Enabling Technologies

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CloudTC,ITEXPO,734
ConnectWise,ITEXPO,911
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Ecocarrier Inc.,ITEXPO,617
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IPsmarx Technlogy Inc.,ITEXPO,631
NETXUSA, INC,ITEXPO,401
PhoenixSoft,ITEXPO,1029
Polycom,ITEXPO,516
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Aheeva Technology,ITEXPO,908
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Broadview Networks,ITEXPO,929
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DSP Resource Boards
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Avanzada 7,ITEXPO,523
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Digium, Inc,ITEXPO,901
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Interactive Intelligence,ITEXPO,409
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ThingWorx,ITEXPO,119
Windstream,ITEXPO,506

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Commlogik Corp.,ITEXPO,806
DrayTek Corp. ,ITEXPO,322
Interactive Intelligence,ITEXPO,409
iQsim,ITEXPO,731
New Rock Technologies,Inc.,ITEXPO,909
SURF Communication Solutions,ITEXPO,319

Testing Platforms
Chetu, Inc.,ITEXPO,713

Voice Boards
888Voip,ITEXPO,601
ABP Technology,ITEXPO,322
Avanzada 7,ITEXPO,523
Chetu, Inc.,ITEXPO,713
Commlogik Corp.,ITEXPO,806
Elastix Cono Sur,ITEXPO,523
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Sagemcom,ITEXPO,706
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Chetu, Inc.,ITEXPO,713
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SURF Communication Solutions,ITEXPO,319
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Denwa Technology Corp.,ITEXPO,723
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Elastix Cono Sur,ITEXPO,523
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Sangoma Technologies,ITEXPO,501
SIP Print Inc.,ITEXPO,513
Telefonica USA,ITEXPO,529
Voipswitch,ITEXPO,436
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Programmable Switches
888Voip,ITEXPO,601
Avanzada 7,ITEXPO,523
Commlogik Corp.,ITEXPO,806
DIALEXIA,ITEXPO,536
DIGITALK,ITEXPO,606
Ericsson-LG,ITEXPO,835
NETXUSA, INC,ITEXPO,401
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Routers
888Voip,ITEXPO,601
ABP Technology,ITEXPO,322
ADTRAN,ITEXPO,300
Alteva,ITEXPO,729
Alvaco Networks, Inc,ITEXPO,331
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Denwa Technology Corp.,ITEXPO,723
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FaxBack,ITEXPO,623
HD Communications Corp,ITEXPO,310
KG Electronics,ITEXPO,712
Matrix Comsec ,ITEXPO,329
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Denwa Technology Corp.,ITEXPO,723
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Voice/Data Switch
888Voip,ITEXPO,601
ABP Technology,ITEXPO,322
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Alteva,ITEXPO,729
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Denwa Technology Corp.,ITEXPO,723
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Internet Fax Service Provider
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RingCentral,ITEXPO,716
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Telinta, Inc.,ITEXPO,728

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Smart Network Solutions ,ITEXPO,730
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Alteva,ITEXPO,729
Broadview Networks,ITEXPO,929
DIGITALK,ITEXPO,606
FaxSIPit Services Inc.,ITEXPO,625
NETXUSA, INC,ITEXPO,401
Nexge Technologies (P) Ltd,ITEXPO,406
PhoenixSoft,ITEXPO,1029
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Sansay, Inc.,ITEXPO,307
Smart Network Solutions ,ITEXPO,730
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Voxbone,ITEXPO,717
Windstream,ITEXPO,506

Wireless

Broadband Wireless
888Voip,ITEXPO,601
ADTRAN,ITEXPO,300
Ecocarrier Inc.,ITEXPO,617
FaxSIPit Services Inc.,ITEXPO,625
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ADTRAN,ITEXPO,300
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ADTRAN,ITEXPO,300
FaxSIPit Services Inc.,ITEXPO,625
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NETXUSA, INC,ITEXPO,401
Nexge Technologies (P) Ltd,ITEXPO,406
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Yealink Network Technology Co.,Ltd.,ITEXPO,701

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NETXUSA, INC,ITEXPO,401
ScanSource Communications,ITEXPO,516
snom technology, Inc.,ITEXPO,429
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Yealink Network Technology Co.,Ltd.,ITEXPO,701

Wireless LAN
888Voip,ITEXPO,601
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DrayTek Corp. ,ITEXPO,322
HD Communications Corp,ITEXPO,310
NETXUSA, INC,ITEXPO,401
ThingWorx,ITEXPO,119
Vital Communications, Inc.,ITEXPO,424

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Wednesday, January 30, 2013 **Agenda-At-A-Glance**

	Room B122
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00-9:45am	Opening Keynote: Jonathan Adelstein, President and CEO of PCIA - The Wireless Infrastructure Association
10:00-10:45am	White Space Trials Around the World - South Africa
11:00-11:45am	White Spaces: International Regulation, Harmonization 802.11, Spectrum Sharing
12:00-12:45pm	White Space Radio Device Update: Show & Tell R&D Moves to Commercial Production
12:45pm	Conference Luncheon - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218 Sponsored By Taqua
12:55pm	Keynote Presentation Featuring Taqua - Room B217/B218
1:30-2:15pm	Light Licensing and Authorized Shared Access – NextGen Spectrum Sharing
2:30-3:15pm	Databases – The Primary Role in ASA and Lightly Licensed: Evolving Beyond White Spaces
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session — Battle for the Cloud: The Future of Cloud Computing - Room B217/B218 Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft & TMC
5:00pm-7:30pm	Grand Opening Reception in Exhibit Hall

*Conference sessions/speakers are subject to change.

Registration Hours	
Tuesday, January 29	12:00 - 5:00pm
Wednesday, January 30	7:00am – 7:00pm
Thursday, January 31	7:00am – 5:00pm
Friday, February 1	7:30am – 2:00pm

Exhibit Hall Hours	
Wednesday, January 30	5:00 – 7:30pm
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Friday, February 1	11:00am – 2:00pm

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Thursday, January 31, 2013 — **Agenda At-A-Glance**

	Room B122
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00am	Panel Session: 2013 “Age of Acceleration: Tipping Point” - Room B217/B218 Featuring: Crossfire Media, PKE Consulting & TMC
9:30am	Keynote Presentation - Featuring Genband - Room B217/B218
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? - Room B217/B218 Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom & TMC
11:00am-4:00pm	Visit the Exhibit Hall
12:00pm	Lunch Vouchers provided to Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218
12:30-2:15pm	Incentive Auction: Post Comment -- Perspectives - White Spaces
2:30-3:15pm	The Financial Community & Shared Spectrum: Looking for Common Ground
3:30-4:15pm	The VC & Investor Appetite for White Spaces - Hungry or Not?
4:15pm	Networking Reception for All Attendees
4:45pm	StartupCamp7: Comms Edition - Keynote Presentation by John Sculley - Room B217/B218 Sponsored By: Cbeyond, Momentum, Phone.com, Twillio & Uber Conference
9:00pm	Super Wi-Fi Summit / ITEXPO Party - Beachside at the Loews Miami Beach Resort

Friday, February 01, 2013

8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218 Sponsored By Digium
9:00-9:45am	Receivers Standards- Out of Band Emissions
10:00-10:45am	Small Cells: Filling the Void with Spectrum Sharing and Priority Use
11:00-11:45am	Update on FCC's Shared Spectrum Proposal in 3.5 GhZ Band
11:00am-2:00pm	Visit the Exhibit Hall
12:00pm	WISP Action - Moving Fast
1:45pm	ITEXPO Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win!

*Conference sessions/speakers are subject to change.

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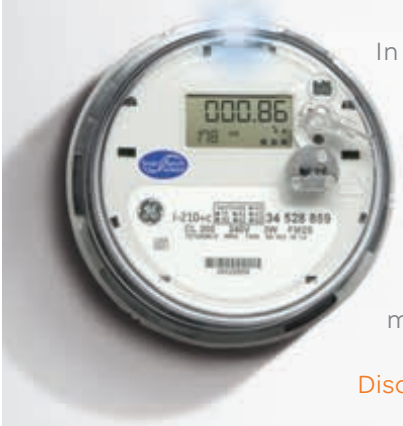

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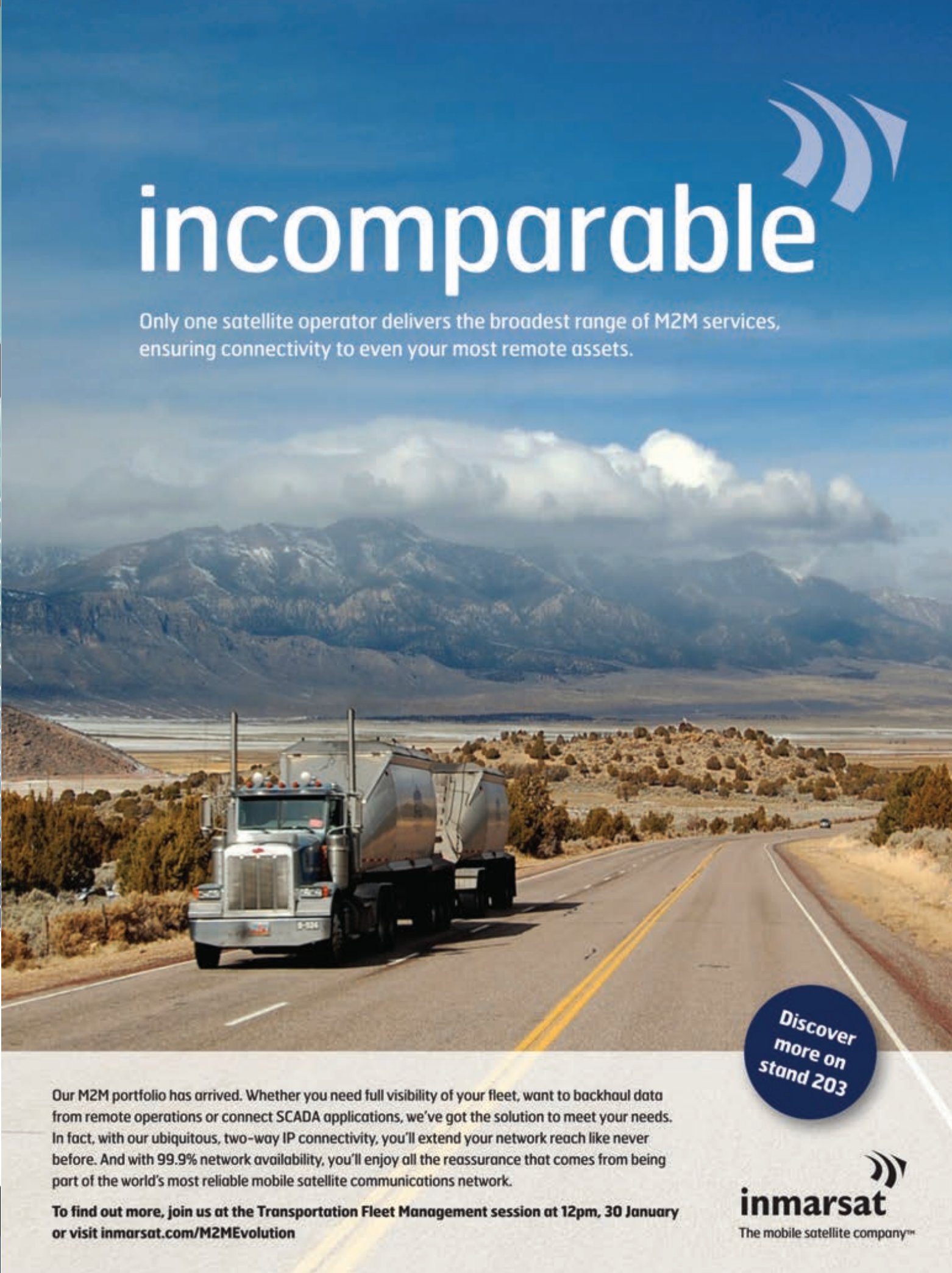

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	Tuesday, January 29, 2013
9:00am-2:00pm	ILS Technology Workshop - Room B121
2:00pm	Battle of the Platforms - Room B118
5:00pm	Cocktail Reception Sponsored by ILS

	Wednesday, January 30, 2013 Room B118/B119
8:00am	Continental Breakfast - Paid attendees, Speakers, Press, Exhibitor/Conf badges - Outside Room B217/B218 Sponsored By Digium
9:00-9:45am	Analyze This
10:00-10:45am	M2M Cloud Solutions
11:00-11:45am	Asset Tracking
12:00-12:45pm	Transportation Fleet Management
12:45pm	Conference Luncheon - Paid attendees, Speakers, Press, Exhibitor/Conf badges - Room B217/B218
12:55pm	Keynote Presentation Featuring Taqua - Room B217/B218
1:30-2:00pm	Industry Perspective
2:00-2:30pm	Industry Perspective: Deutsche Telekom AG
2:30-3:15pm	Cellular or not to Cellular: Access Agnostic Solutions in M2M
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session: Battle for the Cloud: The Future of Cloud Computing - Room B217/B218 Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft & TMC
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Exhibit Hall Hours	
Wednesday, January 30	5:00 – 7:30pm
Thursday, January 31	11:00am – 4:00pm
Friday, February 1	11:00am – 2:00pm

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	Thursday, January 31, 2013 Room B118/B119
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00am	Panel Session: 2013 "Age of Acceleration: Tipping Point" - Room B217/B218 Featuring: Crossfire Media, PKE Consulting & TMC
9:30am	Keynote Presentation - Featuring Genband - Room B217/B218
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? - Room B217/B218 Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom & TMC
11:00am-4:00pm	Visit the Exhibit Hall
11:45pm	Lunch Vouchers Provided to Paid attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218
12:00pm	Industry Perspective: Vodafone
12:30-1:15pm	Activation, Provisioning and M2M
1:30-2:15pm	Killer Applications in M2M Value Chain!
2:30-3:15pm	M2M In the Enterprise
3:30-4:15pm	Developer's Forum Finding the M2M APIs
4:15pm	Networking Reception for All Attendees - Room B217/B218
4:45pm	StartupCamp7: Comms Edition - Keynote Presentation by John Sculley - Room B217/B218 Sponsored By: Cbeyond, Momentum, Phone.com, Twillio & Uber Conference
9:00pm	ITEXPO Party - Beachside at the Loews Miami Beach Resort

	Friday, February 01, 2013 Room B118/B119
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218 Sponsored By Digium
9:00-9:45am	Case Study: Digital Signs
10:00-10:45am	Coca-Cola Bottling Consolidated and FleetLocate : "Making the Case for Real Time Trailer Management"
11:00-11:45am	Case Study: Aeris
11:45am	Analyze That
11:00am-2:00pm	Visit the Exhibit Hall
1:45pm	ITEXPO Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win!

*Conference sessions/speakers are subject to change.

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Wednesday, January 30, 2013

*Agenda At-A-Glance

	CVx Pavilion - Aisle 1000 On Expo Floor
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session: Battle for the Cloud: The Future of Cloud Computing - Room B217/B218 Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft & TMC
5:00pm	Grand Opening Reception in Exhibit Hall - Exhibit Hall Open 5:00-7:30pm Sponsored By Telefonica
5:30-6:15pm	101 Ways To Promote Your Technology Business
6:30-7:15pm	Big Ideas: Tales of Transformation and Triumph

Thursday, January 31, 2013

	CVx Pavilion - Aisle 1000 On Expo Floor
9:00am	Panel Session: 2013 "Age of Acceleration: Tipping Point" - Room B217/B218 Featuring: Crossfire Media, PKE Consulting & TMC
9:30am	Keynote Presentation Featuring Genband - Room B217/B218
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? - Room B217/B218 Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom & TMC
11:00am-4:00pm	Exhibit Hall Open
11:30am-12:15pm	CVx Cloud Communications Forum
12:30-1:15pm	Cloud Money Makers: Real Stories of Transition and Triumph
1:30-2:15pm	Disaster Recovery to Disaster Prevention: Changing the conversation and driving sales
2:30-3:15pm	Gaining Competitive Advantage through Automated Pricing
4:00pm	Networking Reception - Sponsored By Momentum - Room B217/B218
4:45pm	StartupCamp7 Keynote Presentation Featuring John Sculley- Room B217/B218
5:00pm	StartupCamp7: Comms Edition - Room B217/B218 Sponsored By: Cbeyond, Momentum, Phone.com, Twillio, UberConference
9:00pm	ITEXPO Party - Beachside at The Loews Miami Beach Resort

Friday, February 01, 2013

	CVx Pavilion (On Expo Floor)
11:00am-2:00pm	Exhibit Hall Open

*Conference sessions are subject to change.

Ben Bronston – Telecom Lawyer (Booth: 922)
P/F: 713-778-1000 / 713-583-9720
www.telecomlawyer.net

Ben Bronston is a nationally recognized expert in the field of telecommunications and related technology law and regulation. For over 20 years, Ben has developed an extensive knowledge of legal and regulatory issues affecting a wide variety of telecommunications and technology companies, including agents, master agents, carriers, resellers, data centers, managed service providers, cloud service companies, hosted VoIP companies and information service providers. He has provided legal advice and counsel to many of the most highly regarded agencies, master agencies and service providers in the industry and has served as counsel in numerous transactions with an aggregate value of several billion dollars. Ben received the Top Telecom Lawyer Award in the Telecom Association Members Choice Awards in 2010 and was named a 2012 Telecom Association Recommended Vendor in the Legal Services Category. He also enjoys the highest rating possible for legal ability and ethics issued by Martindale-Hubbell.

Broadview Networks (Booth: 929)
P/F: 212-404-5219 / 631-815-1366
www.broadviewnet.com

Broadview Networks is a network-based business communications provider serving customers with local and long-distance voice and data communications, premises-based and patented hosted VoIP systems, data services and a full suite of managed and professional services. They also provide an innovative portfolio of bundled, hosted IP phone and cloud computing services designed to meet the unique application requirements of diverse workforce groups. Their customers benefit from award-winning customer service, including a Web-based account management tool and a primary point-of-contact for real-time, personal customer care.

BullsEye (Booth: 940)
P/F: 248-784-2500 / 248-784-2501
www.bullseyetelecom.com

BullsEye Telecom® offers a complete portfolio of nationwide telecom and Internet services to small, medium and large enterprises with multiple locations and an expanded regional presence. We offer innovative solutions for voice, data, digital voice, cellular, hosted IP, network security, unified communications and cloud-based managed services.

Cbeyond (Booth: 1035)
P/F: 678-424-2786 / 678-424-2500
www.cbeyond.net

Cbeyond, Inc. (Nasdaq: CBEY), a cloud and communications services provider, is the technology ally for small and mid-sized business. Our private, proactively-managed IP network connects customers to voice, data and enterprise applications hosted in our award-winning cloud data centers.

Compliance Solutions (Booth: 924)
P/F: 407-260-1011 / 407-260-1033
www.csilongwood.com

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CSF Corporation (Booth: 829)
P/F: 732-302-0222 ext. 6608 / 732-302-0799
www.csfcorp.com

CSF is the leader in toll free number management, provisioning and Least Cost Routing (LCR) software. With over 80 RespOrg and Carrier Customers, our flagship software product 8MS manages over 30% of all toll-free numbers, and makes over 70% of all SMS/800 changes in the industry. We help our customers save time and money by simplifying and automating their toll free provisioning, and reducing their carrier costs through optimized Least Cost Routing.

CVx (Booth: 946)
P/F: 480-503-0770 / 480-503-0990
www.bekapublishing.com

ChannelVision Magazine is a bi-monthly trade publication providing industry analysis and market research to telecomminications agents, dealers, vallue-added resellers and their partnering vendors and suppliers. Its mission is to help channel partners navigate the ongoing shifts in the product sets and skills required to sell to business customers. ChannelVision us a highly focused and efficient way for service providers and hardware and software companies to reach experienced channel partners targeting the small/medium business space.

PhoenixSoft (Booth: 1029)
P/F: 602-788-6100 / 602-279-8933
www.phoenixsoft.com

PhoenixSoft develops the Cirrus Softswitch to support comprehensive Class 4 and Class 5 SIP-based applications. Turnkey or Hosted solutions for IP PBX, Mobile SIP Applications, Pinless dialing, Web Portals, Prepaid and Postpaid calling, SBC and Integrated Billing. Operate as Standalone Softswitch or feature server to legacy platforms. Outstanding customer support since 1985

Telispire (Booth: 928)
P/F: 940-397-9600 / 940-397-9628
www.telispire.com

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Time Warner Cable Business Class (Booth: 935)
P: 919-573-7015
www.twcbc.com

Time Warner Cable Business Class, a division of Time Warner Cable (NYSE: TWC), offers a full complement of business communications tools to small-and medium-sized businesses and enterprise-sized companies. Its phone, Internet, Ethernet, cable TV and security solutions are enhanced by award-winning customer service and local support teams. Through its NaviSite subsidiary, the Company also offers managed and outsourced information technology solutions and cloud services. Time Warner Cable Business Class was founded in 1998. Today, it serves approximately 550,000 business customers throughout Time Warner Cable's markets.

UNSi (Booth: 923)
P/F: 855-UNSi-999 / 215-340-1732
www.unsi.net

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Wednesday, January 30, 2013

*Agenda At-A-Glance

	Room D231
8:00am	Continental Breakfast - Paid attendees, Speakers, Press, Exhibitor/Conf badges - Outside Room B217/B218 Sponsored By Digium
10:15-10:45am	Chairman Welcome and Latin American Insights, Understanding the Mobile User
11:00-11:45am	Latin America in the Context of Global Bandwidth Flows: A BRICS Perspective
12:00-12:45pm	Is Latin America Ready for the Cloud?
12:45pm	Conference Luncheon - Paid attendees, Speakers, Press, Exhibitor/Conf badges - Room B217/B218 Sponsored by Taqua
12:55	Keynote Presentation Featuring Taqua - Room B217/B218
1:30-2:15pm	Navigating the Latin American Legal Landscape
2:30-3:15pm	Keys to Establishing Latin American Partnerships
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session: Battle for the Cloud: The Future of Cloud Computing Featuring Cisco, Citrix, Gartner, IBM, Microsoft
5:30pm	GRAND OPENING NETWORKING RECEPTION in EXHIBIT HALL Sponsored By Telefonica

*Conference sessions speakers are subject to change.

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Thursday, January 31, 2013

***Agenda At-A-Glance**

	Room D231
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf badges - Outside Room B217/B218 Sponsored By: Digium
9:00am	Panel Session: 2013 "Age of Acceleration: Tipping Point" Featuring: Crossfire Media, PKE Consulting & TMC
9:30am	Keynote Presentation Featuring Genband - Room B217/B218
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom& TMC
11:00am-4:00pm	Visit the Exhibit Hall
12:00pm	Lunch Vouchers Provided to Paid Attendees, Speakers, Press, Exhibitor/Conf badges
12:45-1:15pm	Mobile Marketing, Social Media and Entertainment Strategies in Latin America
1:30-2:15pm	Let's Talk about NOLA/SOLA
2:30-3:15pm	Crowdsourcing: App Enablement Using Remote Labor in Latin America
3:30-4:15pm	The Future of Mobile in Latin America
4:15pm	Networking Reception - Room B217/B218 Sponsored By Momentum
5:00pm	StartupCamp7 Comms Edition - Room B217/B218 Sponsored By Momentum, Phone.com, Twillio & Uber Conference
9:00pm	ITEXPO Party - Beachside at the Loews Miami Beach Resort Sponsored By Interactive Intelligence, Taqua, Time Warner Cable

Friday, February 01, 2013

8:00am	Continental Breakfast - Paid attendees, Speakers, Press, Exhibitor/Conf badges Sponsored By Digium
11:00am-2:00pm	VISIT THE EXHIBIT HALL
1:45pm	ITEXPO Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win 1:45pm

*Conference sessions are subject to change.

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Tuesday, January 29, 2013

Agenda At-A-Glance

	Room B117
9:00am-5:00pm	Asterisk 1-2-3: The Essential 1-Day Asterisk Training Course – Free for All Attendees

Wednesday, January 30, 2013

	Room B117
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00-9:45am	Building Contact Centers With Asterisk
10:00-10:45am	Applied VoIP Security & Reliability on Commodity Internet Service
11:00-11:45am	Asterisk Deployment in Large Enterprise and Cloud Solutions
12:00-12:45pm	Business Case for Hosted vs. Enterprise Service Decisions: “Show Me the Money?”
12:45pm	Conference Luncheon - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218
12:55pm	Keynote Presentation Featuring Taqua - Room B217/B218
1:30-2:15pm	UC in the Cloud - The Good, The Bad and The Ugly
2:30-3:15pm	Scaling up with Switchvox: Strategies for Larger Deployments
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session: Battle for the Cloud: The Future of Cloud Computing - Room B217/B218 Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft
5:00-7:30pm	Grand Opening Reception in Exhibit Hall Sponsored By Telefonica

*Conference sessions/speakers are subject to change.

Thursday, January 31, 2013

Agenda At-A-Glance

	Room B117
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00am	Panel Session: 2013 "Age of Acceleration: Tipping Point" Featuring: Crossfire Media, PKE Consulting & TMC
9:30am	Keynote Presentation Featuring Genband - Room B217/B218
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? Alcatel-Lucent, Firespotter Labs/Uber Comference, Ingate, Sansay, Sonus, tw telecom
11:00am-4:00pm	Visit the Exhibit Hall
12:00pm	Lunch Vouchers provided to Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Sponsored By Taqua
12:30-1:15pm	Asterisk and the Community - Past, Present and Future
1:30-2:15pm	Best Practices for Connecting your Asterisk System to SIP Trunking Services
2:30-3:15pm	Deployment Planning for Switchvox, Scaling with Growing Market
3:30-4:15pm	Session Information TBA
4:15pm	Networking Reception Sponsored By Momentum - Room B217/B218
4:45pm	StartupCamp7 Comms Edition - Room B217/B218 Sponsored By Momentum, Phone.com, Twillio & Uber Conference
9:00pm	ITEXPO/Asterisk World Party - Beachside at the Loews Miami Beach Resort Sponsored By: Interactive Intelligence, Taqua, Time Warner Cable

Friday, February 01, 2013

8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
10:00-10:45am	BYOD - Discover The Trends, Risks and Benefits for SMBs
11:00am-2:00pm	Visit the Exhibit Hall
1:45pm	Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win

*Conference sessions/speakers are subject to change.

Aheeva Technology (Booth: 908)
P/F: 514-223-2581 / 514-448-4906
www.aheeva.com

Created in 2000, Aheeva is specialized in products and services within superior technological solutions for contact centers. The Aheeva software suite gathers all the features required for efficiently managing-contact centers: intelligent distribution of inbound and outbound calls, varied and high-performance dialing modes (predictive, progressive, preview), multilingual interface, unlimited number of detailed reports, unlimited number of routing scripts, quality control (remote and real-time listening), audio and video call recording, audio and video live monitoring, staff management... These applications will make your company virtual, for they are integrated into a simple, completely flexible platform, accessible from anywhere, wherever an Internet connection is available. With AheevaCCS, you have the possibility to increase your contact center's return on investment, regardless of its size, to achieve a superior customer service, and to gain higher profitability.

Asteria Solutions Group (Booth: 1009)
P/F: 256-705-0277 / 256-705-0280
www.asteriasgi.com

Asteria Solutions develops applications using the open source Asterisk® platform. Deployments include messaging and notification systems, custom IVRs, provisioning/activation systems, and various applications requiring a telephony component. Asteria markets commercial products for call centers, auto-dialing, voicemail replacement systems, and enterprise PBXs, and offers 24 x 7 support services for Asterisk.

ConnectWise (Booth: 911)
P/F: 813-868-5379 / 813-463-4700
www.connectwise.com

The ConnectWise cloud-based and on premise solution for IT Solution providers manages customers and contacts, scheduling, ticketing, time, invoicing, projects, agreements, quoting, sales, marketing, finance, procurement and inventory, reporting and more. The ConnectWise platform offers a 360-degree view of the IT provider's organization and its customer, helping to streamline business operations and achieve greater efficiency and profitability.

Digium, Inc (Booth: 901)
P: 256-428-6000
www.digium.com

Digium, Inc. provides Asterisk® software, telephony hardware and Switchvox business phone systems that deliver enterprise-class Unified Communications (UC) at an affordable price. Digium is the creator, primary developer and sponsor of the Asterisk project, the world's most widely used open source communications software. Asterisk turns an ordinary computer into a feature-rich communications server. A community of more than 80,000 developers and users worldwide uses Asterisk to create VoIP communication solutions in more than 170 countries. Since 1999, Digium has empowered developers to create innovative communications solutions based on open standards and open source software, providing an alternative to proprietary phone systems.

Majuda Corporation (Booth: 1005)
P/F: 561-981-0119 / 561-431-3928
www.majuda.com

Majuda Corporation designs, develops and sells advanced Call Recording and Quality Management Software Solutions to small, medium and Enterprise size business through a network of Authorized Resellers and Distributors throughout the world. Our products are deployed globally in Contact Center, Financial, Customer Service and Compliance Oriented business. We provide a range of innovative, cost-effective products including call recording, quality management, screen capture and agent scoring.

New Rock Technologies,Inc. (Booth: 909)
P/F: 0086-21-61202700-205 / 0086-21-61202704
www.newrocktech.com

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Obihai Technology, Inc. (Booth: 917)
P/F: 408-890-6000 / 408-228-5962
www.obihai.com

Obihai is bringing its VoIP endpoint products and technology together with the offerings of its reseller, service provider and system integrator partners to evolve today's end-user or service provider customer into tomorrow's super-loyal subscriber. Through partnering with Obihai Technology, a service provider or telecommunications equipment reseller can extend the many useful and powerful advantages associated with OBi hardware and software. New features and services with a greater return on investment are realized by both the service provider and their subscribers resulting in greater savings, profits and in general, a more long-standing relationship.

OrecX (Booth: 902)
P/F: 312-945-7622 / 312-895-5220
www.orecx.com

OrecX provides open source VoIP recording solutions at a fraction of the cost of proprietary recording applications. OrecX is the primary developer/sponsor of the Oreka open source call recording project (www.oreka.org) – with over 110,000 users across 160-plus countries. OrecX is used by contact centers and financial institutions (for customer service and compliance), and business VoIP providers (for revenue generation). http://www.orecx.com/.

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	Wednesday, January 30, 2013 Room B213 Agenda-At-A-Glance
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium
9:00-9:45am	Why SMBs Need the Cloud Now More Than Ever
10:00-10:45am	Avoiding Business Disruptions in the Cloud
11:00-11:45am	Leveling the Playing Field: SMBs Migrating to the Cloud
12:00-12:45pm	Optimizing Your IT Infrastructure for Productivity and Efficiency
12:45pm	Conference Luncheon - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218
12:55pm	Keynote Presentation Featuring Taqua - Room B217/B218
1:30-2:15pm	ITaaS: Delivering Your IT through the Cloud
2:30-3:15pm	The Evolution of the Independent Worker in a Technology Driven Workforce
3:30pm	Keynote Presentation Featuring Telefonica - Room B217/B218
4:00pm	Panel Session: Battle for the Cloud: The Future of Cloud Computing - Room B217/B218 Featuring: Cisco, Citrix, Gartner, HP, IBM, Microsoft & TMC
5:30pm	Grand Opening Reception in Exhibit Hall - Exhibit Hall Open 5:00-7:30pm

*Conference sessions/speakers are subject to change.

Registration Hours	
Tuesday, January 29	12:00 - 5:00pm
Wednesday, January 30	7:00am – 7:00pm
Thursday, January 31	7:00am – 5:00pm
Friday, February 1	7:30am – 2:00pm

Exhibit Hall Hours	
Wednesday, January 30	5:00 – 7:30pm
Thursday, January 31	11:00am – 4:00pm
Friday, February 1	11:00am – 2:00pm

Thursday, January 31, 2013	Room B213	Agenda-At-A-Glance
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Outside Room B217/B218 Sponsored By Digium	
9:00am	Panel Session: 2013 "Age of Acceleration: Tipping Point" - Room B217/B218 Featuring: Crossfire Media, PKE Consulting & TMC	
9:30am	Keynote Presentation Featuring Genband - Room B217/B218	
10:00am	Panel Session: The Future of Service Providers — Dumb Pipes or Global Leaders? - Room B217/B218 Featuring: Alcatel-Lucent, Firespotter Labs/UberConference, Ingate, Sansay, Sonus, tw telecom& TMC	
11:00am-4:00pm	Visit the Exhibit Hall	
12:00pm	Lunch Vouchers Provided to Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218	
12:30-1:15pm	The Future of Cloud-based Telephony for Small Businesses	
1:30-2:15pm	Next Generation Cloud for SMBs: User-Generated Customization	
2:30-3:15pm	The New Mobility Model: Solving WiFi Network Challenges with Virtualization	
3:30-4:15pm	Techniques for Successful Selection and Implementation of Cloud Offers	
4:15pm	Networking Reception for All Attendees - Exhibit Hall Floor	
5:00pm	StartupCamp7: Comms Edition - Room B217/B218 Sponsored By: Cbeyond, Momentum, Phone.com, Twillio & Uber Conference	
9:00pm	ITEXPO Party - Beachside at the Loews Miami Beach Resort Sponsored By: Interactive Intelligence, Taqua, Time Warner Cable & AireSpring	

Friday, February 01, 2013	Room B213
8:00am	Continental Breakfast - Paid Attendees, Speakers, Press, Exhibitor/Conf Badges - Room B217/B218 Sponsored By Digium
9:00-9:45am	What's the Business Case for the Cloud?
10:00-10:45am	Preventing a Cloud Outage with the Right Cloud Architecture
11:00-11:45am	In Cloud We Trust - How to Ensure Your Migration to the Cloud is Secure
11:00am-2:00pm	Visit the Exhibit Hall
1:45pm	ITEXPO Prize Giveaways! Drawing in Exhibit Hall. Must be Present to Win!

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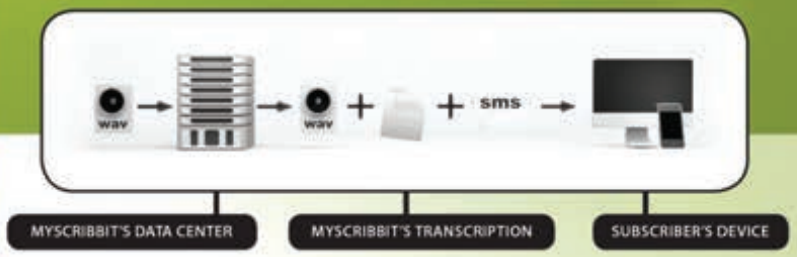

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